## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTIONS 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) April 25, 2019

## Entegris, Inc.

(Exact name of registrant as specified in its charter)

## Delaware

(State or Other Jurisdiction of Incorporation or Organization)


Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
 chapter).

Emerging growth company $\square$
 Exchange Act. $\square$

## Item 2.02. Results of Operations and Financial Condition.

On April 25, 2019, Entegris, Inc. issued a press release to announce results for the first quarter of 2019 and will hold a conference call to discuss such results. A copy of this press release and the supplemental slides to which management will refer during the conference call are attached hereto as Exhibit 99.1 and Exhibit 99.2 , respectively, and are incorporated herein by reference.

In accordance with General Instructions B. 2 of Form 8-K, the information in this Item 2.02 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. The information set forth herein will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

Item 9.01. Financial Statements and Exhibits.
(d) Exhibits

EXHIBIT INDEX

## Exhibit

No.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ENTEGRIS, INC.

By:
Name: Gregory B Graves
Title: Executive Vice President and Chief Financial Officer

## FOR RELEASE AT 6:00 AM EST

## ENTEGRIS REPORTS SOLID RESULTS FOR FIRST QUARTER OF 2019

- First-quarter revenue of $\$ 391.0$ million, grew $6 \%$ from prior year
- GAAP net income per diluted share of $\$ 0.24$
- Non-GAAP net income per diluted share of $\$ 0.50$, increased $6 \%$ from prior year
- Acquired Digital Specialty Chemicals in March
 Company's first quarter ended March 30, 2019.


 increased 6\% compared to the first quarter of 2018.
 pleased with this performance in light of the incremental softness that impacted the industry in the quarter. "
 our customers to achieve higher yields and new levels of performance and reliability. We expect 2019 to be another record year for Entegris, in spite of the challenging industry environment."


## Quarterly Financial Results Summary

(in thousands, except per share data)

| GAAP Results | Q1 2019 | Q1 2018 | Q4 2018 |
| :---: | :---: | :---: | :---: |
| Net sales | \$391,047 | \$367,199 | \$401,642 |
| Operating income | \$47,491 | \$78,473 | \$71,308 |
| Operating margin | 12.1\% | 21.4\% | 17.8\% |
| Net income | \$32,658 | \$57,562 | \$80,784 |
| Diluted earnings per share (EPS) | \$0.24 | \$0.40 | \$0.57 |
| Non-GAAP Results |  |  |  |
| Non-GAAP adjusted operating income | \$92,180 | \$90,142 | \$93,485 |
| Non-GAAP adjusted operating margin | 23.6\% | 24.5\% | 23.3\% |
| Non-GAAP net income | \$67,894 | \$68,015 | \$66,300 |
| Non-GAAP EPS | \$0.50 | \$0.47 | \$0.47 |

## Second-Quarter Outlook


 and deal \& integration expenses of

| ENTEGRIS, INC. | 129 Concord Road, Building 2 | $\mathbf{T}+19784366500$ |
| ---: | :---: | ---: |
| entegris.com | Billerica, MA 01821 USA | $\mathbf{F}+19784366745$ |

# approximately $\$ 36.6$ million, or $\$ 0.21$ per share and the $\$ 140$ million (or approximately $\$ 0.80$ per share) termination fee from the termination of the merger agreement with Versum Materials. 

## Acquisition of Digital Specialty Chemicals


 complements its own existing capabilities. Digital Specialty Chemicals will be a part of the Specialty Chemicals and Engineered Materials (SCEM) segment.

## Segment Results

The Company reports its results in the following segments:
Specialty Chemicals and Engineered Materials (SCEM): SCEM provides high-performance and high-purity process chemistries, gases and materials, as well as safe and efficient delivery systems to support semiconductor and other advanced manufacturing processes.

Microcontamination Control (MC): MC solutions purify critical liquid chemistries and gases used in semiconductor manufacturing processes and other high-technology industries.
Advanced Materials Handling (AMH): AMH develops solutions to monitor, protect, transport, and deliver critical liquid chemistries, wafers, and substrates for a broad set of applications in the semiconductor industry and other high-technology industries.

Change in Inter-Segment Reporting

 sales or transfers were to third parties, that is, at approximate market prices. Prior quarter information was recast to reflect the change in the Company's definition of segment profit.

## First-Quarter Results Conference Call Details


 Thursday, April 25 through June 8, 2019 at 12:00 p.m. ET.

The call can also be accessed live and on-demand from the Entegris website. Point your web browser to
http://investor.entegris.com/events.cfm and follow the link to the webcast. The on-demand playback will be available for six weeks after the conclusion of the teleconference.
 call.

## ABOUT ENTEGRIS

 and/or research facilities in the United States, Canada, China, France, Germany, Israel, Japan, Malaysia, Singapore, South Korea and Taiwan. Additional information can be found at www.entegris.com.

