

## Safe Harbor
























 Company undertakes no obligation to update publicly any forward-looking statements or information contained herein, which speak as of their respective dates



 directly comparable GAAP measure can be found attached to this presentation.

## Summary - Consolidated Statement of Operations (GAAP)

| \$ in millions, except per share data | 3Q23 | 3Q22 | 2Q23 | 3Q23 over 3Q22 3Q23 over 2Q23 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 888.2$ | $\$ 993.8$ | $\$ 901.0$ | $(10.6 \%)$ | $(1.4 \%)$ |
| Gross Margin | $41.3 \%$ | $37.4 \%$ | $42.6 \%$ |  |  |
| Operating Expenses | $\$ 250.0$ | $\$ 356.8$ | $\$ 116.6$ | $(29.9 \%)$ | $114.4 \%$ |
| Operating Income | $\$ 117.1$ | $\$ 14.9$ | $\$ 267.6$ | $685.9 \%$ | $(56.2 \%)$ |
| Operating Margin | $13.2 \%$ | $1.5 \%$ | $29.7 \%$ |  |  |
| Tax Rate | $(6.8 \%)$ | $8.7 \%$ | $(9.1 \%)$ |  | $(83.2 \%)$ |
| Net Income (Loss) | $\$ 33.2$ | $(\$ 73.7)$ | $\$ 197.6$ | $(145.0 \%)$ | $(144.0 \%)$ |

## Summary - Consolidated Statement of Operations (Non-GAAP)¹

| in millions, except per share data | $3 Q 23$ | $3 Q 22$ | 2 Q23 | 3Q23 over 3Q22 | 3Q23 over 2Q23 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 888.2$ | $\$ 993.8$ | $\$ 901.0$ | $(10.6 \%)$ | $(1.4 \%)$ |
| Adjusted Gross Margin - as a \% of <br> Net Sales | $41.4 \%$ | $43.6 \%$ | $42.6 \%$ |  |  |
| Non-GAAP Operating Expenses ${ }^{2}$ | $\$ 172.1$ | $\$ 180.4$ | $\$ 183.2$ | $(4.6 \%)$ | $(6.1 \%)$ |
| Adjusted Operating Income | $\$ 195.7$ | $\$ 253.2$ | $\$ 200.9$ | $(22.7 \%)$ | (2.6\%) |
| Adjusted Operating Margin | $22.0 \%$ | $25.5 \%$ | $22.3 \%$ |  |  |
| Non-GAAP Tax Rate ${ }^{3}$ | $9.3 \%$ | $21.2 \%$ | $16.3 \%$ |  | $(18.9 \%)$ |

[^0]
## Materials Solutions (MS) ${ }^{2}$

## 3Q23 Highlights

|  |  |  | 3Q23 over |  | 3Q23 over |
| :--- | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | 3Q23 | 3Q22 | 2Q23 | $3 Q 22$ | 2Q23 |
| Net Revenue $^{1}$ | $\$ 435.5$ | $\$ 518.1$ | $\$ 440.7$ | $(15.9 \%)$ | $(1.2 \%)$ |
| Segment Profit $^{1}$ | $\$ 57.0$ | $\$ 115.0$ | $\$ 215.7$ | $(50.4 \%)$ | $(73.6 \%)$ |
| Segment Profit Margin | $13.1 \%$ | $22.2 \%$ | $49.0 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 73.4$ | $\$ 115.0$ | $\$ 75.8$ | $(36.2 \%)$ | $(3.2 \%)$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $16.8 \%$ | $22.2 \%$ | $17.2 \%$ |  |  |

Sales decrease (SEQ) was driven primarily by lower volumes across certain product lines, particularly in memory applications. Offset by strong growth in SiC slurries and pads, advanced deposition materials and specialty coatings.

Segment profit margin (adjusted) decline (SEQ) was driven primarily by the temporary impact of the termination of our distribution agreement with Element Solutions.

## Microcontamination Control (MC)

## 3Q23 Highlights

|  |  |  | 3Q23 over |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 3Q23 over |  |  |  |  |  |
| \$ in millions | 3Q23 | 3Q22 | 2Q23 | 3Q22 | 2Q23 |
| Net Revenue | $\$ 286.2$ | $\$ 280.6$ | $\$ 283.6$ | $2.0 \%$ | $0.9 \%$ |
| Segment Profit | $\$ 101.1$ | $\$ 105.3$ | $\$ 100.7$ | $(4.0 \%)$ | $0.5 \%$ |
| Segment Profit Margin | $35.3 \%$ | $37.5 \%$ | $35.5 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 101.3$ | $\$ 105.3$ | $\$ 100.7$ | $(3.8 \%)$ | $0.7 \%$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $35.4 \%$ | $37.5 \%$ | $35.5 \%$ |  |  |

Sales increase (SEQ) was primarily driven by wet etch and clean liquid filtration and gas purification solutions.

## Advanced Materials Handling (AMH)

## 3Q23 Highlights

|  |  |  | 3Q23 over |  | 3Q23 over |
| :--- | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | 3Q23 | 3Q22 | 2Q23 | 3Q22 | 2Q23 |
| Net Revenue | $\$ 180.2$ | $\$ 210.4$ | $\$ 190.4$ | $(14.3 \%)$ | $(5.3 \%)$ |
| Segment Profit | $\$ 31.6$ | $\$ 42.1$ | $\$ 35.8$ | $(24.8 \%)$ | $(11.7 \%)$ |
| Segment Profit Margin | $17.6 \%$ | $20.0 \%$ | $18.8 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 32.1$ | $\$ 42.1$ | $\$ 35.8$ | $(23.7 \%)$ | $(10.3 \%)$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $17.8 \%$ | $20.0 \%$ | $18.8 \%$ |  |  |

Sales decline (SEQ) was driven primarily by
products more tied to WFE, like FOUPs.
This was partially offset by growth in
sensing and control solutions, which is
more tied to FAB construction.
Segment profit margin (adjusted) decline
(SEQ) was primarily driven by lower
volumes.

## Summary - Balance Sheet Items

| \$ in millions | 3Q23 |  |  |  | 3Q22 |
| :--- | ---: | ---: | ---: | ---: | ---: |

## Cash Flows

| \$ in millions | 3 Q 23 | 3 Q 22 | 2Q23 |
| :---: | :---: | :---: | :---: |
| Beginning Cash Balance | \$567.0 | \$2,743.2 | \$709.0 |
| Cash provided by operating activities | 200.0 | 145.5 | 127.0 |
| Capital expenditures | (78.1) | (126.7) | (116.1) |
| Proceeds from revolving credit facilities and debt | 100.3 | 2,810.4 | - |
| Payments on revolving credit facilities and debt | (175.3) | (223.0) | (311.5) |
| Acquisition of business, net of cash | - | $(4,474.9)$ | - |
| Proceeds from sale of business | - | - | 0.8 |
| Payments for dividends | (15.1) | (14.9) | (15.0) |
| Proceeds from termination of alliance agreement | - | - | 169.3 |
| Other investing activities | 1.6 | - | 0.3 |
| Other financing activities | (1.4) | (93.8) | 14.3 |
| Effect of exchange rates | (5.0) | (11.1) | (11.1) |
| Ending Cash Balance | \$594.0 | \$754.7 | \$567.0 |
| Free Cash Flow ${ }^{1}$ | \$121.9 | \$18.8 | \$11.0 |
| Adjusted EBITDA ${ }^{2}$ | \$235.3 | \$298.4 | \$244.6 |
| Adjusted EBITDA - as a \% of net sales ${ }^{2}$ | 26.5\% | 30.0\% | 27.2\% |

