## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

PURSUANT TO SECTIONS 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) April 27, 2017

## Entegris, Inc.

(Exact name of registrant as specified in its charter)
Delaware
(State or Other Jurisdiction of Incorporation or Organization)

| 001-32598 |  | 41-1941551 |
| :---: | :---: | :---: |
| (Commission File Number) |  | (I.R.S. Employer Identification No.) |
| 129 Concord Road, Billerica, MA <br> (Address of principal executive offices) |  | $\begin{gathered} 01821 \\ \text { (Zip Code) } \end{gathered}$ |
|  | (978) 436-6500 (Registrant's telephone number, including area code) |  |
|  | N/A (Former Name or Former Address, if Changed Since Last Report) |  |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On April 27, 2017, the registrant issued a press release to announce results for the first quarter of 2017, ended April 1, 2017, and will hold a conference call to discuss such results. A copy of this press release and the supplemental slides to which management will refer during the conference call are attached hereto as Exhibit 99.1 and Exhibit 99.2 , respectively, and are incorporated herein by reference.

In accordance with General Instructions B. 2 of Form 8-K, the information in this Item 2.02 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 , as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. The information set forth herein will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

## Exhibit

No.
Description
Press Release, dated April 27, 2017
First Quarter 2017 Earnings Release Presentation Slides, dated April 27, 2017

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ENTEGRIS, INC.

Dated: April 27, 2017
By: /s/ Gregory B. Graves
Name: Gregory B. Graves
Title: Executive Vice President and Chief Financial Officer

| Exhibit <br> No. |  |
| :--- | :--- |
| 99.1 |  |
| 99.2 | Press Release, dated April 27, 2017 |
|  |  |

## ENTEGRIS REPORTS STRONG FIRST-QUARTER RESULTS

- Record first-quarter revenue of $\$ 317.4$ million
- GAAP net income of $\$ 32.5$ million, or $\$ 0.23$ per diluted share
- Non-GAAP net income of $\$ 40.8$ million, or $\$ 0.28$ per diluted share
 Company's first quarter ended April 1, 2017.
 amortization of intangible assets of $\$ 10.9$ million. Non-GAAP net income was $\$ 40.8$ million, or $\$ 0.28$ per diluted share.


 handling solutions will be key enablers of our industry's innovations."
 allocation strategy by paying down $\$ 25$ million of debt in the first quarter and by completing the acquisition of a complementary and accretive liquid filtration product line from W. L. Gore \& Associates, Inc."

| ENTEGRIS, INC. | 129 Concord Road, Building 2 | $\mathbf{T}+19784366500$ |
| ---: | :---: | ---: |
| entegris.com | Billerica, MA 01821 USA | $\mathbf{F}+19784366745$ |


| GAAP Results | Q1-2017 | Q1-2016 | Q4-2016 |
| :---: | :---: | :---: | :---: |
| Net sales | \$317,377 | \$267,024 | \$308,502 |
| Operating income | \$50,920 | \$29,559 | \$44,905 |
| Operating margin | 16.0\% | 11.1\% | 14.6\% |
| Net income | \$32,514 | \$16,212 | \$26,098 |
| Diluted earnings per share (EPS) | \$0.23 | \$0.11 | \$0.18 |
| Non-GAAP Results |  |  |  |
| Non-GAAP adjusted operating income | \$61,865 | \$40,848 | \$55,843 |
| Adjusted operating margin | 19.5\% | 15.3\% | 18.1\% |
| Non-GAAP net income | \$40,754 | \$23,617 | \$34,294 |
| Non-GAAP EPS | \$0.28 | \$0.17 | \$0.24 |

## Second-Quarter Outlook

 non-GAAP basis, EPS is expected to range from $\$ 0.27$ to $\$ 0.31$ per diluted share, which reflects net income on a non-GAAP basis in the range of $\$ 39$ million to $\$ 44$ million, which is adjusted for expected amortization expense of approximately $\$ 11$ million or $\$ 0.05$ per share.

## Segment Result

As of December 31, 2016, the Company changed its financial segment reporting to the following segments:
Specialty Chemicals and Engineered Materials (SCEM): SCEM provides high-performance and high-purity process chemistries, gases, and materials and safe and efficient delivery systems to support semiconductor and other advanced manufacturing processes.