## Non-GAAP Information









 GAAP Earnings per Share are included elsewhere in this release.

Forward-Looking Statements











 other periodic filings. The Company assumes no obligation to update any forward-looking statements or information, which speak as of their respective dates.

## Net sales

Cost of sale

> Gross profit

Selling, general and administrative expenses
Engineering, research and development expenses
Amortization of intangible assets
Operating income
nterest expense, net
Other (income) expense, ne
Income before income tax expense
ncome tax expense (benefit)
Net income

| Three months ended |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
| March 30, 2019 | March 31, 2018 |  |  |  |  | December 31, 2018 |
| $\$$ | 391,047 | $\$$ | 367,199 | $\$$ |  |  |
|  | 213,654 | 191,202 | 401,642 |  |  |  |
|  | 177,393 | 175,997 | 179,740 |  |  |  |
|  | 82,254 | 58,269 | 60,707 |  |  |  |
|  | 28,991 | 27,586 | 30,675 |  |  |  |
|  | 18,657 | 11,669 | 17,050 |  |  |  |
|  | 47,491 | 78,473 | 71,308 |  |  |  |
|  | 9,659 | 7,226 | 8,426 |  |  |  |
|  | $(248)$ | 139 | 3,176 |  |  |  |
|  | 38,080 | 71,108 | 59,706 |  |  |  |
|  | 5,422 | 13,546 | $(21,078)$ |  |  |  |
| $\$$ | 32,658 | $\$$ | 57,562 | $\$$ |  |  |

Basic net income per common share:

| $\$$ | 0.24 | $\$$ | 0.41 | $\$$ | 0.58 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 0.24 | $\$$ | 0.40 | $\$$ | 0.57 |

Weighted average shares outstanding

| Basic | 135,299 | 139,268 |
| :--- | :--- | :--- |
| Diluted | 136,581 |  |


|  | March 30, 2019 |  | December 31, 2018 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 342,360 | \$ | 482,062 |
| Trade accounts and notes receivable, net |  | 232,138 |  | 222,055 |
| Inventories, net |  | 271,510 |  | 268,140 |
| Deferred tax charges and refundable income taxes |  | 52,629 |  | 17,393 |
| Other current assets |  | 24,175 |  | 39,688 |
| Total current assets |  | 922,812 |  | 1,029,338 |
| Property, plant and equipment, net |  | 442,395 |  | 419,529 |
| Right-of-use assets |  | 43,868 |  | - |
| Goodwill |  | 584,537 |  | 550,202 |
| Intangible assets |  | 284,581 |  | 295,687 |
| Deferred tax assets and other noncurrent tax assets |  | 22,819 |  | 10,162 |
| Other |  | 12,996 |  | 12,723 |
| Total assets | \$ | 2,314,008 | \$ | 2,317,641 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Long-term debt, current maturities |  | 4,000 |  | 4,000 |
| Accounts payable |  | 78,620 |  | 93,055 |
| Accrued liabilities |  | 107,753 |  | 141,020 |
| Income tax payable |  | 22,407 |  | 31,593 |
| Total current liabilities |  | 212,780 |  | 269,668 |
| Long-term debt, excluding current maturities |  | 934,269 |  | 934,863 |
| Long-term lease liability |  | 40,547 |  | - |
| Other liabilities |  | 125,948 |  | 101,085 |
| Shareholders' equity |  | 1,000,464 |  | 1,012,025 |
| Total liabilities and shareholders' equity | \$ | 2,314,008 | \$ | 2,317,641 |

Entegris, Inc. and Subsidiaries
Condensed Consolidated Statements of Cash Flows
(In thousands)
(Unaudited)

|  | Three months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 30, 2019 |  | March 31, 2018 |  |
| Operating activities: |  |  |  |  |
| Net income | \$ | 32,658 | \$ | 57,562 |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |  |  |  |
| Depreciation |  | 16,721 |  | 15,897 |
| Amortization |  | 18,657 |  | 11,669 |
| Stock-based compensation expense |  | 4,653 |  | 4,128 |
| Other |  | 5,694 |  | 782 |
| Changes in operating assets and liabilities: |  |  |  |  |
| Trade accounts and notes receivable |  | $(9,109)$ |  | $(6,011)$ |
| Inventories |  | $(2,131)$ |  | $(14,955)$ |
| Accounts payable and accrued liabilities |  | $(45,019)$ |  | $(33,985)$ |
| Income taxes payable and refundable income taxes |  | $(42,873)$ |  | 6,692 |
| Other |  | 18,211 |  | $(2,962)$ |
| Net cash (used in) provided by operating activities |  | $(2,538)$ |  | 38,817 |
| Investing activities: |  |  |  |  |
| Acquisition of property and equipment |  | $(34,465)$ |  | $(37,656)$ |
| Acquisition of businesses, net of cash acquired |  | $(49,789)$ |  | $(21,047)$ |
| Other |  | 197 |  | 146 |
| Net cash used in investing activities |  | $(84,057)$ |  | $(58,557)$ |
| Financing activities: |  |  |  |  |
| Payments on long-term debt |  | $(1,000)$ |  | $(25,000)$ |
| Issuance of common stock |  | 917 |  | 473 |
| Taxes paid related to net share settlement of equity awards |  | $(7,727)$ |  | $(14,123)$ |
| Repurchase and retirement of common stock |  | $(35,321)$ |  | $(10,000)$ |
| Dividend payments |  | $(9,470)$ |  | $(9,883)$ |
| Other |  | (250) |  | (246) |
| Net cash used in financing activities |  | $(52,851)$ |  | $(58,779)$ |
| Effect of exchange rate changes on cash |  | (256) |  | 3,347 |
| Decrease in cash and cash equivalents |  | $(139,702)$ |  | $(75,172)$ |
| Cash and cash equivalents at beginning of period |  | 482,062 |  | 625,408 |
| Cash and cash equivalents at end of period | \$ | 342,360 | \$ | 550,236 |



