## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT
PURSUANT TO SECTIONS 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
Date of report (Date of earliest event reported) July 27, 2021

## 0 <br> Entegris

Delaware
(State or Other Jurisdiction of Incorporation)
29 Concord Road, Billerica, MA (Address of principal executive offices)

## 41-1941551

(LR.S. Employer Identification No.)
01821
(Zip Code)

> (978) 436-6500
> (Registrant's telephone number, including area code)
> N/A
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act
Common stock, $\$ 0.01$ par value per share
Trading Symbol(s).
ENTG

[^0] chapter).

Emerging growth company $\square$
 the Exchange Act. $\square$

## Item 2.02. Results of Operations and Financial Condition.

On July 27, 2021, Entegris, Inc. issued a press release to announce results for the second quarter of 2021 and will hold a conference call to discuss such results. A copy of this press release and the supplemental slides to which management will refer during the conference call are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated herein by reference.
In accordance with General Instructions B. 2 of Form 8-K, the information in this Item 2.02 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. The information set forth herein will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

## EXHIBIT INDEX

Exhibit
No.
99.1
99.2
101.INS
101.SCH
101.CAL
101.DEF
101.LAB
101.PRE 104

Press Release, dated July 27, 2021
Second Quarter Earnings Release Presentation Slides, dated July_27, 2021
XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
XBRL Taxonomy Extension Schema Document
XBRL Taxonomy Extension Calculation Linkbase Document
XBRL Taxonomy Extension Definition Linkbase Document
XBRL Taxonomy Extension Label Linkbase Document
XBRL Taxonomy Extension Presentation Linkbase Document
Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. ENTEGRIS, INC.

Title: Executive Vice President and Chief Financial Officer

## ENTEGRIS REPORTS RESULTS FOR SECOND QUARTER OF 2021

Second-quarter revenue of \$571 million, increased 27\% from prior year

- Second-quarter GAAP diluted EPS of $\$ 0.65$, increased $30 \%$

Second-quarter non-GAAP diluted EPS of \$0.85, increased $42 \%$

BILLERICA, Mass., July 27, 2021 - Entegris, Inc. (NASDAQ: ENTG), today reported its financial results for the Company's second quarter ended July 3 , 2021.
Second-quarter sales were $\$ 571.4$ million, an increase of $27 \%$ from the same quarter last year. Second-quarter GAAP net income was $\$ 88.8$ million, or $\$ 0.65$ per diluted share, which included $\$ 11.9$ million of amortization of intangible assets and $\$ 0.6$ million of integration costs. Non-GAAP net income was $\$ 116.7$ million for the second quarter and non-GAAP earnings per diluted share was $\$ 0.85$.

 and supply chain teams have performed exceptionally well and been instrumental in delivering $25 \%$ organic growth in the first half of this year."
Mr. Loy added: "Our outlook for the full year 2021 has improved, as we benefit from an increasingly strong market environment and demand for our solution set that continues to be very good. Looking further

 be key enablers of these new chip architectures. And this will translate into our rapidly expanding served market and increasing Entegris content per wafer."

Quarterly Financial Results Summary
(in thousands, except percentages and per share data)

| GAAP Results | July 3, 2021 | June 27, 2020 | April 3, 2021 |
| :---: | :---: | :---: | :---: |
| Net sales | \$571,352 | \$448,405 | \$512,844 |
| Operating income | \$138,889 | \$94,712 | \$113,978 |
| Operating margin - as a \% of net sales | 24.3 \% | 21.1 \% | 22.2 \% |
| Net income | \$88,770 | \$68,036 | \$84,676 |
| Diluted earnings per common share | \$0.65 | \$0.50 | \$0.62 |
| Non-GAAP Results |  |  |  |
| Non-GAAP adjusted operating income | \$151,603 | \$110,835 | \$128,036 |
| Non-GAAP adjusted operating margin - as a \% of net sales | 26.5 \% | 24.7 \% | 25.0 \% |
| Non-GAAP net income | \$116,711 | \$81,581 | \$95,513 |
| Diluted non-GAAP earnings per common share | \$0.85 | \$0.60 | \$0.70 |

## Third-Quarter Outlook

For the third quarter ending October 2, 2021, the Company expects sales of $\$ 575$ million to $\$ 590$ million, net income of $\$ 104$ million to $\$ 111$ million and diluted earnings per common share between $\$ 0.76$ and $\$ 0.81$. On a non-GAAP basis, the Company
expects diluted earnings per common share to range from $\$ 0.84$ to $\$ 0.89$, reflecting net income on a non-GAAP basis in the range of $\$ 114$ million to $\$ 121$ million.

Segment Results
The Company reports its results in the following segments:
Specialty Chemicals and Engineered Materials (SCEM): SCEM provides high-performance and high-purity process chemistries, gases and materials, and safe and efficient delivery systems to support semiconductor and other advanced manufacturing processes.

Microcontamination Control (MC): MC offers solutions to filter and purify critical liquid chemistries and gases used in semiconductor manufacturing processes and other high-technology industries
Advanced Materials Handling (AMH): AMH develops solutions to monitor, protect, transport and deliver critical liquid chemistries, wafers and other substrates for a broad set of applications in the semiconductor, life sciences and other high-technology industries

Second-Quarter Results Conference Call Details
Entegris will hold a conference call to discuss its results for the second quarter on Tuesday, July 27, 2021, at 9:00 a.m. Eastern Time. Participants should dial 866-248-8441 or +1 323-289-6576, referencing confirmation code 5713272. Participants are asked to dial in 5 to 10 minutes prior to the start of the call. For a replay of the call, please Click Here using passcode 5713272 .

The call can also be accessed live and on-demand from the Entegris website. Go to
https://investor.entegris.com/events-and-presentations and follow the link to the webcast. The on-demand playback will be available for six weeks after the conclusion of the teleconference.
Management's slide presentation concerning the results for the second quarter will be posted on the Investor Relations section of www.entegris.com Tuesday morning before the call.

About Entegris
 research facilities in the United States, Canada, China, France, Germany, Israel, Japan, Malaysia, Singapore, South Korea and Taiwan. Additional information can be found at www.entegris.com.

## Non-GAAP Information

The Company's condensed consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States (GAAP). Adjusted EBITDA, adjusted gross profit,


 its business and believes these measures provide investors and analysts additional and meaningful information for the assessment of the Company's ongoing results. Management also uses these non-GAAP



 provides greater consistency in its financial reporting and facilitates investors' understanding of the Company's historical operating trends by providing an additional basis for comparisons to prior periods. The reconciliations of GAAP gross profit to adjusted gross profit, GAAP segment profit to adjusted operating income, GAAP net income to adjusted operating income and adjusted EBITDA, GAAP net income and diluted earnings per common share to non-GAAP net income and diluted non-GAAP earnings per common share and GAAP outlook to non-GAAP outlook are included elsewhere in this release.