[^1]
## Outlook

GAAP

| \$ in millions, except per share data | 4Q23 Guidance | 3Q23 Actual | 2Q23 Actual |
| :---: | :---: | :---: | :---: |
| Net Revenue | \$770-\$790 | \$888.2 | \$901.0 |
| Operating Expenses | \$221-\$226 | \$250.0 | \$116.6 |
| Net Income | \$37-\$45 | \$33.2 | \$197.6 |
| Diluted Earnings per Common Share | \$0.25-\$0.30 | \$0.22 | \$1.31 |
| Operating Margin | 13\%-14\% | 13.2\% | 29.7\% |
| Non-GAAP |  |  |  |
| \$ in millions, except per share data | 4Q23 Guidance | 3Q23 Actual | 2Q23 Actual |
| Net Revenue | \$770-\$790 | \$888.2 | \$901.0 |
| Non-GAAP Operating Expenses ${ }^{1}$ | \$165-\$170 | \$172.1 | \$183.2 |
| Non-GAAP Net Income ${ }^{1}$ | \$83-\$91 | \$103.6 | \$99.6 |
| Diluted non-GAAP Earnings per Common Share ${ }^{1}$ | \$0.55-\$0.60 | \$0.68 | \$0.66 |
| Adjusted EBITDA Margin | 26\%-27\% | 26.5\% | 27.2\% |



Appendix

Summary - Consolidated Statement of Operations - Proforma ${ }^{1}$ (Includes CMC Materials results)

| \$ in millions, except per share data | 1 Q22 | 2Q22 | $\mathbf{3 Q 2 2}$ | 4 Q22 | FY2022 | 1 Q23 | 2 Q23 | 3Q23 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 969.1$ | $\$ 1,011.9$ | $\$ 993.8$ | $\$ 946.1$ | $\$ 3,920.9$ | $\$ 922.4$ | $\$ 901.0$ | $\$ 888.2$ |
| Gross Margin | $45.2 \%$ | $42.4 \%$ | $37.4 \%$ | $42.8 \%$ | $41.9 \%$ | $43.5 \%$ | $42.6 \%$ | $41.3 \%$ |
| Operating Expenses | $\$ 218.2$ | $\$ 227.0$ | $\$ 356.7$ | $\$ 260.7$ | $\$ 1,062.6$ | $\$ 388.2$ | $\$ 116.6$ | $\$ 250.0$ |
| Operating Income | $\$ 219.9$ | $\$ 201.9$ | $\$ 14.9$ | $\$ 143.8$ | $\$ 580.5$ | $\$ 13.5$ | $\$ 267.7$ | $\$ 117.1$ |
| Operating Margin | $22.7 \%$ | $19.9 \%$ | $1.5 \%$ | $15.2 \%$ | $14.8 \%$ | $1.5 \%$ | $29.7 \%$ | $13.2 \%$ |
| EBITDA | $\$ 289.2$ | $\$ 271.3$ | $\$ 125.4$ | $\$ 239.1$ | $\$ 925.0$ | $\$ 117.9$ | $\$ 366.0$ | $\$ 207.9$ |
| Tax Rate | $16.1 \%$ | $24.8 \%$ | $8.7 \%$ | $11.9 \%$ | $21.5 \%$ | $(32.2 \%)$ | $(9.1 \%)$ | $(6.8 \%)$ |
| Net Income (Loss) | $\$ 160.3$ | $\$ 140.1$ | $(\$ 73.7)$ | $\$ 57.4$ | $\$ 284.1$ | $(\$ 88.2)$ | $\$ 197.6$ | $\$ 33.2$ |
| Diluted Earnings (Loss) Per |  |  |  |  |  |  |  |  |
| Common Share |  |  |  |  |  |  |  |  |

1.The above pro forma results include the addition of CMC Materials Inc.'s (now known as CMC Materials LLC) ("CMC Materials") financials recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported financials and are provided as a complement to, and should be read in conjunction with, the consolidated financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated. No other adjustments have been included.

Summary - Consolidated Statement of Operations (Non-GAAP) - Proforma ${ }^{1}$ (Includes CMC Materials results)

| \$ in millions, except per share data | 1Q22 | 2Q22 | 3Q22 | 4Q22 | FY2022 | 1Q23 | 2Q23 | 3Q23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue ${ }^{2}$ | \$958.2 | \$1,011.7 | \$993.8 | \$946.1 | \$3,909.8 | \$922.4 | \$901.0 | \$888.2 |
| Adjusted Gross Margin - as a \% of Net Sales ${ }^{3}$ | 44.5\% | 42.0\% | 43.6\% | 42.8\% | 43.2\% | 44.3\% | 42.6\% | 41.4\% |
| Non-GAAP Operating Expenses ${ }^{4}$ | \$177.4 | \$178.8 | \$180.4 | \$185.1 | \$721.7 | \$204.3 | \$183.2 | \$172.1 |
| Adjusted Operating Income | \$248.8 | \$245.8 | \$253.2 | \$219.4 | \$967.2 | \$204.8 | \$200.9 | \$195.7 |
| Adjusted Operating Margin | 26.0\% | 24.3\% | 25.5\% | 23.2\% | 24.7\% | 22.2\% | 22.3\% | 22.0\% |
| Adjusted EBITDA | \$296.6 | \$294.0 | \$298.4 | \$261.3 | \$1,150.3 | \$251.5 | \$244.6 | \$235.3 |
| Non-GAAP Tax Rate ${ }^{5}$ | 15.3\% | 22.9\% | 21.2\% | 12.3\% | 18.1\% | 16.9\% | 16.3\% | 9.3\% |
| Non-GAAP Net Income ${ }^{6}$ | \$137.6 | \$120.0 | \$127.6 | \$124.6 | \$509.8 | \$97.8 | \$99.6 | \$103.6 |
| Diluted Non-GAAP Earnings Per Common Share | \$0.91 | \$0.80 | \$0.85 | \$0.83 | \$3.39 | \$0.65 | \$0.66 | \$0.68 |

1. See Proforma to non-GAAP Proforma reconciliation tables in the appendix of this presentation.
2. The adjustment relates to removal of net sales related to CMC's wood treatment business. See Proforma reconciliation tables in the appendix.
3. 3Q22 excludes charges for fair value write-up of acquired inventory sold, wood treatment and incremental depreciation expense.
4. Excludes amortization and incremental depreciation expense, deal costs, integration costs, goodwill impairment, restructuring costs and loss on sale of business and held for sale assets.
5. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.
6.Excludes the items noted in footnotes 2 and 3, interest expense, net, Infineum termination fee, loss on extinguishment of debt and modification, and the tax effect of non-GAAP adjustments.