Microcontamination Control (MC): MC solutions purify critical liquid chemistries and gases used in semiconductor manufacturing processes and other high-technology industries.
Advanced Materials Handling (AMH): AMH develops solutions to monitor, protect, transport, and deliver critical liquid chemistries and substrates for a broad set of applications in the semiconductor industry and other high-technology industries.

## First-Quarter Results Conference Call Details

Entegris will hold a conference call to discuss its results for the first quarter on Thursday, April 27, 2017, at 9:30 a.m. Eastern Time. Participants should dial 1-888-778-9067 or 1-913-981-5587, referencing
 ET on Thursday, April 27 until Saturday, June 10. A live and on-demand webcast of the call can also be accessed from the investor relations section of Entegris' website at www.entegris.com.
 the call.

## ABOUT ENTEGRIS

 and/or research facilities in the United States, China, France, Germany, Israel, Japan, Malaysia, Singapore, South Korea and Taiwan. Additional information can be found at www.entegris.com.
Non-GAAP Information








 Adjusted Gross Profit, GAAP Segment Profit to Adjusted Operating Income, and GAAP to Non-GAAP Earnings per Share are included elsewhere in this release.

Forward-Looking Statements









 no obligation to update publicly any forward-looking statements contained herein.

Entegris, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations
(In thousands, except per share data)
(Unaudited)

## Net sales

Cost of sales Gross profit
Selling, general and administrative expenses
Engineering, research and development expenses
Amortization of intangible assets
Operating income
nterest expense, net
Other expense (income), net ncome before income tax expense
ncome tax expense
Net income
Basic net income per common share:

Weighted average shares outstanding

|  | April 1, 2017 | December 31, 2016 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$391,159 | \$406,389 |
| Accounts receivable, net | 176,032 | 165,675 |
| Inventories | 188,343 | 183,529 |
| Deferred tax charges and refundable income taxes | 16,729 | 20,140 |
| Other current assets | 19,489 | 24,398 |
| Total current assets | 791,752 | 800,131 |
| Property, plant and equipment, net | 330,926 | 321,562 |
| Goodwill | 349,120 | 345,269 |
| Intangible assets | 208,591 | 217,548 |
| Deferred tax assets | 8,418 | 8,022 |
| Other assets | 7,287 | 7,000 |
| Total assets | \$1,696,094 | \$1,699,532 |
|  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Long-term debt, current maturities | \$100,000 | \$100,000 |
| Accounts payable | 54,516 | 61,617 |
| Accrued liabilities | 66,382 | 83,530 |
| Income tax payable | 15,341 | 16,424 |
| Total current liabilities | 236,239 | 261,571 |
| Long-term debt, excluding current maturities | 460,315 | 484,677 |
| Other liabilities | 54,479 | 54,066 |
| Shareholders' equity | 945,061 | 899,218 |
| Total liabilities and shareholders' equity | \$1,696,094 | \$1,699,532 |

Entegris, Inc. and Subsidiaries
Condensed Consolidated Statements of Cash Flows
(In thousands)
(Unaudited)

|  | Three months ended |  |
| :---: | :---: | :---: |
|  | April 1, 2017 | April 2, 2016 |
| Operating activities: |  |  |
| Net income | \$32,514 | \$16,212 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation | 13,977 | 13,700 |
| Amortization | 10,945 | 11,289 |
| Stock-based compensation expense | 3,870 | 2,861 |
| Provision for deferred income taxes | 3,422 | (211) |
| Other | 3,633 | 4,796 |
| Changes in operating assets and liabilities: |  |  |
| Trade accounts and notes receivable | $(7,546)$ | $(6,799)$ |
| Inventories | $(5,415)$ | $(12,998)$ |
| Accounts payable and accrued liabilities | $(23,490)$ | $(9,510)$ |
| Income taxes payable and refundable income taxes | $(1,252)$ | (726) |
| Other | 2,774 | $(1,275)$ |
| Net cash provided by operating activities | 33,432 | 17,339 |
| Investing activities: |  |  |
| Acquisition of property and equipment | $(22,190)$ | $(17,819)$ |
| Other | 186 | $(2,495)$ |
| Net cash used in investing activities | $(22,004)$ | $(20,314)$ |
| Financing activities: |  |  |
| Payments on long-term debt | $(25,000)$ | - |
| Issuance of common stock | 1,041 | - |
| Taxes paid related to net share settlement of equity awards | $(4,575)$ | $(2,067)$ |
| Other | $(4,270)$ | $(3,524)$ |
| Net cash used in financing activities | $(32,804)$ | $(5,591)$ |
| Effect of exchange rate changes on cash | 6,146 | 3,144 |
| Decrease in cash and cash equivalents | $(15,230)$ | $(5,422)$ |
| Cash and cash equivalents at beginning of period | 406,389 | 349,825 |
| Cash and cash equivalents at end of period | \$391,159 | \$344,403 |