Forward-Looking Statements
This press release contains forward-looking statements. The words "believe," "expect," "anticipate," "intend," "estimate," "forecast," "project," "should," "may," "will," "would" or the negative thereof and similar

 otherwise, of any organizational changes; market and technology trends, including the expected impact of the COVID-19 pandemic; the development of new products and the success of their introductions; the Company's capital allocation strategy, which may be modified at any time for any reason, including share repurchases, dividends, debt repayments and potential acquisitions; the impact of the acquisitions the

 financial markets, as well as on the Company, our customers and suppliers, which may impact our sales, gross margin, customer demand and our ability to supply our products to our customers; weakening of
 demand shifts; the Company's ability to continue technological innovation and introduce new products to meet customers' rapidly changing requirements; the Company's concentrated customer base; the

 of certain manufacturing processes; raw material shortages, supply and labor constraints and price increases; changes in government regulations of the countries in which the Company operates; fluctuation o currency exchange rates; fluctuations in the market price of the Company's stock; the level of, and obligations associated with, the Company's indebtedness; and other risk factors and additional information
 respective dates.

## Entegris, Inc. and Subsidiaries

## Condensed Consolidated Statements of Operations

(In thousands, except per share data)
(Unaudited)

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 |
| Net sales | \$571,352 | \$448,405 | \$512,844 |
| Cost of sales | 305,968 | 241,033 | 277,858 |
| Gross profit | 265,384 | 207,372 | 234,986 |
| Selling, general and administrative expenses | 72,621 | 66,872 | 71,389 |
| Engineering, research and development expenses | 41,972 | 32,572 | 37,748 |
| Amortization of intangible assets | 11,902 | 13,216 | 11,871 |
| Operating income | 138,889 | 94,712 | 113,978 |
| Interest expense, net | 10,643 | 12,792 | 11,581 |
| Other expense (income), net | 23,560 | (477) | 4,330 |
| Income before income tax expense | 104,686 | 82,397 | 98,067 |
| Income tax expense | 15,916 | 14,361 | 13,391 |
| Net income | \$88,770 | \$68,036 | \$84,676 |
|  |  |  |  |
| Basic earnings per common share: | \$0.66 | \$0.51 | \$0.63 |
| Diluted earnings per common share: | \$0.65 | \$0.50 | \$0.62 |
|  |  |  |  |
| Weighted average shares outstanding: |  |  |  |
| Basic | 135,498 | 134,700 | 135,068 |
| Diluted | 136,533 | 136,007 | 136,502 |

## Entegris, Inc. and Subsidiaries

## Condensed Consolidated Statements of Operations

(In thousands, except per share data)
(Unaudited)

|  | Six months ended |  |
| :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 |
| Net sales | \$1,084,196 | \$860,732 |
| Cost of sales | 583,826 | 467,882 |
| Gross profit | 500,370 | 392,850 |
| Selling, general and administrative expenses | 144,010 | 125,763 |
| Engineering, research and development expenses | 79,720 | 62,204 |
| Amortization of intangible assets | 23,773 | 29,427 |
| Operating income | 252,867 | 175,456 |
| Interest expense, net | 22,224 | 23,030 |
| Other expense, net | 27,890 | 401 |
| Income before income tax expense | 202,753 | 152,025 |
| Income tax expense | 29,307 | 22,983 |
| Net income | \$173,446 | \$129,042 |
|  |  |  |
| Basic earnings per common share: | \$1.28 | \$0.96 |
| Diluted earnings per common share: | \$1.27 | \$0.95 |
|  |  |  |
| Weighted average shares outstanding: |  |  |
| Basic | 135,283 | 134,722 |
| Diluted | 136,518 | 136,188 |

Entegris, Inc. and Subsidiaries
ASSETS
Current assets:

| Current assets: |  |  |
| :---: | :---: | :---: |
| Cash and cash equivalents | \$401,033 | \$580,893 |
| Trade accounts and notes receivable, net | 309,936 | 264,392 |
| Inventories, net | 387,605 | 323,944 |
| Deferred tax charges and refundable income taxes | 22,622 | 21,136 |
| Other current assets | 38,040 | 43,892 |
| Total current assets | 1,159,236 | 1,234,257 |
| Property, plant and equipment, net | 563,258 | 525,367 |
| Other assets: |  |  |
| Right-of-use assets | 59,117 | 45,924 |
| Goodwill | 749,566 | 748,037 |
| Intangible assets, net | 314,496 | 337,632 |
| Deferred tax assets and other noncurrent tax assets | 14,994 | 14,519 |
| Other | 12,064 | 11,960 |
| Total assets | \$2,872,731 | \$2,917,696 |
| LIABILITIES AND EQUITY |  |  |
| Current liabilities |  |  |
| Accounts payable | \$92,969 | \$81,618 |
| Accrued liabilities | 146,827 | 177,012 |
| Income tax payable | 20,734 | 43,996 |
| Total current liabilities | 260,530 | 302,626 |
| Long-term debt, excluding current maturities | 936,382 | 1,085,783 |
| Long-term lease liability | 53,747 | 39,730 |
| Other liabilities | 106,741 | 110,063 |
| Shareholders' equity | 1,515,331 | 1,379,494 |
| Total liabilities and equity | \$2,872,731 | \$2,917,696 |

## Entegris, Inc. and Subsidiaries

## Condensed Consolidated Statements of Cash Flows

|  | Three months ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | July 3, 2021 | June 27, 2020 |
| Operating activities: |  |  |  |  |
| Net income | \$88,770 | \$68,036 | \$173,446 | \$129,042 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation | 22,574 | 20,639 | 44,669 | 41,287 |
| Amortization | 11,902 | 13,216 | 23,773 | 29,427 |
| Stock-based compensation expense | 7,519 | 5,655 | 14,657 | 10,649 |
| Loss on extinguishment of debt and modification | 23,338 | 1,470 | 23,338 | 1,470 |
| Other | $(8,369)$ | 5,862 | (203) | 11,425 |
| Changes in operating assets and liabilities, net of effects of acquisitions: |  |  |  |  |
| Trade accounts and notes receivable | $(26,667)$ | 1,908 | $(48,231)$ | $(42,087)$ |
| Inventories | $(30,386)$ | $(37,157)$ | $(69,723)$ | $(55,362)$ |
| Accounts payable and accrued liabilities | 13,244 | 43,663 | $(15,347)$ | 5,643 |
| Income taxes payable, refundable income taxes and noncurrent taxes payable | $(22,854)$ | 4,637 | $(26,442)$ | 4,412 |
| Other | 2,784 | 2,092 | 15,033 | 5,518 |
| Net cash provided by operating activities | 81,855 | 130,021 | 134,970 | 141,424 |
| Investing activities: |  |  |  |  |
| Acquisition of property and equipment | $(41,771)$ | $(24,288)$ | $(85,101)$ | $(46,873)$ |
| Acquisition of business, net of cash acquired | $(2,250)$ | (15) | $(2,250)$ | $(75,645)$ |
| Other | 18 | 206 | 90 | 211 |
| Net cash used in investing activities | $(44,003)$ | $(24,097)$ | $(87,261)$ | $(122,307)$ |
| Financing activities: |  |  |  |  |
| Proceeds from revolving credit facility and long-term debt | 451,000 | 400,000 | 451,000 | 617,000 |
| Payments of revolving credit facility and long-term debt | $(601,000)$ | $(293,000)$ | $(601,000)$ | $(368,000)$ |
| Payments for debt extinguishment costs | $(19,080)$ | - | $(19,080)$ |  |
| Payments for dividends | $(10,889)$ | $(10,805)$ | $(21,797)$ | $(21,652)$ |
| Issuance of common stock | 15,245 | 1,198 | 16,817 | 1,749 |
| Taxes paid related to net share settlement of equity awards | (55) | $(1,280)$ | $(15,093)$ | $(12,720)$ |
| Repurchase and retirement of common stock | $(15,000)$ | - | $(30,000)$ | $(29,564)$ |
| Deferred acquisition payments | - | - | - | $(16,125)$ |
| Other | $(4,800)$ | $(3,965)$ | $(4,801)$ | $(6,855)$ |
| Net cash (used in) provided by financing activities | $(184,579)$ | 92,148 | $(223,954)$ | 163,833 |
| Effect of exchange rate changes on cash and cash equivalents | (760) | (482) | $(3,615)$ | $(2,194)$ |
| Decrease (increase) in cash and cash equivalents | $(147,487)$ | 197,590 | $(179,860)$ | 180,756 |
| Cash and cash equivalents at beginning of period | 548,520 | 335,077 | 580,893 | 351,911 |
| Cash and cash equivalents at end of period | \$401,033 | \$532,667 | \$401,033 | \$532,667 |