Segment Financials Proforma (Includes CMC Materials results) Unaudited ${ }^{1} 2$

| \$ in millions | 1Q22 | 2Q22 | 3Q22 | 4Q22 | FY2022 | 1Q23 | 2Q23 | 3Q23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales: |  |  |  |  |  |  |  |  |
| MS | \$520.5 | \$530.7 | \$518.1 | \$458.0 | \$2,027.3 | \$448.3 | \$440.7 | \$435.5 |
| MC | 266.6 | 274.1 | 280.6 | 284.7 | 1,106.0 | 269.3 | 283.6 | 286.2 |
| AMH | 198.1 | 224.1 | 210.4 | 213.9 | 846.5 | 218.9 | 190.4 | 180.2 |
| Inter-segment elimination | (16.1) | (17.0) | (15.3) | (10.5) | (58.9) | (14.1) | (13.6) | (13.8) |
| Total Sales | \$969.1 | \$1,011.9 | \$993.8 | \$946.1 | \$3,920.9 | \$922.4 | \$901.1 | \$888.2 |
| MS | \$141.1 | \$123.0 | \$53.1 | \$71.5 | \$388.7 | (\$29.5) | \$215.7 | \$57.0 |
| Depreciation ${ }^{3}$ | (7.0) | (7.0) | - | - | (14.0) | - | - | - |
| FV Step-up ${ }^{4}$ | - | - | 61.9 | - | 61.9 | - | - | - |
| MS Segment Profit adjusted | 134.1 | 116.0 | 115.0 | 71.5 | 436.6 | (29.5) | 215.7 | 57.0 |
| MC | 98.6 | 100.1 | 105.3 | 107.4 | 411.4 | 96.0 | 100.7 | 101.1 |
| AMH | 46.7 | 46.9 | 42.1 | 48.0 | 183.7 | 48.2 | 35.8 | 31.6 |
| Total Segment Profit | \$279.4 | \$263.0 | \$262.4 | \$226.9 | \$1,031.7 | \$114.7 | \$352.2 | \$189.7 |
| Segment Profit Margin: |  |  |  |  |  |  |  |  |
| MS | 25.8 \% | 21.9 \% | 22.2 \% | 15.6 \% | 21.5 \% | (6.6) \% | 49.0 \% | 13.1 \% |
| MC | 37.0 \% | 36.5 \% | 37.5 \% | 37.7 \% | 37.2 \% | 35.6 \% | 35.5 \% | 35.3 \% |
| AMH | 23.6 \% | 20.9 \% | 20.0 \% | 22.4 \% | 21.7 \% | 22.0 \% | 18.8 \% | 17.6 \% |
| Segment Profit Margin | 28.8 \% | 26.0 \% | 26.4 \% | 24.0 \% | 26.3 \% | 12.4 \% | 39.1 \% | 21.4 \% |

1. During the three months ended September 30, 2023, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on three reportable segments: Materials Solutions (MS), Microcontamination Control (MC) and Advanced Material Handling (AMH). The following prior year information has been recast to reflect this realignment.
2. The above pro forma results include the addition of CMC Materials, Inc.'s net sales and segment profit amounts recorded prior to the consummation of the merger with the Company on July 6 , 2022 to the Company's reported GAAP net sales and segment profit amounts related to businesses that were transferred to the above business segments after the effectiveness of the merger and are provided as a complement to, and should be read in conjunction with, the condensed financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated, see table below.
3. Represents the preliminary pro forma adjustment to recognize changes to straight-line depreciation expense resulting from the fair value adjustments to acquired property, plant, and equipment. The preliminary fair value of the property, plant and equipment may not represent the actual value of the property, plant and equipment when the Merger is completed resulting in a potential difference in straight-line depreciation expense, and that difference may be material.
4. Represents the additional cost of goods sold recognized in connection with the step-up of inventory valuation. Entegris will recognize the increased value of inventory in cost of sales as the inventory is sold, which for purposes of these pro forma presentation is assumed to occur within the first quarter of 2021 based on inventory turns and is non-recurring in nature.

Segment Financials Proforma Non-GAAP (Includes CMC Materials results) Unaudited ${ }^{12}$

| \$ in millions | 1Q22 | 2Q22 | 3Q22 | 4Q22 | FY2022 | 1Q23 | 2Q23 | 3Q23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales: |  |  |  |  |  |  |  |  |
| MS ${ }^{3}$ | \$509.6 | \$530.5 | \$518.1 | \$458.0 | \$2,016.2 | \$448.3 | \$440.7 | \$435.5 |
| MC | 266.6 | 274.1 | 280.6 | 284.7 | 1,106.0 | 269.3 | 283.6 | 286.2 |
| AMH | 198.1 | 224.1 | 210.4 | 213.9 | 846.5 | 218.9 | 190.3 | 180.2 |
| Inter-segment elimination | (16.1) | (17.0) | (15.3) | (10.5) | (58.9) | (14.1) | (13.6) | (13.8) |
| Total Sales | \$958.2 | \$1,011.7 | \$993.8 | \$946.1 | \$3,909.8 | \$922.4 | \$901.0 | \$888.2 |
|  |  |  |  |  |  |  |  |  |
| Adjusted Segment Profit: |  |  |  |  |  |  |  |  |
| MS | \$123.4 | \$116.3 | \$115.0 | \$71.2 | \$425.9 | \$80.1 | \$75.8 | \$73.4 |
| MC | 98.6 | 100.1 | 105.3 | 107.4 | 411.4 | 98.8 | 100.7 | 101.3 |
| AMH | 46.7 | 46.9 | 42.1 | 48.0 | 183.7 | 49.4 | 35.8 | 32.1 |
| Total Adjusted Segment Profit | \$268.7 | \$263.3 | \$262.4 | \$226.6 | \$1,021.0 | \$228.3 | \$212.3 | \$206.8 |
| Adjusted Segment Profit Margin: |  |  |  |  |  |  |  |  |
| MS | 24.2 \% | 21.9 \% | 22.2 \% | 15.5 \% | 21.1 \% | 17.9 \% | 17.2 \% | 16.8 \% |
| MC | 37.0 \% | 36.5 \% | 37.5 \% | 37.7 \% | 37.2 \% | 36.7 \% | 35.5 \% | 35.4 \% |
| AMH | 23.6 \% | 20.9 \% | 20.0 \% | 22.4 \% | 21.7 \% | 22.6 \% | 18.8 \% | 17.8 \% |
| Adjusted Segment Profit Margin | 28.0 \% | 26.0 \% | 26.4 \% | 24.0 \% | 26.1 \% | 24.8 \% | 23.6 \% | 23.3 \% |

1. During the three months ended September 30, 2023, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on three reportable segments: Materials Solutions (MS), Microcontamination Control (MC) and Advanced Material Handling (AMH). The following prior year information has been recast to reflect this realignment 2. The above pro forma results include the addition of CMC Materials, Inc.'s net sales and segment profit amounts recorded prior to the consummation of the merger with the Company on July 6,2022 to the Company's reported GAAP net sales and segment profit amounts related to businesses that were transferred to the above business segments after the effectiveness of the merger and are provided as a complement to, and should be read in conjunction with, the condensed financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated, see table below.
2. The adjustment relates to removal of net sales related to CMC's wood treatment business. See Proforma reconciliation tables in the appendix.