Segment Information
(In thousands)
(Unaudited)

| Net sales | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | April 1, 2017 | April 2, 2016 | December 31, 2016 |
| Specialty Chemicals and Engineered Materials | \$114,435 | \$101,107 | \$110,945 |
| Microcontamination Control | 100,055 | 77,619 | 98,717 |
| Advanced Materials Handling | 102,887 | 88,298 | 98,840 |
| Total net sales | \$317,377 | \$267,024 | \$308,502 |
|  |  |  |  |
|  | Three months ended |  |  |
| Segment profit | April 1, 2017 | April 2, 2016 | December 31, 2016 |
| Specialty Chemicals and Engineered Materials | \$28,140 | \$22,416 | \$25,919 |
| Microcontamination Control | 35,581 | 18,140 | 31,719 |
| Advanced Materials Handling | 18,276 | 18,911 | 16,644 |
| Total segment profit | 81,997 | 59,467 | 74,282 |
| Amortization of intangibles | 10,945 | 11,289 | 10,938 |
| Unallocated expenses | 20,132 | 18,619 | 18,439 |
| Total operating income | \$50,920 | \$29,559 | \$44,905 |

# Entegris, Inc. and Subsidiaries 

## Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

|  | ded |  |  |
| :---: | :---: | :---: | :---: |
|  | April 1, 2017 | April 2, 2016 | December 31, 2016 |
| Net sales | \$317,377 | \$267,024 | \$308,502 |
| Net income | \$32,514 | \$16,212 | \$26,098 |
| Adjustments to net income: |  |  |  |
| Income tax expense | 9,111 | 4,873 | 8,521 |
| Interest expense, net | 8,393 | 9,149 | 8,983 |
| Other expense (income), net | 902 | (675) | 1,303 |
| GAAP - Operating income | 50,920 | 29,559 | 44,905 |
| Amortization of intangible assets | 10,945 | 11,289 | 10,938 |
| Adjusted operating income | 61,865 | 40,848 | 55,843 |
| Depreciation | 13,977 | 13,700 | 14,303 |
| Adjusted EBITDA | \$75,842 | \$54,548 | \$70,146 |
|  |  |  |  |
| Adjusted operating margin | 19.5\% | 15.3\% | 18.1\% |
| Adjusted EBITDA - as a \% of net sales | 23.9\% | 20.4\% | 22.7\% |

# Entegris, Inc. and Subsidiaries 

## Reconciliation of GAAP Net Income to Non-GAAP Earnings per Share

(In thousands, except per share data)
(Unaudited)

|  |  |  |
| :--- | :--- | :---: | :---: |
|  |  |  |

## \#\#\# END \#\#\#

Entegris
50 years of pure advantage

APRIL 27, 2017

Earnings Summary
First Quarter 2017


## SAFE HARBOR

Certain information contained in this presentation may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve substantial risks and uncertainties that could cause actual results to differ materially from the results expressed in, or implied by, these forward-looking statements. Statements that include such words as "anticipate," "believe," "estimate," "expect," "forecast," "may," "will," "should" or the negative thereof and similar expressions as they relate to Entegris or our management are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. These risks include, but are not limited to, fluctuations in the market price of Entegris' stock, Entegris' future operating results, other acquisition and investment opportunities available to Entegris, general business and market conditions and other factors. Additional information concerning these and other risk factors may be found in previous financial press releases issued by Entegris and Entegris' periodic public filings with the Securities and Exchange Commission, including discussions appearing under the headings "Risks Relating to our Business and Industry," "Risks Related to Our Indebtedness," "Manufacturing Risks," "International Risks" and "Risks Related to Owning Our Common Stock" in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed with the Securities and Exchange Commission on February 17, 2017, as well as other matters and important factors disclosed previously and from time to time in the filings of Entegris with the U.S. Securities and Exchange Commission. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, we undertake no obligation to update publicly any forward-looking statements contained herein.

