UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-Q
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
or
[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For Quarter Ended November 24, 2001 Commission File Number 000-30789

ENTEGRIS, INC.
(Exact name of registrant as specified in charter)


3500 Lyman Boulevard, Chaska, Minnesota 55318
(Address of Principal Executive Offices)

Registrant's Telephone Number (952) 556-3131

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

APPLICABLE ONLY TO CORPORATE ISSUERS:
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the close of the latest practicable date.

Class
Common Stock, \$0.01 Par Value

Outstanding at December 31, 2001
---------------------------------------
69, 898, 307

ENTEGRIS, INC., INC. AND SUBSIDIARIES
FORM 10-Q
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## ENTEGRIS, INC. AND SUBSIDIARIES <br> CONSOLIDATED BALANCE SHEETS <br> (Dollars in thousands) <br> (Unaudited)

## ASSETS

Current assets
Cash and cash equivalents
Short-term investments
Trade accounts receivable, net of allowance for doubtful accounts
Trade accounts receivable due from affiliates
Inventories
Deferred tax assets and refundable income taxes
Other current assets

Total current assets

Property, plant and equipment, net
Other assets
Investments
Intangible assets, net of amortization

Other
Total assets

LIABILITIES AND SHAREHOLDERS' EQUITY
Current liabilities
Current maturities of long-term debt
Short-term borrowings
Accounts payable
Accrued liabilities
Total current liabilities

Long-term debt, less current maturities
Deferred tax liabilities
13,541
13,101
Minority interest in subsidiaries
Commitments and contingencies
Shareholders' equity
Common stock, \$0.01 par value; 200,000,000 authorized; issued and outstanding shares: 69,767,615 and 69,729,821, respectively
Additional paid-in capital
Retained earnings
Accumulated other comprehensive income
Total shareholders' equity
Total liabilities and shareholders' equity

| \$ 1,848 | \$ 2,238 |
| :---: | :---: |
| 10,070 | 8,813 |
| 10,405 | 16,572 |
| 25,935 | 33,630 |
| 48,258 | 61,253 |
| 13,541 | 13,101 |
| 3,661 | 3,950 |
| 4,814 | 5,067 |
| - | - |
| 698 | 697 |
| 121,479 | 121,449 |
| 182,240 | 188,156 |
| 1,098 | 2,005 |
| 305,515 | 312,307 |
| \$375, 789 | \$395, 678 |

See accompanying notes to consolidated financial statements.

ENTEGRIS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in thousands, except per share data) (Unaudited)

Sales to non-affiliates
Sales to affiliates
Net sales
Cost of sales
Gross profit
Selling, general and administrative expenses
Nonrecurring charges
Engineering, research and development expenses
Operating (loss) profit
Interest income, net
Other expense (income), net
(Loss) income before income taxes and other items below Income tax (benefit) expense
Equity in net income of affiliates
Minority interest in subsidiaries' net (loss) income
Net (loss) income
(Loss) earnings per common share:
Basic
Diluted
Weighted shares outstanding:
Basic
Diluted
69, 742
68,362

See accompanying notes to consolidated financial statements.

OPERATING ACTIVITIES
Net (loss) income
Adjustments to reconcile net (loss) income to net cash provided by operating activities:

Depreciation and amortization
Asset impairment
Provision for doubtful accounts
Provision for deferred income taxes
Equity in net income of affiliates
Loss on sale of property and equipment
Minority interest in subsidiaries' net (loss) income
Changes in operating assets and liabilities:
Trade accounts receivable
Trade accounts receivable due from affiliates
Inventories
Accounts payable and accrued liabilities
Other current assets
Accrued income taxes and refundable income taxes Other

Net cash provided by operating activities

## INVESTING ACTIVITIES

Acquisition of property and equipment
Purchases of intangible assets
Proceeds from sales of property and equipment
Purchases of short-term investments
Maturities of short-term investments Other

Net cash used in investing activities

## FINANCING ACTIVITIES

Principal payments on short-term borrowings and long-term debt Proceeds from short-term borrowings and long-term debt
Issuance of common stock
Repurchase of common stock
Net cash provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
(Decrease) increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period

See accompanying notes to consolidated financial statements.