 definition of segment profit.

| Net sales | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 30, 2019 |  | March 31, 2018 |  | December 31, 2018 |  |
| Specialty Chemicals and Engineered Materials | \$ | 124,470 | \$ | 130,743 | \$ | 133,928 |
| Microcontamination Control |  | 157,706 |  | 118,923 |  | 158,500 |
| Advanced Materials Handling |  | 116,064 |  | 124,078 |  | 115,527 |
| Inter-segment elimination |  | $(7,193)$ |  | $(6,545)$ |  | $(6,313)$ |
| Total net sales | \$ | 391,047 | \$ | 367,199 | \$ | 401,642 |


| Segment profit |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 30, 2019 |  | March 31, 2018 |  | December 31, 2018 |  |
| Specialty Chemicals and Engineered Materials | \$ | 24,431 | \$ | 30,921 | \$ | 28,221 |
| Microcontamination Control |  | 47,323 |  | 40,311 |  | 46,879 |
| Advanced Materials Handling |  | 22,367 |  | 25,463 |  | 19,096 |
| Total segment profit |  | 94,121 |  | 96,695 |  | 94,196 |
| Amortization of intangible assets |  | 18,657 |  | 11,669 |  | 17,050 |
| Unallocated expenses |  | 27,973 |  | 6,553 |  | 5,838 |
| Total operating income | \$ | 47,491 | \$ | 78,473 | \$ | 71,308 |



 the sales or transfers were to third parties, that is, at approximate market prices. Prior quarter information was recast to reflect the change in the Company's definition of segment profit.

 to organizational realignment of $\$ 519$
 realignment of $\$ 724$. For the three months ended December 31, 2018, adjusted segment profit excludes charges for fair value mark-up of acquired inventory sold of $\$ 3,379$
 segment profit excludes severance charges of $\$ 460$.
4 Adjusted amortization of intangible assets excludes amortization expense of $\$ 18,657, \$ 11,669$ and $\$ 17,050$ for the three months ended March 30, 2019, March 31, 2018, and December 31, 2018 respectively.
 expenses of $\$ 1,288$.

Entegris, Inc. and Subsidiaries

## Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

(In thousands)
(Unaudited)

|  | Three months ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 30, 2019 |  | March 31, 2018 |  | December 31, 2018 |  |
| Net sales | \$ | 391,047 | \$ | 367,199 | \$ | 401,642 |
| Net income | \$ | 32,658 | \$ | 57,562 | \$ | 80,784 |
| Adjustments to net income: |  |  |  |  |  |  |
| Income tax expense (benefit) |  | 5,422 |  | 13,546 |  | $(21,078)$ |
| Interest expense, net |  | 9,659 |  | 7,226 |  | 8,426 |
| Other (income) expense, net |  | (248) |  | 139 |  | 3,176 |
| GAAP - Operating income |  | 47,491 |  | 78,473 |  | 71,308 |
| Charge for fair value write-up of acquired inventory sold |  | 2,155 |  | - |  | 3,379 |
| Deal costs |  | 19,136 |  | - |  | - |
| Integration costs |  | 2,920 |  | - |  | 1,288 |
| Severance related to organizational realignment |  | 1,821 |  | - |  | 460 |
| Amortization of intangible assets |  | 18,657 |  | 11,669 |  | 17,050 |
| Adjusted operating income |  | 92,180 |  | 90,142 |  | 93,485 |
| Depreciation |  | 16,721 |  | 15,897 |  | 16,880 |
| Adjusted EBITDA | \$ | 108,901 | \$ | 106,039 | \$ | 110,365 |
|  |  |  |  |  |  |  |
| Adjusted operating margin |  | 23.6\% |  | 24.5\% |  | 23.3\% |
| Adjusted EBITDA - as a \% of net sales |  | 27.8\% |  | 28.9\% |  | 27.5\% |