## Reconciliation of GAAP Gross Profit to Adjusted Gross Profit

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | September 30, 2023 | October 1, 2022 | July 1, 2023 | September 30, 2023 | October 1, 2022 |
| Net sales | \$888.2 | \$993.8 | \$901.0 | \$2,711.6 | \$2,336.0 |
| Gross profit-GAAP | \$367.1 | \$371.7 | \$384.2 | \$1,152.9 | \$991.9 |
| Adjustments to gross profit: |  |  |  |  |  |
| Charge for fair value mark-up of acquired inventory sold ${ }^{\text {t }^{*}}$ | - | 61.9 | - | - | 61.9 |
| Restructuring costs ${ }^{\text {* }}$ * | 0.8 | - | - | 8.2 | - |
| Adjusted gross profit | \$367.9 | \$433.6 | \$384.2 | \$1,161.1 | \$1,053.8 |
|  |  |  |  |  |  |
| Gross margin - as a \% of net sales | 41.3\% | 37.4\% | 42.6\% | 42.5\% | 42.5\% |
| Adjusted gross margin - as a \% of net sales | 41.4\% | 43.6\% | 42.6\% | 42.8\% | 45.1\% |

Reconciliation of GAAP Operating Expenses and Tax Rate to Non-GAAP Operating Expenses and Tax Rate

|  | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | September 30, 2023 | October 1, 2022 | July 1, 2023 | September 30, 2023 | October 1, 2022 |
| GAAP operating expenses | \$250.0 | \$356.8 | \$116.6 | \$754.8 | \$655.7 |
| Adjustments to operating expenses: |  |  |  |  |  |
| Goodwill impairment ${ }^{\text {* }}$ | 15.9 | - | - | 104.8 | - |
| Deal and transaction costs ${ }^{\text {b* }}$ | - | 31.9 | - | 3.0 | 39.3 |
| Integration costs: |  |  |  | - | - |
| Professional fees c* | 6.8 | 11.4 | 13.3 | 32.1 | 21.7 |
| Severance costs ${ }^{\text {d }}$ | (0.5) | 4.0 | 1.0 | 1.9 | 4.0 |
| Retention costs ${ }^{\text {* }}$ | - | 1.5 | 0.4 | 1.7 | 1.5 |
| Other costs ${ }^{\text {f* }}$ | 3.9 | 3.9 | 3.9 | 10.1 | 4.9 |
| Contractual and non-cash integration costs - CMC retention costs: |  |  |  |  |  |
| CMC Retention ${ }^{*}$ | - | 14.5 | - | - | 14.5 |
| Stock-based compensation alignment ${ }^{\text {p* }}$ | - | 21.6 | - | - | 21.6 |
| Change in control costs $\mathrm{q}^{*}$ | - | 22.4 | - | - | 22.4 |
| Restructuring costs $\mathrm{g}^{*}$ | 0.6 | - | - | 4.2 | - |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {* * }}$ | - | - | 14.9 | 28.6 | - |
| Amortization of intangible assets ${ }^{\text {* }}$ | 51.2 | 65.3 | 54.7 | 163.5 | 90.5 |
| Gain on termination of alliance agreement ${ }^{\text {* }}$ | - | - | (154.8) | (154.8) | - |
| Non-GAAP operating expenses | \$172.1 | \$180.4 | \$183.2 | \$559.7 | \$435.3 |
| GAAP tax rate | (6.8\%) | 8.7\% | (9.1\%) | 2.0\% | 16.7\% |
| Other | 16.1\% | 12.5\% | 25.4\% | 12.2\% | 0.7\% |
| Non-GAAP tax rate | 9.3\% | 21.2\% | 16.3\% | 14.2\% | 17.4\% |

[^2]Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

| \$ in millions | Three Months Ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2023 | October 1, 2022 | July 1, 2023 | September 30, 2023 | October 1, 2022 |
| Net sales | \$888.2 | \$993.8 | \$901.0 | \$2,711.6 | \$2,336.0 |
| Net income (loss) | 33.2 | (73.7) | 197.6 | 142.7 | 151.5 |
| Net income (loss) - as a \% of net sales | 3.7\% | (7.4\%) | 21.9\% | 5.3\% | 6.5\% |
| Adjustments to net income (loss): |  |  |  |  |  |
| Income tax (benefit) expense | (2.1) | (7.0) | (16.5) | 2.9 | 30.4 |
| Interest expense, net | 75.6 | 82.8 | 78.6 | 239.0 | 127.0 |
| Other expense, net | 10.2 | 12.9 | 7.9 | 13.3 | 27.4 |
| Equity in net loss of affiliates | 0.1 | - | 0.1 | 0.3 | 0.0 |
| GAAP - Operating income | \$117.1 | \$14.9 | \$267.6 | \$398.1 | \$336.2 |
| Operating margin - as a \% of net sales | 13.2\% | 1.5\% | 29.7\% | 14.7\% | 14.4\% |
| Charge for fair value write-up of acquired inventory sold ${ }^{\text {* }}$ | - | 61.9 | - | - | 61.9 |
| Goodwill impairment ${ }^{\text {* }}$ | 15.9 | - | - | 104.8 | - |
| Deal and transaction costs ${ }^{\text {b }}$ | - | 31.9 | - | 3.0 | 39.3 |
| Integration costs: |  |  |  |  |  |
| Professional fees ${ }^{\text {c*}}$ | 6.8 | 11.4 | 13.3 | 32.1 | 21.7 |
| Severance costs ${ }^{\text {* }}$ | (0.5) | 4.0 | 1.0 | 1.9 | 4.0 |
| Retention costs ${ }^{*}$ | - | 1.5 | 0.4 | 1.7 | 1.5 |
| Other costs ${ }^{\text {f* }}$ | 4.0 | 3.9 | 3.8 | 10.1 | 4.9 |
| Contractual and non-cash integration costs: |  |  |  |  |  |
| CMC Retention ${ }^{*}$ | - | 14.5 | - | - | 14.5 |
| Stock-based compensation alignment ${ }^{\text {p }}$ | - | 21.6 | - | - | 21.6 |
| Change in control costs $\mathrm{q}^{*}$ | - | 22.4 | - | - | 22.4 |
| Restructuring costs ${ }^{\text {g * }}$ | 1.2 | - | - | 12.4 | - |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {* * }}$ | - | - | 14.9 | 28.6 | - |
| Amortization of intangible assets ${ }^{\text {* * }}$ | 51.2 | 65.3 | 54.7 | 163.5 | 90.5 |
| Gain on termination of alliance agreement ${ }^{\text {* }}$ | - | - | (154.8) | (154.8) | - |
| Adjusted operating income | \$195.7 | \$253.2 | \$200.9 | \$601.4 | \$618.5 |
| Adjusted operating margin - as a \% of net sales | 22.0 \% | 25.5 \% | 22.3 \% | 22.2 \% | 26.5 \% |
| Depreciation | 39.6 | 45.2 | 43.7 | 130.1 | 93.5 |
| Adjusted EBITDA | \$235.3 | \$298.4 | \$244.6 | \$731.5 | \$712.0 |
| Adjusted EBITDA - as a \% of net sales | 26.5 \% | 30.0 \% | 27.2 \% | 27.0 \% | 30.5 \% |

*See footnotes section for reference

Reconciliation of GAAP Net Income and Diluted Earnings per Common Share to Non-GAAP Net Income and Diluted Non-GAAP Earnings per Common Share