| $\begin{gathered} \text { November } 24, \\ 2001 \end{gathered}$ | $\begin{gathered} \text { November 25, } \\ 2000 \end{gathered}$ |
| :---: | :---: |
| \$(5,916) | \$18,112 |
| 6,871 | 6,037 |
| 2,300 | 750 |
| (194) | 550 |
| (287) | 4 |
| - | (738) |
| 265 | 44 |
| (121) | 708 |
| 2,450 | $(2,973)$ |
| 4,802 | $(6,071)$ |
| 3,330 | $(5,380)$ |
| $(13,862)$ | $(1,293)$ |
| 3,122 | (788) |
| 978 | 8,947 |
| (458) | (723) |
| 3,280 | 17,186 |


| $(2,632)$ | $(4,006)$ |
| :---: | :---: |
| (135) | (83) |
| 236 | 117 |
| $(30,326)$ | - |
| 19,415 | - |
| 45 | 1,506 |
| $(13,397)$ | $(2,466)$ |
| $(3,462)$ | (536) |
| 4,768 | 226 |
| 32 | 212 |
| - | (190) |
| 1,338 | (288) |
| (100) | (197) |
| $(8,879)$ | 14,235 |
| 74,451 | 102,973 |
| \$65,572 | \$117,208 |

1. Summary of Significant Accounting Policies

In the opinion of the Company, the accompanying unaudited consolidated financial statements contain all adjustments necessary to present fairly, in conformity with accounting principles generally accepted in the United States of America, the financial position as of November 24, 2001 and August 25, 2001, the results of operations for the three months ended November 24, 2001 and November 25, 2000 and cash flows for the three months ended November 24, 2001 and November 25, 2000. Certain prior year amounts have been reclassified to conform to the current period presentation.

The financial statements and notes are presented as permitted by Form 10-Q and do not contain certain information included in the Company's annual consolidated financial statements and notes. The information included in this Form 10-Q should be read in conjunction with Management's Discussion and Analysis and financial statements and notes thereto included in the Company's Form 10-K for the year ended August 25, 2001. The results of operations for the three months ended November 24, 2001 and November 25, 2000 are not necessarily indicative of the results to be expected for the full year.

The Company's fiscal year ends on the last Saturday of August. In fiscal 2002, the Company's interim quarters end on November 24, 2001, March 2, 2002 and June 1, 2002.
2. (Loss) earnings per share

The following table presents a reconciliation of the denominators used in the computation of basic and diluted (loss) earnings per share.

| Three Months Ended |  |
| :---: | :---: |
| November 24, | $\begin{gathered} \text { November } 25, \\ 2000 \end{gathered}$ |
| 69,742,000 | 68,362,000 |
| - | 4,476,000 |
| 69,742,000 | 72,838,000 |

The effect of the inclusion of stock options in the first quarter of fiscal 2002 is anti-dilutive.
3. Inventories

Inventories consist of the following (in thousands):

|  | November 24, 2001 | August 25, 2001 |
| :---: | :---: | :---: |
| Raw materials | \$13,982 | \$15,167 |
| Work-in process | 1,695 | 1,451 |
| Finished goods | 27,597 | 29,971 |
| Supplies | 598 | 613 |
| Total inventories | \$43, 872 | \$47, 202 |

For the quarters ended November 24, 2001 and November 25, 2000 net (loss) income, items of other comprehensive (loss) income and comprehensive (loss) income are as follows (in thousands):

|  | Quarter ended |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { November 24, } \\ 2001 \end{gathered}$ | $\begin{gathered} \text { November } 25, \\ 2000 \end{gathered}$ |
| Net (loss) income | \$(5,916) | \$18, 112 |
| Items of other comprehensive (loss) income |  |  |
| Foreign currency translation | (376) | (601) |
| Unrealized loss in marketable securities | (531) | (343) |
| Comprehensive (loss) income | \$ $(6,823)$ | \$17,168 |

## 5. Recently Issued Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets. Major provisions of these statements are as follows: all business combinations must now use the purchase method of accounting, the pooling of interest method of accounting is now prohibited; intangible assets acquired in a business combination must be recorded separately from goodwill if they arise from contractual or other legal rights or are separable from the acquired entity and can be sold, transferred, licensed, rented or exchanged, either individually or as a part of a related contract, asset or liability; goodwill and intangible assets with indefinite lives are not amortized, but tested for impairment annually, except in certain circumstances, and whenever there is an impairment indicator; all acquired goodwill must be assigned to reporting units for purposes of impairment testing and segment reporting; upon adoption of SFAS 142, goodwill is no longer subject to amortization.