Entegris, Inc. and Subsidiaries

## Reconciliation of GAAP Net Income to Non-GAAP Earnings per Share

(In thousands, except per share data)
(Unaudited)


[^0]

## SAFE HARBOR

This document contains, and management may make, forward-looking statements within the meaning of the Private Securities Litigation Reform Act s 1995. The words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "should," "may," "will," "would" or the negative thereof and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include statements related to future period guidance; future sales, net income, net income per diluted share, non-GAAP EPS, non-GAAP net income, expenses and other financial metrics; our performance relative to our markets; market and technology trends; the development of new products and the success of their introductions; Company's capital allocation strategy, which may be modified at any time for any reason, including share repurchases, dividends, debt repayments and potential acquisitions; the effect of the Tax Cuts and Jobs Act on our capital allocation strategy; the impact of the acquisitions we hav made and commercial partnerships we have established; our ability to execute on our strategies; and other matters. These statements involve risks ar uncertainties, and actual results may differ. These risks and uncertainties include, but are not limited to, weakening of global and/or regional econom conditions, generally or specifically in the semiconductor industry, which could decrease the demand for our products and solutions; our ability to me rapid demand shifts; our ability to continue technological innovation and introduce new products to meet our customers' rapidly changing requirements; our concentrated customer base; our ability to identify, effect and integrate acquisitions, joint ventures or other transactions; our abilit to protect and enforce intellectual property rights; operational, political and legal risks of our international operations; our dependence on sole sourc and limited source suppliers; the increasing complexity of certain manufacturing processes; raw material shortages and price increases; changes in government regulations of the countries in which we operate; fluctuation of currency exchange rates; fluctuations in the market price of Entegris' stor the level of, and obligations associated with, our indebtedness; and other risk factors and additional information described in our filings with the Securities and Exchange Commission, including under the heading "Risks Factors" in Item 1A of our Annual Report on Form 10-K for the fiscal year enc December 31, 2018, filed on February 11, 2019, and in our other periodic filings. The Company assumes no obligation to update any forward-looking statements or information, which speak as of their respective dates.

This presentation contains references to "Adjusted EBITDA," "Adjusted EBITDA Margin," "Adjusted Operating Income," "Adjusted Operating Income Margin" and "Non-GAAP Earnings per Share" that are not presented in accordance GAAP. The non-GAAP financial measures should not be considered isolation or as a substitute for GAAP financial measures but should instead be read in conjunction with the GAAP financial measures. Further informat with respect to and reconciliations of such measures to the most directly comparable GAAP financial measure can be found attached to this presentation.

- First-quarter revenue of $\$ 391.0$ million, grew $6 \%$ from prior year
- GAAP diluted EPS of \$0.24
- Non-GAAP diluted EPS of $\$ 0.50$, increased $6 \%$ from prior year
- Acquired Digital Specialty Chemicals in March
- Fourth-quarter and through the end of January 2019 repurchased a tota of 6.6 million shares for approximately $\$ 179$ million (includes 1 million shares repurchased in 1Q19)
- First-quarter was a record quarter for Liquid Filtration

SUMMARY - CONSOLIDATED STATEMENT OF OPERATIONS (GAAP)

| \$ in millions, except per share data | 1Q19 | 1Q19 Guidance | 4Q18 | 1Q18 | $\begin{aligned} & \text { 1Q19 over } \\ & \text { 1Q18 } \end{aligned}$ | $\begin{gathered} 1 \text { Q19 over } \\ 4 \text { Q18 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | \$391.0 | Approx. at same level as Q4 | \$401.6 | \$367.2 | 6.5\% | (2.6\%) |
| Gross Margin | 45.4\% |  | 44.8\% | 47.9\% |  |  |
| Operating Expenses | \$129.9 |  | \$108.4 | \$97.5 | 33.2\% | 19.8\% |
| Operating Income | \$47.5 |  | \$71.3 | \$78.5 | (39.5\%) | (33.4\%) |
| Operating Margin | 12.1\% |  | 17.8\% | 21.4\% |  |  |
| Tax Rate | 14.2\% |  | (35.3\%) | 19.0\% |  |  |
| Net Income | \$32.7 |  | \$80.8 | \$57.6 | (43.2\%) | (59.5\%) |
| Earnings per diluted share | \$0.24 | Approx. at same level as Q4 | \$0.57 | \$0.40 | (40.0\%) | (57.9\%) |