| \$ in millions, except per share data | Three months ended |  |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2023 | October 1, 2022 | July 1, 2023 | September 30, 2023 | October 1, 2022 |
| GAAP net income (loss) | \$33.2 | (\$73.7) | \$197.6 | \$142.7 | \$151.5 |
| Adjustments to net income (loss): |  |  |  |  |  |
| Charge for fair value write-up of inventory sold ${ }^{\text {t*}}$ | - | 61.9 | - | - | 61.9 |
| Goodwill impairment ${ }^{\text {* }}$ | 15.9 | - | - | 104.8 | - |
| Deal and transaction costs ${ }^{\text {b* }}$ | - | 31.9 | - | 3.0 | 39.3 |
| Integration costs: |  |  |  |  |  |
| Professional fees ${ }^{\text {c*}}$ | 6.8 | 11.4 | 13.3 | 32.1 | 21.7 |
| Severance costs ${ }^{\text {* }}$ | (0.5) | 4.0 | 1.0 | 1.9 | 4.0 |
| Retention costs ${ }^{\text {* }}$ | - | 1.5 | 0.4 | 1.7 | 1.5 |
| Other costs ${ }^{\text {f* }}$ | 4.0 | 3.9 | 3.8 | 10.1 | 4.9 |
| Contractual and non-cash integration costs : |  |  |  |  |  |
| CMC Retention ${ }^{*}$ | - | 14.5 | - | - | 14.5 |
| Stock-based compensation alignment ${ }^{\mathrm{p}^{*}}$ | - | 21.6 | - | - | 21.6 |
| Change in control costs $\mathrm{q}^{*}$ | - | 22.4 | - | - | 22.4 |
| Restructuring costs $\mathrm{g}^{*}$ | 1.2 | - | - | 12.4 | - |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {* }}$ | - | - | 14.9 | 28.6 | - |
| Amortization of intangible assets ${ }^{\text {* * }}$ | 51.2 | 65.3 | 54.7 | 163.5 | 90.5 |
| Loss on extinguishment of debt and modification ${ }^{\text {* }}$ | 4.5 | 2.2 | 4.5 | 12.9 | 2.2 |
| Infineum termination fee, net ${ }^{\text {** }}$ | - | - | - | (10.9) | - |
| Interest expense, net ${ }^{\text {m }}$ | - | 2.4 | - | - | 29.8 |
| Tax effect of adjustments to net income (loss) and discrete items ${ }^{\text {* }}$ | (12.8) | (41.5) | (35.8) | (47.0) | (56.1) |
| Gain on sale of termination of alliance agreement w * | - | - | (154.8) | (154.8) | - |
| Non-GAAP net income | \$103.6 | \$127.8 | \$99.6 | \$301.0 | \$409.7 |
| Diluted earnings (loss) per common share | \$0.22 | (\$0.50) | \$1.31 | \$0.95 | \$1.08 |
| Effect of adjustments to net income | \$0.46 | \$1.35 | (\$0.65) | \$1.05 | \$1.83 |
| Diluted non-GAAP earnings per common share | \$0.68 | \$0.85 | \$0.66 | \$2.00 | \$2.91 |
| Weighted average diluted shares outstanding | 151.2 | 148.6 | 150.8 | 150.8 | 140.9 |
| Effect of adjustment to diluted weighted average shares outstanding | - | 1.1 | - | - | - |
| Diluted non-GAAP weighted average shares outstanding | 151.2 | 149.7 | 150.8 | 150.8 | 140.9 |

*See footnotes section for reference

## Reconciliation of GAAP Outlook to Non-GAAP Outlook

| \$ in millions | Fourth-Quarter Outlook |
| :---: | :---: |
| Reconciliation GAAP operating expenses to non-GAAP operating expenses: | December 31, 2023 |
| GAAP operating expenses | \$221-\$226 |
| Adjustments to net income: |  |
| Deal, transaction and integration costs | 5 |
| Amortization of intangible assets | 51 |
| Non-GAAP operating expenses | \$165-\$170 |
| \$ in millions | Fourth-Quarter Outlook |
| Reconciliation GAAP net income to non-GAAP net income: | December 31, 2023 |
| GAAP net income | \$37-\$45 |
| Adjustments to net income: |  |
| Deal, transaction and integration costs | 5 |
| Amortization of intangible assets | 51 |
| Income tax effect | (10) |
| Non-GAAP net income | \$83-\$91 |

Fourth-Quarter Outlook

## Reconciliation GAAP diluted earnings per share to non-GAAP diluted earnings per share: <br> December 31, 2023

Diluted earnings per common share
Adjustments to diluted earnings per common share:
Deal, transaction and integration costs 0.03
$\begin{array}{ll}\text { Amortization of intangible assets } & 0.34\end{array}$
Income tax effect (0.07)
Diluted non-GAAP earnings per common share $\quad \$ 0.55-\$ 0.60$

## Reconciliation of GAAP Outlook to Non-GAAP Outlook (continued)

\$ in millionsFourth-Quarter Outlook
Reconciliation GAAP Operating Margin to non-GAAP Operating Margin and Adjusted EBITDA Margin ..... December 31, 2023\$770-\$790
GAAP - Operating income ..... \$102-\$114
Operating margin - as a \% of net sales ..... 13\%-14\%
Deal, transaction and integration costs ..... 5
Amortization of intangible assets ..... 51
Adjusted operating income ..... \$158-\$170
Adjusted operating margin - as a \% of net sales ..... 21\%-22\%
Depreciation ..... 42
Adjusted EBITDA ..... \$200-\$212
Adjusted EBITDA - as a \% of net sales ..... 26\%-27\%

## Reconciliation of Proforma Segment Trend Data to Non-GAAP Unaudited ${ }^{12}$

| \$ in millions | Q122 |  | Q222 |  | Q322 |  | Q422 |  | FY 2022 |  | Q123 |  | Q223 |  | Q323 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted MS segment Sales: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MS segment Sales | \$ | 520.5 | \$ | 530.7 | \$ | 518.1 | \$ | 458.0 | \$ | 2,027.3 | \$ | 448.3 | \$ | 440.7 | \$ | 435.5 |
| Removal of wood treatment sales ${ }^{\text {* * }}$ |  | (10.9) |  | (0.2) |  | - |  | - |  | (11.1) |  | - |  | - |  | - |
| MS adjusted segment sales | \$ | 509.6 | \$ | 530.5 | \$ | 518.1 | \$ | 458.0 | \$ | 2,016.2 | \$ | 448.3 | \$ | 440.7 | \$ | 435.5 |

[^3]Reconciliation of Proforma Segment Trend Data to Non-GAAP Unaudited ${ }^{1} 2$ (continued)

| \$ in millions | Q122 | Q222 | Q322 | Q422 | FY 2022 | Q123 | Q223 | Q323 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted Segment Profit |  |  |  |  |  |  |  |  |
| MS segment profit | \$141.1 | \$123.0 | \$53.1 | \$71.5 | \$388.7 | (\$29.5) | \$215.7 | \$57.0 |
| Adjustments for wood treatment ${ }^{\text {* }}$ | (7.4) | 0.3 | - | - | (7.1) | - | - | - |
| Impairment of Goodwill ${ }^{\text {a }}$ | - | - | - | - | - | 88.9 | - | 15.9 |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {* }}$ | - | - | - | - | - | 13.6 | 14.9 | - |
| Charge for fair value write-up of acquired inventory sold t' |  |  | 61.9 |  | 61.9 | - | - | - |
| Severance - Restructuring ${ }^{\text {* }}$ | - | - | - | - | - | 7.1 | - | 0.5 |
| Gain on sale of termination of alliance agreement w ${ }^{\text {* }}$ | - | - | - | - | - | - | (154.8) | - |
| Other adjustments ${ }^{\text {j* }}$ | (10.3) | (7.0) | - | (0.3) | (17.6) | - | - | - |
| MS adjusted segment profit | \$123.4 | \$116.3 | \$115.0 | \$71.2 | \$425.9 | \$80.1 | \$75.8 | \$73.4 |
|  |  |  |  |  |  |  |  |  |
| MC segment Profit | 98.6 | 100.1 | 105.3 | 107.4 | 411.4 | 96.0 | 100.7 | 101.1 |
| Severance - Restructuring ${ }^{\text {* }}$ | - | - | - | - | - | 2.8 | - | 0.2 |
| MC adjusted segment profit | \$98.6 | \$100.1 | \$105.3 | \$107.4 | \$411.4 | \$98.8 | \$100.7 | \$101.3 |
|  |  |  |  |  |  |  |  |  |
| AMH segment Profit | 46.7 | 46.9 | 42.1 | 48.0 | 183.7 | 48.2 | 35.8 | 31.6 |
| Severance - Restructuring g* | - | - | - | - | - | 1.2 | - | 0.5 |
| AMH adjusted segment profit | \$46.7 | \$46.9 | \$42.1 | \$48.0 | \$183.7 | \$49.4 | \$35.8 | \$32.1 |