Entegris, Inc. and Subsidiaries
Segment Information
(In thousands)
(Unaudited)

|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Specialty Chemicals and Engineered Materials | \$180,366 | \$146,213 | \$166,541 | \$346,907 | \$290,427 |
| Microcontamination Control | 227,521 | 183,758 | 207,099 | 434,620 | 343,019 |
| Advanced Materials Handling | 172,502 | 126,434 | 148,541 | 321,043 | 242,571 |
| Inter-segment elimination | $(9,037)$ | $(8,000)$ | $(9,337)$ | $(18,374)$ | $(15,285)$ |
| Total net sales | \$571,352 | \$448,405 | \$512,844 | \$1,084,196 | \$860,732 |
|  | Three months ended |  |  | Six months ended |  |
| Segment profit | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Specialty Chemicals and Engineered Materials | \$44,945 | \$32,938 | \$34,556 | \$79,501 | \$65,608 |
| Microcontamination Control | 78,132 | 62,137 | 70,566 | 148,698 | 112,304 |
| Advanced Materials Handling | 42,093 | 22,809 | 32,095 | 74,188 | 43,441 |
| Total segment profit | 165,170 | 117,884 | 137,217 | 302,387 | 221,353 |
| Amortization of intangibles | 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| Unallocated expenses | 14,379 | 9,956 | 11,368 | 25,747 | 16,470 |
| Total operating income | \$138,889 | \$94,712 | \$113,978 | \$252,867 | \$175,456 |

Entegris, Inc. and Subsidiaries
Reconciliation of GAAP Gross Profit to Adjusted Gross Profit (In thousands)
(Unaudited)

|  | naudited) |  | April 3, 2021 | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended |  |  |  |  |
|  | July 3, 2021 | June 27, 2020 |  | July 3, 2021 | June 27, 2020 |
| Net sales | \$571,352 | \$448,405 | \$512,844 | \$1,084,196 | \$860,732 |
| Gross profit-GAAP | \$265,384 | \$207,372 | \$234,986 | \$500,370 | \$392,850 |
| Adjustments to gross profit: |  |  |  |  |  |
| Integration costs | - | $(1,557)$ | - | - | $(1,557)$ |
| Severance and restructuring costs | - | 465 | - | - | 465 |
| Charge for fair value mark-up of acquired inventory sold | - | - | - | - | 361 |
| Adjusted gross profit | \$265,384 | \$206,280 | \$234,986 | \$500,370 | \$392,119 |
| Gross margin - as a \% of net sales | 46.4 \% | 46.2 \% | 45.8 \% | 46.2 \% | 45.6 \% |
| Adjusted gross margin - as a \% of net sales | 46.4 \% | 46.0 \% | 45.8 \% | 46.2 \% | 45.6 \% |

Entegris, Inc. - page 10 of 14

Entegris, Inc. and Subsidiaries
Reconciliation of GAAP Segment Profit to Adjusted Operating Income (In thousands)
(Unaudited)

| Segment profit-GAAP | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Specialty Chemicals and Engineered Materials (SCEM) | \$44,945 | \$32,938 | \$34,556 | \$79,501 | \$65,608 |
| Microcontamination Control (MC) | 78,132 | 62,137 | 70,566 | 148,698 | 112,304 |
| Advanced Materials Handling (AMH) | 42,093 | 22,809 | 32,095 | 74,188 | 43,441 |
| Total segment profit | 165,170 | 117,884 | 137,217 | 302,387 | 221,353 |
| Amortization of intangible assets | 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| Unallocated expenses | 14,379 | 9,956 | 11,368 | 25,747 | 16,470 |
| Total operating income | \$138,889 | \$94,712 | \$113,978 | \$252,867 | $\underline{\$ 175,456}$ |
| Adjusted segment profit | Three months ended |  | Six months ended |  |  |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| SCEM segment profit | \$44,945 | \$32,938 | \$34,556 | \$79,501 | \$65,608 |
| Integration costs | - | $(1,557)$ | - | - | $(1,557)$ |
| Severance and restructuring costs | 51 | 455 | 47 | 98 | 629 |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | 235 |
| SCEM adjusted segment profit | \$44,996 | \$31,836 | \$34,603 | \$79,599 | \$64,915 |
|  |  |  |  |  |  |
| MC segment profit | \$78,132 | \$62,137 | \$70,566 | \$148,698 | \$112,304 |
| Severance and restructuring costs | 55 | 494 | 51 | 106 | 684 |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | 126 |
| MC adjusted segment profit | \$78,187 | \$62,631 | \$70,617 | \$148,804 | \$113,114 |
|  |  |  |  |  |  |
| AMH segment profit | \$42,093 | \$22,809 | \$32,095 | \$74,188 | \$43,441 |
| Severance and restructuring costs | 38 | 814 | 37 | 75 | 949 |
| AMH adjusted segment profit | \$42,131 | \$23,623 | \$32,132 | \$74,263 | \$44,390 |
|  |  |  |  |  |  |
| Unallocated general and administrative expenses | \$14,379 | \$9,956 | \$11,368 | \$25,747 | \$16,470 |
| Unallocated deal and integration costs | (632) | $(2,415)$ | $(2,044)$ | $(2,676)$ | $(3,894)$ |
| Unallocated severance and restructuring costs | (36) | (286) | (8) | (44) | (630) |
| Adjusted unallocated general and administrative expenses | \$13,711 | \$7,255 | \$9,316 | \$23,027 | \$11,946 |
|  |  |  |  |  |  |
| Total adjusted segment profit | \$165,314 | \$118,090 | \$137,352 | \$302,666 | \$222,419 |
| Adjusted amortization of intangible assets | - | - | - | - | - |
| Adjusted unallocated general and administrative expenses | 13,711 | 7,255 | 9,316 | 23,027 | 11,946 |
| Total adjusted operating income | \$151,603 | \$110,835 | \$128,036 | \$279,639 | $\underline{\$ 210,473}$ |