## SUMMARY - CONSOLIDATED STATEMENT OF OPERATIONS (NON-GAAP) ${ }^{1}$

| \$ in millions, except per share data | 1Q19 | 1Q19 Guidance | 4Q18 | 1Q18 | 1Q19 over <br> 1Q18 | 1Q19 over <br> 4Q18 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 391.0$ | Approx. at same <br> level as Q4 | $\$ 401.6$ | $\$ 367.2$ | $6.5 \%$ | (2.6\%) |
| Adjusted Gross Margin ${ }^{2}$ | $46.0 \%$ |  | $45.7 \%$ | $47.9 \%$ |  |  |
| Non-GAAP Operating Expenses ${ }^{3}$ | $\$ 87.7$ | $\$ 90.1$ | $\$ 85.9$ | $2.1 \%$ | (2.7\%) |  |
| Adjusted Operating Income | $\$ 92.2$ | $\$ 93.5$ | $\$ 90.1$ | $2.3 \%$ | (1.4\%) |  |
| Adjusted Operating Margin | $23.6 \%$ | $23.3 \%$ | $24.5 \%$ |  |  |  |
| Non-GAAP Tax Rate ${ }^{4}$ | $18.4 \%$ |  | $21.3 \%$ | $17.8 \%$ |  | (0.1\%) |
| Non-GAAP Net Income ${ }^{5}$ | $\$ 67.9$ |  | $\$ 66.3$ | $\$ 68.0$ | $2.4 \%$ |  |
| Non-GAAP EPS | $\$ 0.50$ | Approx. at same | $\$ 0.47$ | $\$ 0.47$ | $6.4 \%$ | $6.4 \%$ |

[^1]Adjusted gross margin excludes certain severance charges related to organizational realignment and fair value mark-up of acquired inventory.
Non-GAAP Operating Expenses exclude amortlzation expense, severance related to organizational realignment, deal costs, and integration costs.
Non-GAAP Tax Rate reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.
5. Non-GAAP Net Income excludes amortization expense, severance related to organizational realignment, deal costs, integration costs, and fair value mark-up of acquired inventory.


[^2] of $\$ 460 \mathrm{~K}$ and $\$ 578 \mathrm{~K}$ for 4018 and 1019 , respectively.

## REVENUE BY GEOGRAPHY: STRONG GROWTH IN TAIWAN AND CHINA



China

1Q19 vs. 1Q18 Growth Rate


## SUMMARY - BALANCE SHEET ITEMS

| \$ in millions | 1Q19 |  | 4Q18 |  | 1Q18 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ Amount | \% Total | \$ Amount | \% Total | \$ Amount | \% Total |
| Cash \& Cash Equivalents | \$342.4 | 14.8\% | \$482.1 | 20.8\% | \$550.2 | 28.1\% |
| Accounts Receivable, net | \$232.1 | 10.0\% | \$222.1 | 9.6\% | \$195.3 | 10.0\% |
| Inventories | \$271.5 | 11.7\% | \$268.1 | 11.6\% | \$214.1 | 10.9\% |
| Net PP\&E | \$442.4 | 19.1\% | \$419.5 | 18.1\% | \$364.3 | 18.6\% |
| Total Assets | \$2,314.0 |  | \$2,317.6 |  | \$1,961.3 |  |
| Current Liabilities ${ }^{1}$ | \$212.8 | 9.2\% | \$269.7 | 11.6\% | \$266.5 | 13.6\% |
| Long-term debt, excluding current maturities | \$934.3 | 40.4\% | \$934.9 | 40.3\% | \$549.8 | 28.0\% |
| Total Liabilities | \$1,313.5 | 56.8\% | \$1,305.6 | 56.3\% | \$936.9 | 47.8\% |
| Total Shareholders' Equity | \$1,000.5 | 43.2\% | \$1,012.0 | 43.7\% | \$1,024.4 | 52.2\% |
| AR - DSOs | 54.2 |  | 50.4 |  | 48.5 |  |
| Inventory Turns | 3.2 |  | 3.3 |  | 3.7 |  |



## CASH FLOWS

| \$in millions | 1Q19 | 4 Q18 | 1 Q18 |
| :--- | :---: | :---: | :---: |
| Beginning Cash Balance | $\$ 482.1$ | $\$ 294.9$ | $\$ 625.4$ |
| Cash (used in) provided by operating activities | $(\$ 2.5)$ | $\$ 91.3$ | $\$ 38.8$ |
| Capital expenditures | $(\$ 34.5)$ | $(\$ 34.8)$ | $(\$ 21.0)$ |
| Acquisition of business | $(\$ 49.8)$ | - | $(\$ 37.7)$ |
| Proceeds from long-term debt | - | $\$ 400.0$ | - |
| Payments on long-term debt | $(\$ 1.0)$ | $(\$ 108.9)$ | $(\$ 25.0)$ |
| Payments for debt extinguishment costs | - | - | - |
| Repurchase and retirement of common stock | $(\$ 35.3)$ | $(\$ 143.8)$ | $(\$ 10.0)$ |
| Dividend payments | $(\$ 9.5)$ | $(\$ 9.9)$ | $(\$ 9.9)$ |
| Other investing activities | $\$ 0.2$ | $(\$ 0.5)$ | $\$ 0.1$ |
| Other financing activities | $(\$ 7.1)$ | $(\$ 6.0)$ | $(\$ 13.9)$ |
| Effect of exchange rates | $(\$ 0.2)$ | $(\$ 0.1)$ | $\$ 3.3$ |
| Ending Cash Balance | $\$ 342.4$ | $\$ 482.1$ | $\$ 550.2$ |
|  |  |  |  |
| Free Cash Flow ${ }^{1}$ | $(\$ 37.0)$ | $\$ 56.5$ | $\$ 17.8$ |
| Adjusted EBITDA | $\$ 108.9$ | $\$ 110.4$ | $\$ 106.0$ |