The Company adopted SFAS No. 141 and SFAS No. 142 as of August 26, 2001. As required by SFAS 142, the Company is in the process of performing an impairment test on goodwill as of the adoption date. Thereafter, the Company will perform impairment tests annually and whenever events or circumstances occur indicating that goodwill or other intangible assets might be impaired. As of August 26, 2001, the Company is no longer amortizing goodwill. Goodwill amortization expense was $\$ 0.2$ million net of income taxes for the quarter ended November 25, 2000. The Company estimates that goodwill amortization expense would have been approximately $\$ 0.6$ million net of income taxes in the first quarter of fiscal 2002. The following table presents a reconciliation of net (loss) income and (loss) earnings per share adjusted for the exclusion of goodwill, net of income taxes (in thousands, except per share figures):
Net income (loss):
Reported net (loss) income
Add: Goodwill amortization, net of tax
Adjusted net (loss) income
Basic (loss) earnings per share:
Reported basic (loss) earnings per share
Add: Goodwill amortization, net of tax
Adjusted basic (loss) earnings per share

Three months ended

| Diluted (loss) earnings per share: | $\begin{gathered} \text { November 24, } \\ 2001 \end{gathered}$ | $\begin{gathered} \text { November 25, } \\ 2000 \end{gathered}$ | $\begin{gathered} \text { November 27, } \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Reported basic (loss) earnings per share | \$ (0.08) | \$0. 25 | \$(0.56) |
| Add: Goodwill amortization, net of tax | - | - | - |
| Adjusted diluted (loss) earnings per share | \$ (0.08) | \$0. 25 | \$(0.56) |

As of August 25, 2001, goodwill amounted to $\$ 20.1$ million. There were no additions during the first quarter of fiscal 2002. Other intangible assets, which include patents and other identifiable intangible assets of $\$ 30.8$ million as of November 24, 2001, are being amortized over their useful lives and are as follows (in thousands):

| Amortized intangible assets: | As of November 24, 2001 |  |
| :---: | :---: | :---: |
|  | Gross carrying amount | Accumulated amortization |
| Patents | \$ 14,446 | \$ 2,197 |
| Unpatented technology | 9,844 | 461 |
| Employment and noncompete agreements | 6,211 | 264 |
| Other | 3,657 | 446 |
|  | \$ 34, 158 | \$ 3,368 |

Aggregate amortization expense for the quarter ended November 24, 2001 amounted to $\$ 1.0$ million. Estimated amortization expense for the fiscal years 2002 to 2006 is $\$ 3.8$ million, $\$ 3.8$ million, $\$ 3.7$ million, $\$ 3.7$ million and $\$ 3.6$ million, respectively.

In October 2001, the FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. While SFAS No. 144 supersedes SFAS No.121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, it retains many of the fundamental provisions of that Statement. SFAS No. 144 becomes effective for fiscal years beginning after December 15, 2001. The Company is evaluating SFAS No. 144 to determine the impact on its financial condition and results of operations.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Quarter Ended November 24, 2001 Compared to Quarter Ended November 25, 2000
The following table compares quarterly results with year-ago results, as a percentage of sales, for each caption.

Net sales
Cost of sales

## Gross profit

Selling, general and administrative expenses
Nonrecurring charges
Engineering, research and development expenses
Operating (loss) profit


Effective tax rate
38.0 38.0

Net sales. Net sales were $\$ 45.9$ million in the first quarter of fiscal 2002, down 55\% compared to $\$ 102.6$ million in the first quarter of fiscal 2001. The sharp decline reflected the decrease in product sales associated with the severe downturn in the semiconductor industry, which began in the second half of fiscal 2001. Lower revenues were recorded in all geographic regions and across nearly all product lines. Sales for the Company's Fluid Handling Group which are closely tied to industry capital spending cycles, declined 76\% from first quarter 2001. The Company's Microelectronics Group also saw a sales decline of $44 \%$ from one year ago. International sales accounted for approximately 51\% of net sales in the first quarter of fiscal 2002 compared to $48 \%$ in the first quarter of fiscal 2001. While the business environment continues to be uncertain, the Company expects sales for the second quarter of fiscal 2002 to be about flat with first quarter fiscal 2002 levels

Gross profit. Gross profit in the first quarter of fiscal 2002 dropped by \$37.4 million to $\$ 15.2$ million, a decrease of $71 \%$ from the $\$ 52.6$ million reported in the first quarter of fiscal 2001. The gross margin for the fiscal 2002 first quarter declined to $33.1 \%$ compared to $51.2 \%$ a year ago. Gross margin and gross profit declines were reported by both domestic and international operations. The drops in fiscal 2002 figures were primarily caused by the lower sales levels noted above, which resulted in lower production levels. Partly offsetting the declines was the reversal of profit-sharing accruals of $\$ 0.4$ million (of a Company total of $\$ 0.8$ million, the remainder being included in selling, general and administrative, and engineering, research and development expenses) made earlier in calendar 2001while the Company generated net earnings. The first quarter of fiscal 2001 also included an asset impairment charge of $\$ 0.8$ million mainly for asset write-offs of molds that were determined to have no future use.