## 1 Q17 HIGHLIGHTS

- Achieved record sales of \$317.4 million, up 19\% from the prior year and up 3\% from 4Q16
- Record sales of microcontamination control and advanced deposition products
- Generated GAAP EPS of $\$ 0.23$ and non-GAAP EPS of $\$ 0.28$, above the high end of our guidance
- For the trailing four quarters, GAAP EPS was $\$ 0.80$ and non-GAAP EPS was $\$ 1.05$
- Generated record adjusted EBITDA of $\$ 75.8$ million, or $23.9 \%$ of sales
- Repaid \$25 million of long-term debt, reducing net leverage ratio to 0.6 times
- Subsequent to the end of 1Q17, acquired a filtration product line from W. L. Gore


## SUMMARY - CONSOLIDATED STATEMENT OF OPERATIONS (GAAP)

| \$ in millions, except per share data | 1Q17 | 1Q17 Guidance | 4Q16 | 1Q16 | 1Q17 over <br> 1Q16 | 1Q17 over <br> 4Q16 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 317.4$ | $\$ 295$ to $\$ 310$ | $\$ 308.5$ | $\$ 267.0$ | $18.9 \%$ | $2.9 \%$ |
| Gross Margin | $44.0 \%$ |  | $42.7 \%$ | $43.0 \%$ |  |  |
| Operating Expenses | $\$ 88.7$ |  | $\$ 86.9$ | $\$ 85.1$ | $4.2 \%$ | $2.1 \%$ |
| Operating Income | $\$ 50.9$ |  | $\$ 44.9$ | $\$ 29.6$ | $72.0 \%$ | $13.4 \%$ |
| Operating Margin | $16.0 \%$ |  | $14.6 \%$ | $11.1 \%$ |  |  |
| Tax Rate | $21.9 \%$ |  | $24.6 \%$ | $23.1 \%$ |  |  |
| Net Income | $\$ 32.5$ | $\$ 25$ to $\$ 31$ | $\$ 26.1$ | $\$ 16.2$ | $100.6 \%$ | $24.5 \%$ |
| EPS | $\$ 0.23$ | $\$ 0.18$ to \$0.22 | $\$ 0.18$ | $\$ 0.11$ | $109.1 \%$ | $27.8 \%$ |

## SUMMARY - CONSOLIDATED STATEMENT OF OPERATIONS (NON-GAAP) ${ }^{1}$

| \$ in millions, except per share data | 1Q17 | 1Q17 Guidance | 4Q16 | 1Q16 | 1Q17 over <br> 1Q16 | 1Q17 over <br> 4Q16 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 317.4$ | $\$ 295$ to $\$ 310$ | $\$ 308.5$ | $\$ 267.0$ | $18.9 \%$ | $2.9 \%$ |
| Adjusted Gross Margin | $44.0 \%$ |  | $42.7 \%$ | $43.0 \%$ |  |  |
| Non-GAAP Operating Expenses ${ }^{2}$ | $\$ 77.7$ |  | $\$ 76.0$ | $\$ 73.9$ | $5.1 \%$ | $2.2 \%$ |
| Adjusted Operating Income | $\$ 61.9$ |  | $\$ 55.8$ | $\$ 40.8$ | $51.7 \%$ | $10.9 \%$ |
| Adjusted Operating Margin | $19.5 \%$ |  | $18.1 \%$ | $15.3 \%$ |  |  |
| Non-GAAP Tax Rate ${ }^{3}$ | $22.5 \%$ |  | $24.7 \%$ | $26.8 \%$ |  |  |
| Non-GAAP Net Income | $\$ 40.8$ | $\$ 32$ to \$38 | $\$ 34.3$ | $\$ 23.6$ | $72.9 \%$ | $19.0 \%$ |
| Non-GAAP EPS | $\$ 0.28$ | $\$ 0.23$ to \$0.27 | $\$ 0.24$ | $\$ 0.17$ | $64.7 \%$ | $16.7 \%$ |