Entegris, Inc. and Subsidiaries

## Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

 (In thousands)(Unaudited)

|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Net sales | \$571,352 | \$448,405 | \$512,844 | \$1,084,196 | \$860,732 |
| Net income | \$88,770 | \$68,036 | \$84,676 | \$173,446 | \$129,042 |
| Net income - as a \% of net sales | 15.5 \% | 15.2 \% | 16.5 \% | 16.0 \% | 15.0 \% |
| Adjustments to net income: |  |  |  |  |  |
| Income tax expense | 15,916 | 14,361 | 13,391 | 29,307 | 22,983 |
| Interest expense, net | 10,643 | 12,792 | 11,581 | 22,224 | 23,030 |
| Other expense (income), net | 23,560 | (477) | 4,330 | 27,890 | 401 |
| GAAP - Operating income | 138,889 | 94,712 | 113,978 | 252,867 | 175,456 |
| Operating margin - as a \% of net sales | 24.3 \% | 21.1 \% | 22.2 \% | 23.3 \% | 20.4 \% |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | 361 |
| Deal and transaction costs | - | 503 | - | - | 1,934 |
| Integration costs | 632 | 355 | 2,044 | 2,676 | 403 |
| Severance and restructuring costs | 180 | 2,049 | 143 | 323 | 2,892 |
| Amortization of intangible assets | 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| Adjusted operating income | 151,603 | 110,835 | 128,036 | 279,639 | 210,473 |
| Adjusted operating margin - as a \% of net sales | 26.5 \% | 24.7 \% | 25.0 \% | 25.8 \% | 24.5 \% |
| Depreciation | 22,574 | 20,639 | 22,095 | 44,669 | 41,287 |
| Adjusted EBITDA | \$174,177 | \$131,474 | \$150,131 | \$324,308 | \$251,760 |
| Adjusted EBITDA - as a \% of net sales | 30.5 \% | 29.3 \% | 29.3 \% | 29.9 \% | 29.2 \% |

Entegris, Inc. and Subsidiaries
Reconciliation of GAAP Net Income and Diluted Earnings per Common Share to Non-GAAP Net Income and Diluted Non-GAAP Earnings per Common Share (In thousands, except per share data)

| Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
| July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| \$88,770 | \$68,036 | \$84,676 | \$173,446 | \$129,042 |
| - | - | - | - | 361 |
| - | 503 | - | - | 1,934 |
| 632 | 355 | 2,044 | 2,676 | 403 |
| 180 | 2,049 | 143 | 323 | 2,892 |
| 23,338 | 1,470 | - | 23,338 | 1,470 |
| 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| $(8,111)$ | $(4,048)$ | $(3,221)$ | $(11,332)$ | $(8,377)$ |
| \$116,711 | \$81,581 | \$95,513 | \$212,224 | \$157,152 |
| \$0.65 | \$0.50 | \$0.62 | \$1.27 | \$0.95 |
| \$0.20 | \$0.10 | \$0.08 | \$0.28 | \$0.21 |
| \$0.85 | \$0.60 | \$0.70 | \$1.55 | \$1.15 |

${ }^{1}$ The tax effect of pre-tax adjustments to net income was calculated using the applicable marginal tax rate during the respective years.

## Entegris, Inc. and Subsidiaries

## Reconciliation of GAAP Outlook to Non-GAAP Outlook

(In millions, except per share data)
(Unaudited)

| Reconciliation GAAP net income to non-GAAP net income | Third-Quarter Outlook October 2, 2021 |
| :---: | :---: |
| GAAP net income | \$104-\$111 |
| Adjustments to net income: |  |
| Restructuring and integration costs | 2 |
| Amortization of intangible assets | 11 |
| Income tax effect | (3) |
| Non-GAAP net income | \$114-\$121 |
|  | Third-Quarter Outlook |
| Reconciliation GAAP diluted earnings per share to non-GAAP diluted earnings per share | October 2, 2021 |
| Diluted earnings per common share | \$0.76-\$0.81 |
| Adjustments to diluted earnings per common share: |  |
| Restructuring and integration costs | 0.01 |
| Amortization of intangible assets | 0.09 |
| Income tax effect | (0.02) |
| Diluted non-GAAP earnings per common share | \$0.84-\$0.89 |

\#\#\# END \#\#\#

Entegris, Inc. - page 14 of 14


## Safe Harbor

This presentation contains forward-looking statements. The words "believe," "expect," "anticipate," "intend," "estimate," "forecast," "project," "should," "may," "will," "would" or the negative thereof and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include statements related to future period guidance; future net revenue, operating expenses, net income, diluted earnings per common share, non-GAAP operating expenses, non-GAAP net income, diluted non-GAAP earnings per common share, and other financial metrics; future repayments under the Company's credit facilities; the Company's performance relative to its markets, including the drivers of such performance; the impact, financial or otherwise, of any organizational changes; market and technology trends, including the expected impact of the COVID-19 pandemic; the development of new products and the success of their introductions; the Company's capital allocation strategy, which may be modified at any time for any reason, including share repurchases, dividends, debt repayments and potential acquisitions; the impact of the acquisitions the Company has made and commercial partnerships the Company has established; the Company's ability to execute on its strategies; and other matters. These statements involve risks and uncertainties, and actual results may differ materially from those projected in the forward-looking statements. These risks and uncertainties include, but are not limited to, risks related to the COVID-19 pandemic on the global economy and financial markets, as well as on the Company, our customers and suppliers, which may impact our sales, gross margin, customer demand and our ability to supply our products to our customers; weakening of global and/or regional economic conditions, generally or specifically in the semiconductor industry, which could decrease the demand for the Company's products and solutions the Company's ability to meet rapid demand shifts; the Company's ability to continue technological innovation and introduce new products to meet customers' rapidly changing requirements; the Company's concentrated customer base; the Company's ability to identify, complete and integrate acquisitions, joint ventures or other transactions; the Company's ability to effectively implement any organizational changes; the Company's ability to protect and enforce intellectual property rights; operational, political and legal risks of the Company's international operations; the Company's dependence on sole source and limited source suppliers; the increasing complexity of certain manufacturing processes; raw material shortages, supply constraints and price increases; changes in government regulations of the countries in which the Company operates; fluctuation of currency exchange rates; fluctuations in the market price of the Company's stock; the level of, and obligations associated with, the Company's indebtedness; and other risk factors and additional information described in the Company's filings with the Securities and Exchange Commission, including under the heading "Risks Factors" in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, filed with the Securities and Exchange Commission on February 5, 2021, and in the Company's other periodic filings. The Company assumes no obligation to update any forward-looking statements or information, which speak as of their respective dates.
This presentation contains references to "Adjusted EBITDA," "Adjusted EBITDA - as a \% of Net Sales," "Adjusted Operating Income," "Adjusted Operating Margin," "Adjusted Gross Profit," "Adjusted Gross Margin - as a \% of Net Sales," "Adjusted Segment Profit," "Adjusted Segment Profit Margin," "Non-GAAP Operating Expenses," "Non-GAAP Tax Rate," "Non-GAAP Net Income," "Diluted Non-GAAP Earnings per Common Share" and "Free Cash Flow" that are not presented in accordance GAAP. The non-GAAP financial measures should not be considered in isolation or as a substitute for GAAP financial measures but should instead be read in conjunction with the GAAP financial measures. Further information with respect to and reconciliations of such measures to the most directly comparable GAAP financial measure can be found attached to this presentation.