[^4]
## Reconciliation of Proforma Segment Trend Data to Non-GAAP Unaudited ${ }^{12}$

| \$ in millions | Q122 |  |  | Q222 |  | Q322 |  | Q422 |  | FY 2022 |  | Q123 |  | Q223 |  | Q323 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unallocated expenses | \$ | 20.2 | \$ | 17.6 | \$ | 9.3 | \$ | 7.3 | \$ | 54.4 | \$ | 43.6 | \$ | 29.9 | \$ | 21.4 |
| Other adjustments ${ }^{\text {* }}$ |  | 0.3 |  | 0.1 |  | 0.1 |  | 0.1 |  | 0.6 |  | 0.1 |  | - |  | (10.3) |
| Deal, transaction \& integration costs ${ }^{\circ}$ * |  | - |  | - |  | - |  | - |  | - |  | 20.0 |  | 18.4 |  | - |
| Adjusted unallocated expenses | \$ | 19.9 | \$ | 17.5 | \$ | 9.2 | \$ | 7.2 | \$ | 53.8 | \$ | 23.5 | \$ | 11.5 | \$ | 11.1 |
| Total Adjusted Segment Profit | \$ | 268.7 | \$ | 263.3 | \$ | 262.4 | \$ | 226.6 | \$ | 1,021.0 | \$ | 228.3 | \$ | 212.4 | \$ | 206.8 |
| Adjusted unallocated expenses |  | 19.9 |  | 17.5 |  | 9.2 |  | 7.2 |  | 53.8 |  | 23.5 |  | 11.5 |  | 11.1 |
| Total adjusted operating Income | \$ | 248.8 | \$ | 245.8 | \$ | 253.2 | \$ | 219.4 | \$ | 967.2 | \$ | 204.8 | \$ | 200.9 | \$ | 195.7 |

[^5]*See footnotes section for reference

Reconciliation of Proforma Net Sales to Proforma Non-GAAP Net Sales

| \$ in millions | Q122 | Q222 | Q322 | Q422 | FY 2022 | Q123 | Q223 | Q323 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Proforma net sales $^{1}$ | $\$ 969.1$ | $\$ 1,011.9$ | $\$ 993.8$ | $\$ 946.1$ | $\$ 3,920.9$ | $\$ 922.4$ | $\$ 901.0$ | $\$ 888.2$ |
| Removal of Wood treatmentr $^{*}$ | $(10.9)$ | $(0.2)$ | - | - | $(11.1)$ | - | - | - |
| Proforma Non-GAAP net sales | $\$ 958.2$ | $\$ 1,011.7$ | $\$ 993.8$ | $\$ 946.1$ | $\$ 3,909.8$ | $\$ 922.4$ | $\$ 901.0$ | $\$ 888.2$ |

Reconciliation of Proforma Gross Profit to Proforma Adjusted Gross Profit

| \$ in millions | Q122 | Q222 | Q322 | Q422 | FY 2022 | Q123 | Q223 | Q323 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proforma Gross Margin | \$438.0 | \$428.8 | \$371.7 | \$404.5 | \$1,643.0 | \$401.7 | \$384.2 | \$367.1 |
| Proforma Gross Margin -as a \% of GAAP net sales | 45.7 \% | 42.4 \% | 37.4 \% | 42.8 \% | 41.9 \% | 43.5 \% | 42.6 \% | 41.3 \% |
| Inventory step-up ${ }^{\text {* }}$ | - | - | 61.9 | - | 61.9 | - | - | - |
| Wood treatment ${ }^{\text {r }}$ | (7.4) | 0.3 | - | - | (7.1) | - | - | - |
| Incremental Depreciation expenses* | (4.5) | (4.5) | - | - | (9.0) | - | - | - |
| Restructuring costs $\mathrm{g}^{*}$ | - | - | - | - | - | 7.4 | - | 0.8 |
| Proforma Non-GAAP gross margin | \$426.1 | \$424.6 | \$433.6 | \$404.5 | \$1,688.8 | \$409.1 | \$384.2 | \$367.9 |
| Proforma Gross Margin - as a \% of Non-GAAP net sales | 44.5 \% | 42.0 \% | 43.6 \% | 42.8 \% | 43.2 \% | 44.3 \% | 42.6 \% | 41.4 \% |

[^6]Reconciliation of Proforma Operating Expenses and Tax Rate to Proforma Non-GAAP Operating Expenses and Non-GAAP Tax Rate

| \$ in millions | Q122 |  | Q222 |  | Q322 |  | Q422 |  |  |  | Q123 |  | Q22 |  | Q323 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proforma Operating Expense |  | 218.2 |  | 226.9 |  | 356.8 |  | 260.7 |  | 1,062.6 |  | 388.2 |  | 116.6 |  | 250.0 |
| Goodwill impairment ${ }^{\text {* }}$ |  | - |  | - |  | - |  | - |  | - |  | 88.9 |  | - |  | 15.9 |
| Deal and transaction costs ${ }^{\text {b* }}$ |  | 17.3 |  | 12.1 |  | 31.9 |  | 0.3 |  | 61.6 |  | 3.0 |  | - |  | - |
| Integration costs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Professional fees ${ }^{\text {c*}}$ |  | 0.7 |  | 9.5 |  | 11.4 |  | 13.7 |  | 35.3 |  | 12.0 |  | 13.3 |  | 6.8 |
| Severance costs ${ }^{\text {d }}$ |  | - |  | - |  | 4.0 |  | 2.3 |  | 6.3 |  | 1.4 |  | 1.0 |  | (0.5) |
| Retention costs ${ }^{*}$ |  | - |  | - |  | 1.5 |  | 0.5 |  | 2.0 |  | 1.3 |  | 0.4 |  | - |
| Other costs ${ }^{\text {f* }}$ |  | - |  | 0.7 |  | 3.9 |  | 2.1 |  | 6.7 |  | 2.3 |  | 3.9 |  | 3.9 |
| Contractual and non-cash integration costs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CMC Materials Retention ${ }^{*}$ |  | - |  | - |  | 14.5 |  | 3.5 |  | 18.0 |  | - |  | - |  | - |
| Stock-based compensation alignment ${ }^{\mathrm{p}^{*}}$ |  | - |  | - |  | 21.6 |  | - |  | 21.6 |  | - |  | - |  | - |
| Change in control costs ${ }^{\text {* }}$ |  | - |  | - |  | 22.3 |  | - |  | 22.3 |  | - |  | - |  | - |
| Restructuring costs ${ }^{\text {g }}$ * |  | - |  | - |  | - |  | - |  | - |  | 3.8 |  | - |  | 0.6 |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {h * }}$ |  | - |  | - |  | - |  | (0.3) |  | (0.3) |  | 13.6 |  | 14.9 |  | - |
| Amortization of intangible assets ${ }^{\text {* }}$ |  | 28.5 |  | 28.3 |  | 65.3 |  | 53.5 |  | 175.6 |  | 57.6 |  | 54.7 |  | 51.2 |
| Other ${ }^{\text {* }}$ |  | (3.2) |  | - |  | - |  | - |  | (3.2) |  | - |  | - |  | - |
| Incremental depreciation expense ${ }^{\text {* }}$ |  | (2.5) |  | (2.5) |  | - |  | - |  | (5.0) |  | - |  | - |  | - |
| Gain on termination of alliance agreement w* |  | - |  | - |  | - |  | - |  | - |  | - |  | (154.8) |  | - |
| Proforma Non-GAAP Operating Expense | \$ | 177.4 | \$ | 178.8 | \$ | 180.4 | \$ | 185.1 | \$ | 721.7 | \$ | 204.3 | \$ | 183.2 | \$ | 172.1 |
| GAAP tax rate |  | 16.1\% |  | 24.8\% |  | 8.7\% |  | 11.9\% |  | 21.5\% |  | (32.2\%) |  | (9.1\%) |  | (6.8\%) |
| Other |  | (0.8\%) |  | (1.9\%) |  | 12.5\% |  | 0.3\% |  | (3.4\%) |  | 49.1\% |  | 25.4\% |  | 16.1\% |
| Non-GAAP tax rate |  | 15.3\% |  | 22.9\% |  | 21.2\% |  | 12.3\% |  | 18.1\% |  | 16.9\% |  | 16.3\% |  | 9.3\% |