[^0]. Non-GAAP Operating Expenses exclude amortization expense.
Non-GAAP Tax Rate reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes

Diluted EPS: 1 Q17 vs. 4 Q16


Diluted EPS: Trailing 4 Quarters



[^1]
## REVENUE BY GEOGRAPHY: STRONG GROWTH IN ASIA AND EUROPE



## SUMMARY - BALANCE SHEET ITEMS

| \$ in millions | 1Q17 |  | 4Q16 |  | $1 \mathrm{Q16}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ Amount | \% Total | \$ Amount | \% Total | \$ Amount | \% Total |
| Cash \& Cash Equivalents | \$391.2 | 23.1\% | \$406.4 | 23.9\% | \$344.4 | 20.8\% |
| Accounts Receivable, net | \$176.0 | 10.4\% | \$165.7 | 9.7\% | \$149.8 | 9.1\% |
| Inventories | \$188.3 | 11.1\% | \$183.5 | 10.8\% | \$184.0 | 11.1\% |
| Net PP\&E | \$330.9 | 19.5\% | \$321.6 | 18.9\% | \$322.7 | 19.5\% |
| Total Assets | \$1,696.1 |  | \$1,699.5 |  | \$1,653.8 |  |
| Current Liabilities ${ }^{1}$ | \$236.2 | 13.9\% | \$261.6 | 15.4\% | \$161.7 | 9.8\% |
| Long-term debt, excluding current maturities | \$460.3 | 27.1\% | \$484.7 | 28.5\% | \$606.6 | 36.7\% |
| Total Liabilities | \$751.0 | 44.3\% | \$800.3 | 47.1\% | \$832.0 | 50.3\% |
| Total Shareholders' Equity | \$945.1 | 55.7\% | \$899.2 | 52.9\% | \$821.8 | 49.7\% |
| AR-DSOs | 50.6 |  | 49.0 |  | 51.2 |  |
| Inventory Turns | 3.8 |  | 3.8 |  | 3.4 |  |

Adjusted EBITDA


Adjusted EBITDA TTM


## CASH FLOWS

| \$ in millions | 1Q17 | 4Q16 | 1 Q16 |
| :--- | :---: | :---: | :---: |
| Beginning Cash Balance | $\$ 406.4$ | $\$ 411.8$ | $\$ 349.8$ |
| Cash from operating activities | 33.4 | 57.1 | 17.3 |
| Capital expenditures | $(22.2)$ | $(20.0)$ | $(17.8)$ |
| Payments on long-term debt | $(25.0)$ | $(25.0)$ | - |
| Other investing activities | 0.2 | 0.1 | $(2.5)$ |
| Other financing activities | $(7.8)$ | $(3.2)$ | $(5.6)$ |
| Effect of exchange rates | 6.1 | $(14.3)$ | 3.1 |
| Ending Cash Balance | $\$ 391.2$ | $\$ 406.4$ | $\$ 344.4$ |
|  |  |  |  |
| Free Cash Flow ${ }^{1}$ | $\$ 11.2$ | $\$ 37.1$ | $\$(0.5)$ |
| Adjusted EBITDA | $\$ 75.8$ | $\$ 70.1$ | $\$ 54.5$ |

## OUTLOOK

GAAP

| \$ in millions, except per share data | 2Q17 Guidance | 1Q17 | 2Q16 |
| :--- | :---: | :---: | :---: |
| Net Revenue | $\$ 315$ to $\$ 330$ | $\$ 317.4$ | $\$ 303.1$ |
| Gross Margin |  | $44.0 \%$ | $45.9 \%$ |
| Operating Expenses | $\$ 90$ to $\$ 92$ | $\$ 88.7$ | $\$ 92.8$ |
| Net Income | $\$ 32$ to $\$ 37$ | $\$ 32.5$ | $\$ 32.9$ |
| EPS | $\$ 0.22$ to $\$ 0.26$ | $\$ 0.23$ | $\$ 0.23$ |