| $\$ 571 \mathrm{M}$ | +27\% ${ }^{1}$ |  | $\begin{aligned} & +30 \% \\ & +42 \% \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| \$139M | +47\% | $24.3 \%^{3}$ | +320 bps |
|  | +37\% |  | +180 bps |

Summary - Consolidated Statement of Operations (GAAP)

|  |  |  |  | 2Q21 over | 2Q21 over |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in millions, except per share data | 2Q21 | 2Q21 Guidance | 1Q21 | 2Q20 | 2Q20 | 1Q21 |
| Net Revenue | $\$ 571.4$ | $\$ 530-\$ 545$ | $\$ 512.8$ | $\$ 448.4$ | $27.4 \%$ | $11.4 \%$ |
| Gross Margin | $46.4 \%$ |  | $45.8 \%$ | $46.2 \%$ |  |  |
| Operating Expenses | $\$ 126.5$ | $\$ 122-\$ 124$ | $\$ 121.0$ | $\$ 112.7$ | $12.3 \%$ | $4.5 \%$ |
| Operating Income | $\$ 138.9$ |  | $\$ 114.0$ | $\$ 94.7$ | $46.6 \%$ | $21.9 \%$ |
| Operating Margin | $24.3 \%$ |  | $22.2 \%$ | $21.1 \%$ |  |  |
| Tax Rate | $15.2 \%$ |  | $13.7 \%$ | $17.4 \%$ |  |  |
| Net Income | $\$ 88.8$ | $\$ 77-\$ 84$ | $\$ 84.7$ | $\$ 68.0$ | $30.5 \%$ | $4.8 \%$ |
| Diluted Earnings Per Common |  |  |  |  |  |  |
| Share | $\$ 0.65$ | $\$ 0.56-\$ 0.61$ | $\$ 0.62$ | $\$ 0.50$ | $30.0 \%$ | $4.8 \%$ |

## Summary - Consolidated Statement of Operations (Non-GAAP) ${ }^{1}$

| \$ in millions, except per share data | 2Q21 | 2Q21 Guidance | 1Q21 | 2Q20 | $\begin{gathered} 2 \text { Q21 over } \\ 2 \text { Q20 } \end{gathered}$ | $\begin{aligned} & 2 \text { Q21 over } \\ & \text { 1Q21 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | \$571.4 | \$530-\$545 | \$512.8 | \$448.4 | 27.4\% | 11.4\% |
| Adjusted Gross Margin - as a \% of Net Sales ${ }^{2}$ | 46.4\% |  | 45.8\% | 46.0\% |  |  |
| Non-GAAP Operating Expenses ${ }^{3}$ | \$113.8 | \$108-\$110 | \$107.0 | \$95.4 | 19.2\% | 6.4\% |
| Adjusted Operating Income | \$151.6 |  | \$128.0 | \$110.8 | 36.8\% | 18.4\% |
| Adjusted Operating Margin | 26.5\% |  | 25.0\% | 24.7\% |  |  |
| Non-GAAP Tax Rate ${ }^{4}$ | 17.1\% |  | 14.8\% | 18.4\% |  |  |
| Non-GAAP Net Income ${ }^{5}$ | \$116.7 | \$106-\$113 | \$95.5 | \$81.6 | 43.1\% | 22.2\% |
| Diluted Non-GAAP Earnings Per Common Share | \$0.85 | \$0.77-\$0.82 | \$0.70 | \$0.60 | 41.7\% | 21.4\% |
| 1. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation. <br> 2. Excludes charges for fair value write-up of acquired inventory sold. <br> 3. Excludes amortization expense, deal and transaction costs, integration costs and severance and restructuring costs. <br> 4. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes. <br> 5. Excludes the items noted in footnotes 2 and 3 and the tax effect of non-GAAP adjustments. |  |  |  |  |  |  |

## Specialty Chemicals and Engineered Materials (SCEM)

## 2 Q21 Highlights

|  |  |  |  | 2Q21 over | 2Q21 over |
| :--- | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | 2Q21 | 1Q21 | 2Q20 | 2Q20 | 1Q21 |
| Net Revenue | $\$ 180.4$ | $\$ 166.5$ | $\$ 146.2$ | $23.4 \%$ | $8.3 \%$ |
| Segment Profit | $\$ 44.9$ | $\$ 34.6$ | $\$ 32.9$ | $36.5 \%$ | $30.1 \%$ |
| Segment Profit Margin | $24.9 \%$ | $20.7 \%$ | $22.5 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 45.0$ | $\$ 34.6$ | $\$ 31.8$ | $41.3 \%$ | $30.0 \%$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $24.9 \%$ | $20.8 \%$ | $21.8 \%$ |  |  |

Sales growth was primarily driven by specialty gases, advanced deposition materials and advanced coatings.

The increase in segment profit margin (adjusted) was primarily related to higher sales volume and a benefit from the sale of some non-core intellectual property.

Microcontamination Control (MC)

## 2Q21 Highlights

| \$ in millions | 2 2 21 | 1Q21 | 2Q20 | $\begin{aligned} & 2 \text { Q21 over } \\ & 2 \text { Q20 } \end{aligned}$ | $\begin{gathered} 2 \mathrm{Q} 21 \text { over } \\ 1 \text { Q21 } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | \$227.5 | \$207.1 | \$183.8 | 23.8\% | 9.9\% | Good performance across all product lines year-to-date, with growth especially strong in liquid filtration and gas microcontamination. |
| Segment Profit | \$78.1 | \$70.6 | \$62.1 | 25.7\% | 10.7\% |  |
| Segment Profit Margin | 34.3\% | 34.1\% | 33.8\% |  |  |  |
| Adj. Segment Profit ${ }^{1}$ | \$78.2 | \$70.6 | \$62.6 | 24.8\% | 10.7\% |  |
| Adj. Segment Profit Margin ${ }^{1}$ | 34.4\% | 34.1\% | 34.1\% |  |  |  |

## Advanced Materials Handling (AMH)

2Q21 Highlights

|  |  |  | 2Q21 over |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 2Q21 over |  |  |  |  |  |
| \$ in millions | 2 Q21 | 1Q21 | 2Q20 | 2Q20 | 1Q21 |
| Net Revenue | $\$ 172.5$ | $\$ 148.5$ | $\$ 126.4$ | $36.4 \%$ | $16.1 \%$ |
| Segment Profit | $\$ 42.1$ | $\$ 32.1$ | $\$ 22.8$ | $84.5 \%$ | $31.2 \%$ |
| Segment Profit Margin | $24.4 \%$ | $21.6 \%$ | $18.0 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 42.1$ | $\$ 32.1$ | $\$ 23.6$ | $78.3 \%$ | $31.1 \%$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $24.4 \%$ | $21.6 \%$ | $18.7 \%$ |  |  |

Strong sales of wafer handling products, fluid handling products and Aramus high purity bags (for Covid vaccine).