[^3]
## OUTLOOK

| GAAP |  |  |  |
| :--- | :---: | :---: | :---: |
| \$ in millions, except per share data | 2Q19 Guidance | 1Q19 Actual | 2Q18 Actual |
| Net Revenue | $\$ 375$ to $\$ 390$ | $\$ 391.0$ | $\$ 383.1$ |
| Operating Expenses | $\$ 126$ to $\$ 128$ | $\$ 129.9$ | $\$ 107.4$ |
| Net Income | $\$ 137$ to $\$ 144$ | $\$ 32.7$ | $\$ 54.3$ |
| Earnings (Per Diluted Share) | $\$ 1.00$ to $\$ 1.05$ | $\$ 0.24$ | $\$ 0.38$ |

Non-GAAP

| \$in millions, except per share data | 2Q19 Guidance | 1Q19 Actual | 2Q18 Actual |
| :--- | :---: | :---: | :---: |
| Net Revenue | $\$ 375$ to $\$ 390$ | $\$ 391.0$ | $\$ 383.1$ |
| Non-GAAP Operating Expenses ${ }^{1}$ | $\$ 89$ to $\$ 91$ | $\$ 87.7$ | $\$ 89.1$ |
| Non-GAAP Net Income $^{2}$ | $\$ 55$ to $\$ 62$ | $\$ 67.9$ | $\$ 69.8$ |
| Non-GAAP EPS | $\$ 0.40$ to $\$ 0.45$ | $\$ 0.50$ | $\$ 0.49$ |



| In thousands | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | March 30, 2019 | March 31, 2018 | December 31, 2018 |
| Net Sales | \$391,047 | \$367,199 | \$401,642 |
| Gross profit-GAAP | \$177,393 | \$175,997 | \$179,740 |
| Adjustments to gross profit: |  |  |  |
| Charge for fair value mark-up of acquired inventory sold | 2,155 | - | 3,379 |
| Severance related to organizational realignment | 358 | - | 460 |
| Adjusted gross profit | \$179,906 | \$175,997 | \$183,579 |
| Gross margin - as a \% of net sales | 45.4 \% | 47.9\% | 44.8 \% |
| Adjusted gross margin - as a \% of net sales | 46.0\% | 47.9\% | 45.7\% |

\$ in thousands
Segment profit-GAAP ${ }^{1}$
Specialty Chemicals and Engineered Materials
Microcontamination Control
Advanced Materials Handling
Total segment profit
Amortization of intangible assets
Unallocated expenses
Total operating income

Adjusted segment profit
Specialty Chemicals and Engineered Materials ${ }^{2}$
Microcontamination Control ${ }^{3}$
Advanced Materials Handling ${ }^{4}$
Total segment profit
Amortization of intangible assets ${ }^{5}$
Unallocated expenses ${ }^{6}$
Total adjusted operating income

Three months ended

| March 30, 2019 | March 31, 2018 | December 31, 2018 |
| ---: | ---: | ---: |
| $\$ 24,431$ | $\$ 30,912$ | $\$ 28,221$ |
| 47,323 | 40,311 | 46,879 |
| 22,367 | 25,463 | 19,096 |
| 94,121 | 96,695 | 94,196 |
| 18,657 | 11,669 | 17,050 |
| 27,973 | 6,553 | 5,838 |
| $\$ 47,491$ | $\$ 78,473$ | $\$ 71,308$ |

Three months ended

| March 30, 2019 | March 31, 2018 | December 31, 2018 |
| ---: | ---: | ---: |
| $\$ 25,070$ | $\$ 30,921$ | $\$ 28,221$ |
| 50,082 | 40,311 | 50,258 |
| 22,945 | 25,463 | 19,556 |
| 98,097 | 96,695 | 98,035 |
| 5,917 | - | - |
| $\$ 92,180$ | 6,553 | 4,550 |
|  | $\$ 90,142$ | $\$ 93,485$ |