[^7]Reconciliation of Proforma Net Income to Proforma Adjusted Operating Income and Adjusted EBITDA

| \$ in millions | Q122 | Q222 | Q322 | Q422 | FY 2022 | Q123 | Q223 | Q323 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$969.1 | \$1,011.9 | \$993.8 | \$946.1 | \$3,920.9 | \$922.4 | \$901.0 | \$888.2 |
| Net income (loss) | 160.3 | 140.1 | (73.7) | 57.5 | 284.1 | (88.2) | 197.6 | 33.2 |
| Net income (loss) - as a \% of proforma GAAP net | 16.5 \% | 13.8 \% | (7.4\%) | 6.1 \% | 7.2 \% | (9.6\%) | 21.9 \% | 3.7 \% |
| Adjustments to net income (loss): |  |  |  |  |  |  |  |  |
| Income tax expense (benefit) | 30.9 | 46.3 | (7.0) | 7.8 | 78.0 | 21.5 | (16.5) | (2.1) |
| Interest expense, net | 22.4 | 5.7 | 82.8 | 82.0 | 192.9 | 84.8 | 78.6 | 75.6 |
| Other expense, net | 6.3 | 9.8 | 12.9 | (3.5) | 25.5 | (4.6) | 8.0 | 10.3 |
| Operating Income | \$219.9 | \$201.9 | \$14.9 | \$143.8 | \$580.5 | \$13.5 | \$267.6 | \$117.1 |
| Operating Income - as a \% of proforma net sales | 22.7 \% | 20.0 \% | 1.5 \% | 15.2 \% | 14.8 \% | 1.5 \% | 29.7 \% | 13.2 \% |
| Amortization of intangible assets ${ }^{\text {i* }}$ | 28.5 | 28.3 | 65.3 | 53.5 | 175.6 | 57.6 | 54.7 | 51.2 |
| Depreciation | 40.8 | 41.1 | 45.2 | 41.8 | 168.9 | 46.8 | 43.8 | 39.6 |
| Adjusted EBITDA | \$289.2 | \$271.3 | \$125.4 | \$239.1 | \$925.0 | \$117.9 | \$366.0 | \$207.9 |
| Adjusted EBITDA as a \% of proforma net sales | 29.8 \% | 26.8 \% | 12.6 \% | 25.3 \% | 23.6 \% | 12.8 \% | 40.6 \% | 23.4 \% |

Reconciliation of Proforma Net Income to Proforma Adjusted Operating Income Non-GAAP and Adjusted EBITDA Non-GAAP

| \$ in millions | Q122 | Q222 | Q322 | Q422 | FY 2022 | Q123 | Q223 | Q323 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proforma Operating Income | \$219.9 | \$201.9 | \$14.9 | \$143.8 | \$580.5 | \$13.5 | \$267.6 | \$117.1 |
| Proforma Operating Income - as a \% of proforma net sales | 22.7 \% | 20.0 \% | 1.5 \% | 15.2 \% | 14.8 \% | 1.5 \% | 29.7 \% | 13.2 \% |
| Wood treatment (net margin impact) ${ }^{\text {r }}$ | (7.4) | 0.3 | - | - | (7.1) | - | - | - |
| Charge for fair value write-up of acquired inventory sold ${ }^{\text {** }}$ | - | - | 61.9 | - | 61.9 | - | - | - |
| Goodwill impairment ${ }^{\text {* }}$ | - | - | - | - | - | 88.9 | - | 15.9 |
| Deal and transaction costs ${ }^{\text {b * }}$ | 17.3 | 12.1 | 31.9 | 0.3 | 61.6 | 3.0 | - | - |
| Integration costs: |  |  |  |  |  |  |  |  |
| Professional fees ${ }^{\text {c*}}$ | 0.7 | 9.5 | 11.4 | 13.7 | 35.3 | 12.0 | 13.3 | 6.8 |
| Severance costs ${ }^{\text {* }}$ | - | - | 4.0 | 2.3 | 6.3 | 1.4 | 1.0 | (0.5) |
| Retention costs ${ }^{\text {* }}$ | - | - | 1.5 | 0.5 | 2.0 | 1.3 | 0.4 | - |
| Other costs ${ }^{\text {f }}$ | - | 0.7 | 3.9 | 2.1 | 6.7 | 2.3 | 3.8 | 4.0 |
| Contractual and non-cash integration costs |  |  |  |  |  |  |  |  |
| CMC Materials Retention ${ }^{*}$ | - | - | 14.5 | 3.5 | 18.0 | - | - | - |
| Stock-based compensation alignment ${ }^{\mathrm{p}^{*}}$ | - | - | 21.6 | - | 21.6 | - | - | - |
| Change in control costs ${ }^{\text {a }}$ | - | - | 22.3 | - | 22.3 | - | - | - |
| Restructuring costs ${ }^{\text {g * }}$ | - | - | - | - | - | 11.2 | - | 1.2 |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {* }}$ | - | - | - | (0.3) | (0.3) | 13.6 | 14.9 | - |
| Amortization of intangible assets ${ }^{\text {* }}$ | 28.5 | 28.3 | 65.3 | 53.5 | 175.6 | 57.6 | 54.7 | 51.2 |
| Other ${ }^{\text { }}$ | (3.2) | - | - | - | (3.2) | - | - | - |
| Incremental depreciation expense ${ }^{\text {s* }}$ | (7.0) | (7.0) | - | - | (14.0) | - | - | - |
| Gain on sale of termination of alliance agreement w | - | - | - | - | - | - | (154.8) | - |
| Proforma Operating Income - Non-GAAP | \$248.8 | \$245.8 | \$253.2 | \$219.4 | \$967.2 | \$204.8 | \$200.9 | \$195.7 |
| Proforma Non-GAAP Operating Income - as a \% of proforma Non-GAAP net sales | 26.0 \% | 24.3 \% | 25.5 \% | 23.2 \% | 24.7 \% | 22.2 \% | 22.3 \% | 22.0 \% |
| Depreciation | 47.8 | 48.2 | 45.2 | 41.9 | 183.1 | 46.8 | 43.7 | 39.6 |
| Adjusted EBITDA | \$296.6 | \$294.0 | \$298.4 | \$261.3 | \$1,150.3 | \$251.6 | \$244.6 | \$235.3 |
| Adjusted EBITDA as a \% of proforma Non-GAAP net sales | 30.6\% | 29.1\% | 30.0\% | 27.6\% | 29.3\% | 27.3\% | 27.2\% | 26.5\% |