Segment profit margin (adjusted) increase was primarily driven by the higher sales volume.

## Summary - Balance Sheet Items

| \$ in millions | 2Q21 |  | 1Q21 |  | 2Q20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ Amount | \% Total | \$ Amount | \% Total | \$ Amount | \% Total |
| Cash \& Cash Equivalents | \$401.0 | 14.0\% | \$548.5 | 18.7\% | \$532.7 | 19.0\% |
| Accounts Receivable, net | \$309.9 | 10.8\% | \$282.6 | 9.6\% | \$275.6 | 9.8\% |
| Inventories | \$387.6 | 13.5\% | \$358.8 | 12.2\% | \$332.9 | 11.9\% |
| Net PP\&E | \$563.3 | 19.6\% | \$542.6 | 18.5\% | \$475.2 | 16.9\% |
| Total Assets | \$2,872.7 |  | \$2,933.5 |  | \$2,804.0 |  |
| Current Liabilities | \$260.5 | 9.1\% | \$266.3 | 9.1\% | \$238.0 | 8.5\% |
| Long-term Debt, Excluding Current Maturities | \$936.4 | 32.6\% | \$1,086.2 | 37.0\% | \$1,184.0 | 42.2\% |
| Total Liabilities | \$1,357.4 | 47.3\% | \$1,505.2 | 51.3\% | \$1,572.3 | 56.1\% |
| Total Shareholders' Equity | \$1,515.3 | 52.7\% | \$1,428.3 | 48.7\% | \$1,231.8 | 43.9\% |
| AR - DSOs | 49.5 |  | 50.3 |  | 56. |  |
| Inventory Turns | 3.3 |  | 3.3 |  | 3.0 |  |

## Cash Flows

| \$ in millions | $2 Q 21$ | $1 Q 21$ | $\mathbf{2 Q 2 0}$ |
| :--- | :---: | :---: | :---: |
| Beginning Cash Balance | $\$ 548.5$ | $\$ 580.9$ | $\$ 335.1$ |
| Cash provided by operating activities | $\$ 81.9$ | $\$ 53.1$ | $\$ 130.0$ |
| Capital expenditures | $(\$ 41.8)$ | $(\$ 43.3)$ | $(\$ 24.3)$ |
| Proceeds from revolving credit facilities and long-term debt | 451.0 | - | $\$ 400.0$ |
| Payments on revolving credit facilities and long-term debt | $(601.0)$ | - | $(\$ 293.0)$ |
| Acquisition of business, net of cash | $(2.3)$ | - |  |
| Repurchase and retirement of common stock | $(\$ 15.0)$ | $(\$ 15.0)$ | - |
| Payments for dividends | $(\$ 10.9)$ | $(\$ 10.9)$ | $(\$ 10.8)$ |
| Other investing activities | - | $\$ 0.1$ | 0.2 |
| Other financing activities | $(\$ 8.7)$ | $(\$ 13.5)$ | $(\$ 4.0)$ |
| Effect of exchange rates | $(\$ 0.8)$ | $(\$ 2.9)$ | $(\$ 0.5)$ |
| Ending Cash Balance | $\$ 401.0$ | $\$ 548.5$ | $\$ 532.7$ |
| Free Cash Flow ${ }^{1}$ | $\$ 40.1$ | $\$ 9.8$ | $\$ 105.7$ |
| Adjusted EBITDA ${ }^{2}$ | $\$ 174.2$ | $\$ 150.1$ | $\$ 131.5$ |
| Adjusted EBITDA - as a $\%$ of net sales ${ }^{2}$ | $30.5 \%$ | $29.3 \%$ | $29.3 \%$ |

## Outlook

| \$ in millions, except per share data | 3Q21 Guidance | 2Q21 Actual | 1Q21 Actual |
| :---: | :---: | :---: | :---: |
| Net Revenue | \$575-\$590 | \$571.4 | \$512.8 |
| Operating Expenses | \$129-\$131 | \$126.5 | \$121.0 |
| Net Income | \$104-\$111 | \$88.8 | \$84.7 |
| Diluted Earnings per Common Share | \$0.76-\$0.81 | \$0.65 | \$0.62 |
| Non-GAAP |  |  |  |
| \$ in millions, except per share data | 3Q21 Guidance | 2Q21 Actual | 1Q21 Actual |
| Net Revenue | \$575-\$590 | \$571.4 | \$512.8 |
| Non-GAAP Operating Expenses ${ }^{1}$ | \$116-\$118 | \$113.8 | \$107.0 |
| Non-GAAP Net Income ${ }^{1}$ | \$114-\$121 | \$116.7 | \$95.5 |
| Diluted non-GAAP Earnings per Common Share ${ }^{1}$ | \$0.84-\$0.89 | \$0.85 | \$0.70 |



## Appendix

## Reconciliation of GAAP Gross Profit to Adjusted Gross Profit

|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in thousands | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Net sales | \$571,352 | \$448,405 | \$512,844 | \$1,084,196 | \$860,732 |
| Gross profit-GAAP | \$265,384 | \$207,372 | \$234,986 | \$500,370 | \$392,850 |
| Adjustments to gross profit: |  |  |  |  |  |
| Integration costs | - | $(1,557)$ | - | - | $(1,557)$ |
| Severance and restructuring costs | - | 465 | - | - | 465 |
| Charge for fair value mark-up of acquired inventory sold | - | - | - | - | 361 |
| Adjusted gross profit | \$265,384 | \$206,280 | \$234,986 | \$500,370 | \$392,119 |
|  |  |  |  |  |  |
| Gross margin - as a \% of net sales | 46.4\% | 46.2\% | 45.8\% | 46.2\% | 45.6\% |
| Adjusted gross margin - as a \% of net sales | 46.4\% | 46.0\% | 45.8\% | 46.2\% | 45.6\% |

## Reconciliation of GAAP Operating Expenses and Tax Rate to Non-GAAP Operating Expenses and Tax Rate

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
| \$ in millions | July 3, 2021 | June 27, 2020 | April 3, 2021 |
| GAAP operating expenses | \$126.5 | \$112.7 | \$121.0 |
| Adjustments to operating expenses: |  |  |  |
| Deal and transaction costs | - | 0.5 | - |
| Integration costs | 0.6 | 2.0 | 2.0 |
| Severance and restructuring costs | 0.2 | 1.6 | 0.1 |
| Amortization of intangible assets | 11.9 | 13.2 | 11.9 |
| Non-GAAP operating expenses | \$113.8 | \$95.4 | \$107.0 |
|  |  |  |  |
| GAAP tax rate | 15.2\% | 17.4\% | 13.7\% |
| Other | 1.9\% | 1.0\% | 1.1\% |
| Non-GAAP tax rate | 17.1\% | 18.4\% | 14.8\% |