Non-GAAP

| \$ in millions, except per share data | 2Q17 Guidance | 1Q17 | 2Q16 |
| :--- | :---: | :---: | :---: |
| Net Revenue | $\$ 315$ to $\$ 330$ | $\$ 317.4$ | $\$ 303.1$ |
| Gross Margin |  | $44.0 \%$ | $45.9 \%$ |
| Non-GAAP Operating Expenses ${ }^{1}$ | $\$ 79$ to $\$ 81$ | $\$ 77.7$ | $\$ 81.7$ |
| Non-GAAP Net Income | $\$ 39$ to $\$ 44$ | $\$ 40.8$ | $\$ 40.3$ |
| Non-GAAP EPS | $\$ 0.27$ to $\$ 0.31$ | $\$ 0.28$ | $\$ 0.28$ |



APPENDIX: NON-GAAP RECONCILIATION TABLES

| \$ in thousands (unaudited) | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | April 1, 2017 | April 2, 2016 | $\begin{gathered} \text { December 31, } \\ 2016 \\ \hline \end{gathered}$ |
| Net sales | \$317,377 | \$267,024 | \$308,502 |
| Net income | \$32,514 | \$16,212 | \$26,098 |
| Adjustments to net income: |  |  |  |
| Income tax expense | 9,111 | 4,873 | 8,521 |
| Interest expense, net | 8,393 | 9,149 | 8,983 |
| Other expense (income), net | 902 | (675) | 1,303 |
| GAAP - Operating income | 50,920 | 29,559 | 44,905 |
| Amortization of intangible assets | 10,945 | 11,289 | 10,938 |
| Adjusted operating income | 61,865 | 40,848 | 55,843 |
| Depreciation | 13,977 | 13,700 | 14,303 |
| Adjusted EBITDA | \$75,842 | \$54,548 | \$70,146 |
| Adjusted operating margin | 19.5\% | 15.3\% | 18.1\% |
| Adjusted EBITDA - as a \% of net sales | 23.9\% | 20.4\% | 22.7\% |

## RECONCILIATION OF GAAP TO NON-GAAP EARNINGS PER SHARE

Entegris, Inc. and Subsidiaries
Reconciliation of GAAP Net Income to Non-GAAP Earnings per Share
(In thousands, except per share data)
(Unaudited)

|  | Three months ended |  |  | Twelve months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 1, 2017 | April 2, 2016 | December 31, 2016 | April 1, 2017 | December 31, 2016 |
| GAAP net income | \$32,514 | \$16,212 | \$26,098 | \$113,449 | \$97,147 |
| Adjustments to net income: |  |  |  |  |  |
| Severance related organizational realignment | - | - | - | 2,405 | 2,405 |
| Impairment of equipment | - | - | - | 5,826 | 5,826 |
| Gain on sale of equity investment | - | (118) | - | (38) | (156) |
| Amortization of intangible assets | 10,945 | 11,289 | 10,938 | 43,919 | 44,263 |
| Tax effect of adjustments to net income and discrete items | $(2,705)$ | $(3,766)$ | $(2,742)$ | $(15,576)$ | $(16,637)$ |
| Non-GAAP net income | \$40,754 | \$23,617 | \$34,294 | \$149,985 | \$132,848 |
| Diluted earnings per common share | \$0.23 | \$0.11 | \$0.18 | \$0.80 | \$0.68 |
| Effect of adjustments to net income | \$0.06 | \$0.05 | \$0.06 | \$0.26 | \$0.25 |
| Diluted non-GAAP earnings per common share | \$0.28 | \$0.17 | \$0.24 | \$1.05 | \$0.94 |