NON-GAAP RECONCILIATION TABLE RECONCILIATION OF GAAP TO ADJUSTED OPERATING INCOME AND ADJUSTED EBITDA
\$ in thousands

| \$ in thousands | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | March 30, 2019 | March 31, 2018 | December 31, 2018 |
| Net sales | \$391,047 | \$367,199 | \$401,64 |
| Net income | \$32,658 | \$57,562 | \$80,78 |
| Adjustments to net income: |  |  |  |
| Income tax expense (benefit) | 5,422 | 13,546 | (21,07 |
| Interest expense, net | 9,659 | 7,226 | 8,42 |
| Other (income) expense, net | (248) | 139 | 3,17 |
| GAAP - Operating income | 47,491 | 78,473 | 71,3C |
| Charge for fair value write-up of acquired inventory sold | 2,155 | - | 3,37 |
| Deal costs | 19,136 | - |  |
| Integration costs | 2,920 | - | 1,28 |
| Severance related to organizational realignment | 1,821 | - | $4 €$ |
| Amortization of intangible assets | 18,657 | 11,669 | 17,05 |
| Adjusted operating income | 92,180 | 90,142 | 93,48 |
| Depreciation | 16,721 | 15,897 | 16,88 |
| Adjusted EBITDA | \$108,901 | \$106,039 | \$110,3E |
| Adjusted operating margin | 23.6\% | 24.5\% | 23.39 |
| Adjusted EBITDA - as a \% of net sales | 27.8\% | 28.9\% | 27.59 |


| Sin thousands, except per share dataGAAP net income | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | March 302019 | March 31, 2018 | December 31, 2018 |
|  | \$32,658 | \$57,562 | \$80,784 |
| Adjustments to net income: |  |  |  |
| Severance related to organizational realignment | 1,821 | - | 460 |
| Charge for fair value write-up of inventory acquired | 2,155 |  | 3,379 |
| Deal costs | 19,547 | - | - |
| Integration costs | 2,920 |  | 1,288 |
| Amortization of intangible assets | 18,657 | 11,669 | 17,050 |
| Tax effect of adjustments to net income and discrete items ${ }^{1}$ | $(9,864)$ | $(2,710)$ | $(5,603)$ |
| Tax effect of legal entity restructuring | - | - | $(34,478)$ |
| Tax effect of Tax Cuts and Jobs Act | - | 1,494 | 1,101 |
| Non-GAAP net income | \$67,894 | \$68,015 | \$66,300 |
| Diluted earnings per common share | \$0.24 | \$0.40 | \$0.57 |
| Effect of adjustments to net income | \$0.26 | \$0.07 | (\$0.10) |
| Diluted non-GAAP earnings per common share | \$0.50 | \$0.47 | \$0.47 |

## GAAP SEGMENT TREND DATA ${ }^{1}$

| \$ in thousands | Q117 | Q217 | Q317 | Q417 | Q118 | Q218 | Q318 | Q418 | Q119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |
| SCEM | \$114,435 | \$121,174 | \$124,522 | \$125,339 | \$130,743 | \$134,336 | \$ 131,234 | \$ 133,928 | \$ 124,470 |
| MC | 100,195 | 104,587 | 116,229 | 115,801 | 118,923 | 124,937 | 151,478 | 158,500 | 157,706 |
| AMH | 108,371 | 109,658 | 111,278 | 115,436 | 124,078 | 130,572 | 123,227 | 115,527 | 116,064 |
| Inter-segment elimination | $(5,624)$ | $(6,417)$ | $(6,438)$ | $(6,014)$ | $(6,545)$ | $(6,786)$ | $(7,342)$ | $(6,313)$ | $(7,193)$ |
| Total Sales | \$317,377 | \$329,002 | \$345,591 | \$350,562 | \$367,199 | \$383,059 | \$398,597 | \$401,642 | \$391,047 |
| Segment Profit |  |  |  |  |  |  |  |  |  |
| SCEM | \$ 22,563 | \$ 28,493 | \$ 28,981 | \$ 29,534 | \$ 30,921 | \$ 36,728 | \$ 31,210 | \$ 28,221 | \$ 24,431 |
| MC | 29,380 | 29,944 | 37,429 | 37,686 | 40,311 | 37,214 | 42,448 | 46,879 | 47,323 |
| AMH | 16,132 | 17,588 | 14,914 | 20,409 | 25,463 | 25,542 | 22,226 | 19,096 | 22,367 |
| Total Segment Profit | \$ 68,075 | \$ 76,025 | \$ 81,324 | \$ 87,629 | \$ 96,695 | \$ 99,484 | \$ 95,884 | \$ 94,196 | \$ 94,121 |