Selling, general and administrative expenses. Selling, general and administrative (SG\&A) expenses decreased $\$ 3.8$ million, or $18 \%$, to $\$ 17.4$ million in the first quarter of fiscal 2002 from $\$ 21.2$ million in the first quarter of fiscal 2001. The decrease was due to the significantly lower
bonus and charitable contribution accruals, which are largely based on company profitability. SG\&A costs, as a percent of net sales, increased to $37.9 \%$ from 20.7\%.

Nonrecurring charges. The first quarter of 2002 includes a nonrecurring charge of $\$ 4.0$ million in connection with the closures of the Company's Chanhassen, MN and one of its Chaska, MN plants. The charge included $\$ 1.5$ million in termination costs related to a workforce reduction of 230 employees and $\$ 2.3$ million for estimated losses for asset impairment.

Engineering, research and development expenses. Engineering, research and development expenses were $\$ 4.3$ million in the first quarter of fiscal 2002, up $18 \%$ compared to $\$ 3.5$ million in the first quarter of fiscal 2001. Engineering, research and development costs, as a percent of net sales, increased to 9.4\% from 3.4\% reflecting both higher ER\&D expenditures and lower net sales.

Interest income, net. Net interest income of $\$ 0.5$ million in the first quarter of fiscal 2002 compared $\$ 1.5$ million in the year-ago period. The change reflects the lower rates of interest on marketable securities and a shift in the mix of investments to tax exempt securities.

Other expense (income), net. Other income was $\$ 0.3$ million in the first quarter of fiscal 2002 compared to other expense of $\$ 80$ thousand in the first quarter a year ago. The change mainly reflects the foreign currency gains associated with forward foreign currency contracts.

Income tax (benefit) expense. An income tax benefit of $\$ 3.7$ million in the first quarter of fiscal 2002 compared to income tax expense of $\$ 11.1$ million reported a year earlier, reflected the Company's pre-tax operating results. The effective tax rate was $38 \%$ in the first quarter of both fiscal 2002 and fiscal 2001.

Equity in net income of affiliates. Equity in the net income of affiliates was zero in the first quarter of fiscal 2002 compared to $\$ 0.7$ million in the first quarter a year earlier. This reflects the change in accounting for the Company's investment in Metron, which was recorded under the equity method of accounting through the second quarter of fiscal 2001 at which time the Company began accounting for its remaining investment as an available-for-sale security, as our ownership percentage was reduced.

Net (loss) income. The Company recorded a net loss of $\$ 5.9$ million, or $\$ 0.08$ per diluted share, in the first quarter of fiscal 2002, compared to net income of $\$ 18.1$ million, or $\$ 0.25$ per diluted share, in the year-ago period.

## Liquidity and Capital Resources

Operating activities. Cash flow provided by operating activities totaled \$3.3 million in the first quarter of fiscal 2002. Noncash charges, such as depreciation and amortization of $\$ 6.9$ million, as well as decreases in inventory of $\$ 3.3$ million and in accounts receivable of $\$ 7.3$ million were partly offset by the Company's net loss and a $\$ 13.9$ reduction in payable and accruals. Working capital at November 24, 2001 stood at $\$ 159.3$ million, including $\$ 113.1$ million in cash, cash equivalents and short-term investments.

Investing activities. Cash flow used in investing activities totaled \$13.4 million in the first quarter of fiscal 2002. Acquisition of property and equipment totaled $\$ 2.6$ million and included additions of manufacturing equipment and the upgrading and integration of information systems. The Company expects capital expenditures of approximately $\$ 25$ to $\$ 30$ million during fiscal 2002, consisting mainly of spending on manufacturing equipment and information systems. The company had purchases, net of maturities of short-term investments of $\$ 10.9$ million during the quarter.

Financing activities. Cash provided by financing activities totaled $\$ 1.3$ million during the first quarter of fiscal 2002. The company made scheduled payments $\$ 3.5$ million on borrowings, while proceeds from short-term borrowings were $\$ 4.8$ million.