## GAAP SEGMENT TREND DATA

|  |  | Q115 | Q215 | Q315 | Q415 | Q116 | Q216 | Q316 | Q416 | Q117 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |
| SCEM | \$ | 99,897 | \$ 110,569 | \$ 105,285 | \$ 103,127 | \$ 101,107 | \$ 111,782 | \$ 104,494 | \$ 110,945 | \$114,435 |
| MC |  | 75,947 | 79,293 | 78,485 | 82,092 | 77,619 | 91,584 | 94,738 | 98,717 | 100,055 |
| AMH |  | 87,529 | 90,847 | 86,483 | 81,567 | 88,298 | 99,686 | 97,460 | 98,840 | 102,887 |
| Total Sales |  | 263,373 | \$ 280,709 | \$ 270,253 | \$ 266,786 | \$ 267,024 | \$ 303,052 | \$ 296,692 | \$ 308,502 | \$317,377 |
| Segment Profit |  |  |  |  |  |  |  |  |  |  |
| SCEM | \$ | 22,010 | \$ 30,826 | \$ 23,316 | \$ 24,218 | \$ 22,416 | \$ 28,914 | \$ 18,811 | \$ 25,919 | \$ 28,140 |
| MC |  | 19,874 | 20,605 | 21,926 | 20,671 | 18,140 | 28,566 | 31,617 | 31,719 | 35,581 |
| AMH |  | 19,679 | 20,860 | 15,786 | 10,094 | 18,911 | 22,519 | 15,378 | 16,644 | 18,276 |
| Total Segment Profit | \$ | 61,563 | \$ 72,291 | \$ 61,028 | \$ 54,983 | \$ 59,467 | \$ 79,999 | \$ 65,806 | \$ 74,282 | \$ 81,997 |

## NON-GAAP SEGMENT TREND DATA

|  | Q115 | Q215 | Q315 | Q415 | Q116 | Q216 | Q316 | Q416 | Q117 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales |  |  |  |  |  |  |  |  |  |  |
| SCEM | $\$ 99,897$ | $\$ 110,569$ | $\$ 105,285$ | $\$ 103,127$ | $\$ 101,107$ | $\$ 111,782$ | $\$ 104,494$ | $\$ 110,945$ | $\$ 114,435$ |  |
| MC | 75,947 | 79,293 | 78,485 | 82,092 | 77,619 | 91,584 | 94,738 | 98,717 | 100,055 |  |
| AMH | 87,529 | 90,847 | 86,483 | 81,567 | 88,298 | 99,686 | 97,460 | 98,840 | 102,887 |  |
|  | $\$ 263,373$ | $\$ 280,709$ | $\$ 270,253$ | $\$ 266,786$ | $\$ 267,024$ | $\$ 303,052$ | $\$ 296,692$ | $\$ 308,502$ | $\$ 317,377$ |  |
| Total Sales |  |  |  |  |  |  |  |  |  |  |
| Adjusted Segment Profit | 22,010 | $\$ 30,826$ | $\$ 23,316$ | $\$ 24,218$ | $\$ 22,416$ | $\$ 28,914$ | $\$ 19,510$ | $\$ 25,919$ | $\$ 28,140$ |  |
| SCEM $^{1}$ | 19,874 | 20,605 | 21,926 | 20,671 | 18,140 | 28,566 | 32,354 | 31,719 | 35,581 |  |
| MC $^{2}$ | 19,679 | 20,860 | 15,786 | 10,094 | 18,911 | 22,519 | 22,173 | 16,644 | 18,276 |  |
| AMH $^{3}$ | Total Adj. Segment Profit | $\$ 61,563$ | $\$ 72,291$ | $\$ 61,028$ | $\$ 54,983$ | $\$ 59,467$ | $\$ 79,999$ | $\$ 74,037$ | $\$ 74,282$ | $\$ 81,997$ |

[^2]
[^0]:    See GAAP to Non-GAAP reconciliation tables in the appendix of this presentation.

[^1]:    1. Adjusted segment operating margin excludes amortization of intangibles and unallocated expenses.
    2. Segment profit for SCEM for 3 Q16 includes a charge for severance related to organizational realignment of $\$ 699$
    3. Segment profit for MC for $3 Q 16$ includes a charge for severance related to organizational realignment of $\$ 737$
    4. Segment profit for AMH for 3 Q16 includes charges for impairment of equipment and severance related to organizational realignment totaling $\$ 6,795$.
[^2]:    1 Adjusted segment profit for SCEM for Q316 excludes charges for severance related to organizational realignment of $\$ 699$
    2 Adjusted segment profit for MC for Q316 excludes charges for severance related to organizational realignment of \$737.
    3 Adjusted segment profit for AMH for Q316 excludes charges for impairment of equipment and severance related to organizational realignment of $\$ 5,826$ and $\$ 969$, respectively.