Reconciliation of GAAP Segment Profit to Adjusted Operating Income and Adjusted Segment Profit

| \$ in thousands <br> Segment profit-GAAP | Three Months Ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Specialty Chemicals and Engineered Materials (SCEM) | \$44,945 | \$32,938 | \$34,556 | 579,501 | \$65,608 |
| Microcontamination Control (MC) | 78,132 | 62,137 | 70.566 | ${ }^{148,698}$ | 112,304 |
| Advanced Materials Handling (AMH) | 42,093 | 22,809 | 32,095 | 74,188 | 43,441 |
| Total segment profit | 165,170 | 117,884 | 137,217 | 302,387 | 221,353 |
| Amortization of intangible assets | 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| Unallocated expenses | 14,379 | 9,956 | 11,368 | 25,747 | 16,470 |
| Total operating income | \$138,889 | \$94,712 | \$113,978 | \$252,867 | \$175,456 |
| Sin thousands | Three months ended |  |  | Six months ended |  |
| Adjusted segment profit | Julv 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| SCEM segment profit | \$44,945 | \$32,938 | \$34,566 | \$79,501 | \$65,608 |
| Integration costs | - | (1,557) | - | - | $(1,557)$ |
| Severance and restructuring costs | 51 | 455 | 47 | 98 | 629 |
| Charge for fair value write-up of acquired inventor sold | - | - | - | - | 235 |
| SCEM adjusted segment profit | 544,996 | \$31,836 | \$34,603 | 579,599 | \$64,915 |
| MC segment proft | \$78,132 | \$62,137 | \$70,566 | \$148,698 | \$112,304 |
| Severance and restructuring costs | 55 | 494 | 51 | 106 | 684 |
| Charge for fair value write-up of cçuired inventory sold | - | - | - | - | 126 |
| MC a diusted segment profit | \$78,187 | \$62,631 | \$70,617 | \$148,804 | \$113,114 |
| AMH segment profit | \$42,093 | \$22,809 | \$32,095 | 574,188 | \$43,441 |
| Severance and restructuring costs | 38 | 814 | 37 | 75 | 949 |
| AMH adjusted segment profit | \$42,131 | \$23,623 | \$32,132 | \$74,263 | 544,390 |
| Unallocated general and administrative expenses | \$14,379 | \$9,956 | \$11,368 | \$25,747 | \$16,470 |
| Unallocated deal and integration costs | (632) | (2,415) | $(2,044)$ | $(2,676)$ | $(3,894)$ |
| Unallocated severance and restructuring costs | (36) | (286) | (8) | (44) | (630) |
| Adjusted unallocated general and administrative expenses | \$13,711 | \$7,255 | \$9,316 | \$23,027 | \$11,946 |
| Total adjusted segment profit | \$165,314 | \$118,090 | \$137,352 | \$302,666 | \$222,419 |
| Adjusted amorization of intangible assets | - | - | - | - | - |
| Adjusted unallocated general and administrative expenses | 13,711 | 7,255 | 9,316 | 23,027 | 11,946 |
| Total adjusted operating income | \$151,603 | \$110,835 | \$128,036 | \$279,639 | \$210,473 |

## Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

| \$ in thousands | Three Months Ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| Net sales | \$571,352 | \$448,405 | \$512,844 | \$1,084,196 | \$860,732 |
| Net income | \$88,770 | \$68,036 | \$84,676 | \$173,446 | \$129,042 |
| Net income - as a \% of net sales | 15.5\% | 15.2\% | 16.5\% | 16.0\% | 15.0\% |
| Adjustments to net income: |  |  |  |  |  |
| Income tax expense | 15,916 | 14,361 | 13,391 | 29,307 | 22,983 |
| Interest expense, net | 10,643 | 12,792 | 11,581 | 22,224 | 23,030 |
| Other expense (income), net | 23,560 | (477) | 4,330 | 27,890 | 401 |
| GAAP - Operating income | 138,889 | 94,712 | 113,978 | 252,867 | 175,456 |
| Operating margin - as a \% of net sales | 24.3\% | 21.1\% | 22.2\% | 23.3\% | 20.4\% |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | 361 |
| Deal and transaction costs | - | 503 | - | - | 1,934 |
| Integration costs | 632 | 355 | 2,044 | 2,676 | 403 |
| Severance and restructuring costs | 180 | 2,049 | 143 | 323 | 2,892 |
| Amortization of intangible assets | 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| Adjusted operating income | 151,603 | 110,835 | 128,036 | 279,639 | 210,473 |
| Adjusted operating margin - as a \% of net sales | 26.5\% | 24.7\% | 25.0\% | 25.8\% | 24.5\% |
| Depreciation | 22,574 | 20,639 | 22,095 | 44,669 | 41,287 |
| Adjusted EBITDA | \$174,177 | \$131,474 | \$150,131 | \$324,308 | \$251,760 |
| Adjusted EBITDA - as a \% of net sales | 30.5\% | 29.3\% | 29.3\% | 29.9\% | 29.2\% |

Reconciliation of GAAP Net Income and Diluted Earnings per Common Share to Non-GAAP Net Income and Diluted Non-GAAP Earnings per Common Share

| \$ in thousands, except per share data | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 3, 2021 | June 27, 2020 | April 3, 2021 | July 3, 2021 | June 27, 2020 |
| GAAP net income | \$88,770 | \$68,036 | \$84,676 | \$173,446 | \$129,042 |
| Adjustments to net income: |  |  |  |  |  |
| Charge for fair value write-up of inventory acquired | - | - | - | - | 361 |
| Deal and transaction costs | - | 503 | - | - | 1,934 |
| Integration costs | 632 | 355 | 2,044 | 2,676 | 403 |
| Severance and restructuring costs | 180 | 2,049 | 143 | 323 | 2,892 |
| Loss on extinguishment of debt and modification | 23,338 | 1,470 | - | 23,338 | 1,470 |
| Amortization of intangible assets | 11,902 | 13,216 | 11,871 | 23,773 | 29,427 |
| Tax effect of adjustments to net income and discrete items ${ }^{1}$ | $(8,111)$ | $(4,048)$ | $(3,221)$ | $(11,332)$ | $(8,377)$ |
| Non-GAAP net income | \$116,711 | \$81,581 | \$95,513 | \$212,224 | \$157,152 |
|  |  |  |  |  |  |
| Diluted earnings per common share | \$0.65 | \$0.50 | \$0.62 | \$1.27 | \$0.95 |
| Effect of adjustments to net income | \$0.20 | \$0.10 | \$0.08 | \$0.28 | \$0.21 |
| Diluted non-GAAP earnings per common share | \$0.85 | \$0.60 | \$0.70 | \$1.55 | \$1.15 |
| Weighted average diluted shares outstanding | 136,533 | 136,007 | 136,502 | 136,518 | 136,188 |