As of November 24, 2001, our sources of available funds comprised $\$ 113.1$ million in cash, cash equivalents, short-term investments plus various credit
facilities. We have unsecured revolving commitments with two commercial banks with aggregate borrowing capacity of $\$ 30$ million, with no borrowings outstanding at November 24, 2001. We also have lines of credit, equivalent to an aggregate of approximately $\$ 9.2$ million with six international banks, which provide for borrowings of the European Euro, Malaysian ringgits and Japanese yen for our overseas subsidiaries. Borrowings outstanding on these lines of credit were \$4.1 million at November 24, 2001. The company also owed $\$ 5.9$ million in other short-term bank borrowings not subject to formal credit agreements.

At November 24, 2001, the Company's shareholders' equity stood at \$305.5 million. Book value per share was $\$ 4.38$, down from $\$ 4.48$ per share at the end of fiscal 2001. The quarter's net loss accounted for the decrease.

The company believes its cash and cash equivalents, cash flow from operations and available credit facilities will be sufficient to meet our working capital and investment requirements for the next twelve months. However, future growth, including potential acquisitions, may require additional funding, and from time to time the Company may need to raise capital through additional equity or debt financing.

## Recently Issued Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets. Major provisions of these statements are as follows: all business combinations must now use the purchase method of accounting, the pooling of interest method of accounting is now prohibited; intangible assets acquired in a business combination must be recorded separately from goodwill if they arise from contractual or other legal rights or are separable from the acquired entity and can be sold, transferred, licensed, rented or exchanged, either individually or as a part of a related contract, asset or liability; goodwill and intangible assets with indefinite lives are not amortized, but tested for impairment annually, except in certain circumstances, and whenever there is an impairment indicator; all acquired goodwill must be assigned to reporting units for purposes of impairment testing and segment reporting; upon adoption of SFAS 142, goodwill is no longer subject to amortization.

The Company adopted the provisions of these statements as of August 26, 2001. As required by SFAS 142, the Company is in the process of performing an impairment test on goodwill as of the adoption date. Thereafter, the Company will perform impairment tests annually and whenever events or circumstances occur indicating that goodwill or other intangible assets might be impaired. As of August 26, 2001, the Company is no longer amortizing goodwill. Goodwill amortization expense was $\$ 0.2$ million net of income taxes for the quarter ended November 25, 2000. The Company estimates that goodwill amortization expense would have been approximately $\$ 0.6$ million net of income taxes in the first quarter of fiscal 2002.

As of August 25, 2001, goodwill amounted to $\$ 20.3$ million. There were no additions during the first quarter of fiscal 2002. Other intangible assets, which include patents and other identifiable intangible assets of $\$ 30.6$ million as of November 24, 2001, are being amortized over their useful lives.

In October 2001, the FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. While SFAS No. 144 supersedes SFAS No.121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, it retains many of the fundamental provisions of that Statement. SFAS No. 144 becomes effective for fiscal years beginning after December 15, 2001. The Company is evaluating SFAS No. 144 to determine the impact on its financial condition and results of operations.

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements may include forward-looking statements which reflect the Company's current views with respect to future events and financial performance. The words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "should" and similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All forecasts and projections in this document are "forward-looking statements," and are based on management's current expectations of the Company's near-term results, based on current information available pertaining to the Company, including the risk factors identified in the Company's Annual Report on Form $10-\mathrm{K}$ for the fiscal year ended August 25, 2001.

Item 3: Quantitative and Qualitative Disclosures About Market Risk

Entegris's principal market risks are sensitivities to interest rates and foreign currency exchange rates. The Company's current exposure to interest rate fluctuations is not significant. Most of its outstanding debt at November 24, 2001 carried fixed rates of interest. All of the Company's cash equivalents and short-term investments are debt instruments with remaining maturities of 12 months or less.

The Company uses derivative financial instruments to manage foreign currency exchange rate risk associated with the sale of products from the United States when such sales are denominated in currencies other than the U.S. dollar. The cash flows and earnings of foreign-based operations are also subject to fluctuations in foreign exchange rates. A hypothetical $10 \%$ change in the foreign currency exchange rates would potentially increase or decrease net income by approximately $\$ 1$ million.

## PART II

OTHER INFORMATION

ITEM 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

None

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENTEGRIS, INC.

Date: January 8, 2002

Date: January 8, 2002
/s/ James E. Dauwalter
James E. Dauwalter
President and Chief Executive Officer
/s/ John D. Villas
John D. Villas
Executive Vice President and
Chief Financial Officer