## NON-GAAP SEGMENT TREND DATA ${ }^{1}$

| \$ in thousands | Q117 | Q217 | Q317 | Q417 | Q118 | Q218 | Q318 | Q418 | Q119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |
| SCEM | \$114,435 | \$121,174 | \$124,522 | \$125,339 | \$130,743 | \$134,336 | \$131,234 | \$133,928 | \$124,470 |
| MC | 100,195 | 104,587 | 116,229 | 115,801 | 118,923 | 124,937 | 151,478 | 158,500 | 157,706 |
| AMH | 108,371 | 109,658 | 111,278 | 115,436 | 124,078 | 130,572 | 123,227 | 115,527 | 116,064 |
| Inter-segment elimination | $(5,624)$ | $(6,417)$ | $(6,438)$ | $(6,014)$ | $(6,545)$ | $(6,786)$ | $(7,342)$ | $(6,313)$ | $(7,193)$ |
| Total Sales | \$317,377 | \$329,002 | \$345,591 | \$350,562 | \$367,199 | \$383,059 | \$398,597 | \$401,642 | \$391,047 |
| Adjusted Segment Profit |  |  |  |  |  |  |  |  |  |
| SCEM ${ }^{2}$ | \$ 22,563 | \$ 28,493 | \$ 28,995 | \$ 29,534 | \$ 30,921 | \$ 36,728 | \$ 31,210 | \$ 28,221 | \$ 25,070 |
| $M C^{3}$ | 29,380 | 31,387 | 37,625 | 37,686 | 40,311 | 37,422 | 45,729 | 50,258 | 50,082 |
| $\mathrm{AMH}^{4}$ | 16,132 | 19,874 | 20,135 | 20,409 | 25,463 | 25,542 | 22,692 | 19,556 | 22,945 |
| Total Adj. Segment Profit | \$ 68,075 | \$ 79,754 | \$ 86,755 | \$ 87,629 | \$ 96,695 | \$ 99,692 | \$ 99,631 | \$ 98,035 | \$ 98,097 |
| Adjusted Segment Profit Margin |  |  |  |  |  |  |  |  |  |
| SCEM | 19.7\% | 23.5\% | 23.3\% | 23.6\% | 23.7\% | 27.3\% | 23.8\% | 21.1\% | 20.1\% |
| MC | 29.3\% | 30.0\% | 32.4\% | 32.5\% | 33.9\% | 30.0\% | 30.2\% | 31.7\% | 31.8\% |
| AMH | 14.9\% | 18.1\% | 18.1\% | 17.7\% | 20.5\% | 19.6\% | 18.4\% | 16.9\% | 19.8\% |

[^4]
[^0]:    1The tax effect of pre-tax adjustments to net income was calculated using the applicable marginal tax rate during the respective years

[^1]:    See GAAP to Non-GAAP reconciliation tables in the appendix of this presentation.

[^2]:    1. In 1 Q19 the Company has changed its definition of segment profit to include inter-segment sales. Prior period information was recast to reflect the change. Adjusted segment operating margin excludes amortization of intangibles and unallocated expenses.
    2. Segment profit for SCEM includes a charge for fair value write-up of inventory and severance related to organizational realignment of $\$ 120 \mathrm{~K}$ and $\$ 518 \mathrm{~K}$, respectively.
    3. Segment profit for MC includes a charge for fair value write-up of inventory of $\$ 208 \mathrm{~K}, \$ 3,281 \mathrm{~K}, \$ 3,379 \mathrm{~K}$, and $\$ 2,035 \mathrm{~K}$ for 2Q18, 3Q18, 4Q18 and 1Q19, respectively. Segment profit for MC includes severance related to organizational realignment of \$724K for 1Q19
    4. Segment profit for AMH for 3 Q18 includes charges for loss on sale of subsidiary of $\$ 466 \mathrm{~K}$. Segment profit for AMH includes severance related to organizational realignment and restructuring charges
[^3]:    1. Free cash flow equals cash from operations less capital expenditures
[^4]:    1. In 1 Q19 the Company has changed its definition of segment profit to include inter-segment sales. Prior period information was recast to reflect the change. Segment profit excludes amortization of intangibles and 2 Adjusted segment profit for SCEM for Q317 excludes chargés for severance related to organizational reallghment \$14. Adjusted segment profit for SCEM for Q119 excludes fair value mark-up of tiventory and severance
    related to organizational realignment of $\$ 120$ and $\$ 519$, respectively. and O119 excludes charges for severance related to arganizational realignment of $\$ 196$ and $\$ 724$, respectively. Adjusted segment profit for MC for Q218, Q318, Q418 and Q119 excludes charges for fair value mark- up of acquired inventory sold of $\$ 208, \$ 3,281, \$ 3,379$, and $\$ 2,035$ respectively.
    2. Adjusted segment profit for AMH for 2017 excludes charges for impairment of equipment of $\$ 2,286$. Adjusted segment profit for AMH for Q317 excludes charges for impairment of equipment and severance related to organizational realignment of $\$ 3,364$ and $\$ 1,857$, respectively. Adjusted segment profit for AMH for Q318 excludes loss on sale of subsidiary of $\$ 466$. Adjusted segment profit for AMH for 4 Q18 and 1 Q19 excludes severance related to organizational realignment of $\$ 460$ and $\$ 578$, respectively.