## Reconciliation of GAAP Outlook to Non-GAAP Outlook

| \$ in millions | Third-Quarter Outlook |
| :---: | :---: |
| Reconciliation GAAP operating expenses to non-GAAP operating expenses |  |
| GAAP operating expenses | \$129-\$131 |
| Adjustments to net income: |  |
| Restructuring costs | 2 |
| Amortization of intangible assets | 11 |
| Non-GAAP operating expenses | \$116-\$118 |
| \$ in millions | Third-Quarter Outlook |
| Reconciliation GAAP net income to non-GAAP net income |  |
| GAAP net income | \$104-\$111 |
| Adjustments to net income: |  |
| Restructuring costs | 2 |
| Amortization of intangible assets | 11 |
| Income tax effect | (3) |
| Non-GAAP net income | \$114-\$121 |
|  | Third-Quarter Outlook |
| Reconciliation GAAP diluted earnings per share to non-GAAP diluted earnings per share |  |
| Diluted earnings per common share | \$0.76-\$0.81 |
| Adjustments to diluted earnings per common share: |  |
| Restructuring costs | 0.01 |
| Amortization of intangible assets | 0.09 |
| Income tax effect | (0.02) |
| Diluted non-GAAP earnings per common share | \$0.84-\$0.89 |

## GAAP Segment Trend Data

| \$ in thousands | Q219 | Q319 | Q419 | Q120 | Q220 | Q320 | Q420 | Q121 | Q221 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |
| SCEM | \$127,552 | \$127,750 | \$146,747 | \$144,214 | \$146,213 | \$150,480 | \$168,625 | \$166,541 | \$180,366 |
| MC | 150,185 | 155,979 | 169,794 | 159,261 | 183,758 | 193,541 | 205,626 | 207,099 | 227,521 |
| AMH | 107,515 | 117,256 | 117,455 | 116,137 | 126,434 | 144,370 | 151,741 | 148,541 | 172,502 |
| Inter-segment elimination | $(6,378)$ | $(6,838)$ | $(6,998)$ | $(7,285)$ | $(8,000)$ | $(7,404)$ | $(8,398)$ | $(9,337)$ | $(9,037)$ |
| Total Sales | \$378,874 | \$394,147 | \$426,998 | \$412,327 | \$448,405 | \$480,987 | \$517,594 | \$512,844 | \$571,352 |
| Segment Profit |  |  |  |  |  |  |  |  |  |
| SCEM | \$24,000 | \$17,074 | \$32,822 | \$32,670 | \$32,938 | \$32,600 | \$29,761 | \$34,556 | \$44,945 |
| MC | 43,126 | 46,792 | 57,157 | 50,167 | 62,137 | 64,915 | 71,691 | 70,566 | 78,132 |
| AMH | 15,043 | 17,077 | 20,686 | 20,632 | 22,809 | 33,266 | 34,321 | 32,095 | 42,093 |
| Total Segment Profit | \$82,169 | \$80,943 | \$110,665 | \$103,469 | \$117,884 | \$130,781 | \$135,773 | \$137,217 | \$165,170 |
| Segment Profit Margin |  |  |  |  |  |  |  |  |  |
| SCEM | 18.8\% | 13.4\% | 22.4\% | 22.7\% | 22.5\% | 21.7\% | 17.6\% | 20.7\% | 24.9\% |
| MC | 28.7\% | 30.0\% | 33.7\% | 31.5\% | 33.8\% | 33.5\% | 34.9\% | 34.1\% | 34.3\% |
| AMH | 14.0\% | 14.6\% | 17.6\% | 17.8\% | 18.0\% | 23.0\% | 22.6\% | 21.6\% | 24.4\% |

## Non-GAAP Segment Trend Data

| \$ in thousands | Q219 | Q319 | Q419 | Q120 | Q220 | Q320 | Q420 | Q121 | Q221 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |
| Scem | \$127,552 | \$127,750 | \$146,747 | \$144,214 | \$146,213 | \$150,480 | \$168,625 | \$166,541 | \$180,366 |
| MC | 150,185 | 155,979 | 169,794 | 159,261 | 183,758 | 193,451 | 205,626 | 207,099 | 227,521 |
| AMH | 107,515 | 117,256 | 117,455 | 116,137 | 126,434 | 144,370 | 151,741 | 148,541 | 172,502 |
| Inter-segment elimination | (6,378) | $(6,838)$ | (6,998) | $(7,285)$ | $(8,000)$ | (7,404) | $(8,398)$ | (9,337) | (9,037) |
| Total Sales | \$378,874 | \$394,147 | 5426,998 | \$412,327 | \$448,405 | 5480,897 | \$517,594 | \$512,844 | \$571,352 |


| Adjusted Segment Profit |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCEM segment profit | \$24,000 | \$17,074 | \$32,822 | \$32,670 | \$32,938 | \$32,600 | \$29,761 | \$34,556 | S44,945 |
| Integration costs | - | - | - | - | $(1,557)$ | - | - | - | - |
| Severance and restructuring costs | - | 2,143 | 184 | 174 | 455 | 277 | 155 | 47 | 51 |
| Charge for fair value write-up of acquired inventory sold | 695 | 4,483 | (476) | 235 | - | - | - | - | - |
| SCEM adjusted segment profit | \$24,695 | \$23,700 | \$32,530 | \$33,079 | \$31,836 | \$32,87 | \$29,916 | \$34,603 | 544,996 |
| MC segment profit | \$43,126 | \$46,792 | \$57,157 | \$50,167 | \$62,137 | \$64,915 | \$71,691 | \$70,566 | \$78,132 |
| Severance and restructuring costs | - | 2,977 | 195 | 190 | 494 | 301 | 167 | 51 | 55 |
| Charge for fair value write-up of acquired inventory sold | - | - | 687 | 126 | - | - | - | - | - |
| MC ajusted segment profit | 543,126 | \$49,769 | \$58,039 | \$50,483 | \$62,631 | \$65,216 | \$71,858 | \$70,617 | \$78,187 |
| AMH segment profit | \$15,043 | \$17,077 | \$20,686 | \$20,632 | \$22,809 | \$33,266 | \$34,321 | \$32,095 | 542,093 |
| Severance and restructuring costs | - | 3,135 | (379) | 135 | 814 | 213 | 121 | 37 | 38 |
| Charge for fair value write--up of acquired inventory sold | - | - | - | - | - | 229 | - | - | - |
| AMH adjusted segment profit | \$15,043 | \$20,212 | \$20,307 | \$20,767 | \$23,623 | \$33,708 | \$34,442 | \$32,132 | \$42,131 |
| Adjusted Segment Profit Margin |  |  |  |  |  |  |  |  |  |
| scem | 19.4\% | 18.6\% | 22.2\% | 22.9\% | 21.8\% | 21.8\% | 17.7\% | 20.8\% | 24.9\% |
| Mc | 28.7\% | 31.9\% | 34.2\% | 31.7\% | 34.1\% | 33.7\% | 34.9\% | 34.1\% | 34.4\% |
| AMH | 14.0\% | 17.2\% | 17.3\% | 17.9\% | 18.7\% | 23.3\% | 22.7\% | 21.6\% | 24.4\% |


[^0]:    Name of each exchange on which registered
    The Nasdaq Stock Market LLC