Reconciliation of Proforma Net Income and Diluted EPS to Proforma Non-GAAP Net Income and Diluted Non-GAAP EPS

| \$ in millions, except per share data | Q122 | Q222 | Q322 | Q422 | FY 2022 | Q123 | Q223 | Q323 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proforma Net Income (Loss) | \$160.3 | \$140.1 | (\$73.7) | \$57.5 | \$284.1 | (\$88.2) | \$197.6 | \$33.2 |
| Adjustments to Proforma Net Income (Loss): |  |  |  |  |  |  |  |  |
| Charge for fair value write-up of acquired inventory sold ${ }^{\text {t*}}$ | - | - | 61.9 | - | 61.9 | - | - | - |
| Goodwill impairment ${ }^{\text {* }}$ | - | - | - | - | - | 88.9 | - | 15.9 |
| Deal and transaction costs ${ }^{\text {b* }}$ | 17.3 | 12.1 | 31.9 | 0.3 | 61.6 | 3.0 | - | - |
| Integration costs: |  |  |  |  |  |  |  |  |
| Professional fees ${ }^{\text {* }}$ | 0.7 | 9.5 | 11.4 | 13.7 | 35.3 | 12.0 | 13.3 | 6.8 |
| Severance costs ${ }^{\text {* }}$ | - | - | 4.0 | 2.3 | 6.3 | 1.4 | 1.0 | (0.5) |
| Retention costs ${ }^{*}$ | - |  | 1.5 | 0.5 | 2.0 | 1.3 | 0.4 | - |
| Other costs ${ }^{\text {** }}$ | - | 0.7 | 3.9 | 2.1 | 6.7 | 2.4 | 3.8 | 4.0 |
| Contractual and non-cash integration costs |  |  |  |  |  |  |  |  |
| CMC Materials Retention ${ }^{\text {** }}$ | - | - | 14.5 | 3.5 | 18.0 | - | - | - |
| Stock-based compensation alignment ${ }^{\text {p * }}$ | - | - | 21.6 | - | 21.6 | - | - | - |
| Change in control costs $\mathrm{q}^{*}$ | - | - | 22.3 | - | 22.3 | - | - | - |
| Restructuring costs $\mathrm{g}^{*}$ | - | - | - | - | - | 11.2 | - | 1.2 |
| Loss from the sale of QED and held for sales assets of EC ${ }^{\text {* * }}$ | - | - | - | - | - | 13.6 | 14.9 | - |
| Amortization of intangible assets ${ }^{\text {* }}$ | 28.5 | 28.3 | 65.3 | 53.5 | 175.6 | 57.6 | 54.7 | 51.2 |
| Loss on extinguishment of debt and modification ${ }^{*}$ | - | - | 2.2 | 1.1 | 3.3 | 3.9 | 4.5 | 4.5 |
| Infineum termination fee, net ${ }^{\text {* }}$ | - | - | - | - | - | (10.9) | - | - |
| Interest expense, net ${ }^{\text {m* }}$ | 4.7 | 22.7 | 2.4 | - | 29.8 | - | - | - |
| Other ${ }^{\text {* }}$ | (3.2) | - | - | (0.3) | (3.5) | - | - |  |
| Interest rate swap gain ${ }^{*}$ | - | (35.0) | - | - | (35.0) | - | - |  |
| Wood treatment (net margin affect) ${ }^{\text {* }}$ | (7.4) | 0.3 | - | - | (7.1) | - | - |  |
| Incremental interest expense ${ }^{\text {u* }}$ | (62.3) | (62.3) | - | - | (124.6) | - | - |  |
| Incremental depreciation expense ${ }^{\text {s* }}$ | (7.0) | (7.0) | - | - | (14.0) | - | - |  |
| Gain on sale of termination of alliance agreement w* | - | - | - | - | - | - | (154.8) | - |
| Tax effect of adjustments to net income (loss) and discrete items ${ }^{\mathrm{n}^{*}}$ | 6.0 | 10.6 | (41.5) | (9.6) | (34.5) | 1.6 | (35.8) | (12.8) |
| Proforma Non-GAAP net income | \$137.6 | \$120.0 | \$127.8 | \$124.6 | \$509.8 | \$97.8 | \$99.6 | \$103.6 |
| Diluted earnings per common share | \$1.06 | \$0.93 | (\$0.50) | \$0.38 | \$1.89 | (\$0.59) | \$1.31 | \$0.22 |
| Effect of adjustments to net income | (\$0.15) | (\$0.13) | \$1.35 | \$0.45 | \$1.50 | \$1.24 | (\$0.65) | \$0.46 |
| Diluted non-GAAP earnings per common share | \$0.91 | \$0.80 | \$0.85 | \$0.83 | \$3.39 | \$0.65 | \$0.66 | \$0.68 |
| Weighted average diluted shares outstanding - Proforma | 150.8 | 150.7 | 148.6 | 149.9 | 150.3 | 149.4 | 150.8 | 151.2 |
| Weighted average diluted shares outstanding - Proforma Non-GAAP | 150.8 | 150.7 | 149.7 | 149.9 | 150.3 | 150.4 | 150.8 | 151.2 |

$30 \quad *$ See footnotes section for reference

## Footnotes

a. Non-cash impairment charges associated with goodwill.
b. Non-recurring deal and transaction costs associated with the CMC Materials acquisition and completed and announced divestitures.
c. Represents professional and vendor fees recorded in connection with services provided by consultants, accountants, lawyers and other third-party service providers to assist us in integrating CMC Materials into our operations.
d. Represent severance charges related to the integration of the CMC Materials acquisition.
e. Represents retention charges related directly to the CMC acquisition and completed and announced divestitures, and are not part of our normal, recurring cash operating expenses.
f. Represents other employee related costs and other costs incurred relating to the CMC acquisition and completed and announced divestitures. These costs arise outside of the ordinary course of our continuing operations.
g. Restructuring charges resulting from cost-saving initiatives.
h. Non-recurring loss from the sale of business and held for sale assets.
i. Non-cash amortization expense associated with intangibles acquired in acquisitions.
j. Other miscellaneous adjustments.
k. Non-recurring loss on extinguishment of debt and modification of our debt.
I. Non-recurring gain from the termination fee with Infineum.
m . Non-recurring interest costs related to the financing of the CMC acquisition.
n . The tax effect of pre-tax adjustments to net income (loss) was calculated using the applicable marginal tax rate for each respective year
o. Represents non-recurring costs associated with the CMC Materials retention program that was agreed upon and set forth in the definitive acquisition agreementt.
p. Represents the non-cash incremental expense associated with adopting retirement vesting obligations on Entegris equity awards, similar to those of CMC Materials equity awards.
q. Relates to the change in control agreements that were in place with management of CMC Materials prior to the acquisition and the associated expense post-acquisition.
r. The adjustment relates to removal of net sales or net margin related to CMC's wood treatment business. Prior to the acquisition of CMC Materials, CMC operated a wood treatment business, which manufactured and sold wood treatment preservatives for utility poles and crossarms. CMC exited this business during the first half of 2022, prior to our acquisition of CMC Materials. The wood treatment business had no ongoing sales at the time of acquisition and removed for comparable purposes.
s. Represents the preliminary pro forma adjustment to recognize changes to straight-line depreciation expense resulting from the fair value adjustments to acquired property, plant, and equipment. The preliminary fair value of the property, plant and equipment may not represent the actual value of the property, plant and equipment when the Merger is completed resulting in a potential difference in straight-line depreciation expense, and that difference may be material.
t . Represents the additional cost of goods sold recognized in connection with the step-up of inventory valuation. Entegris will recognize the increased value of inventory in cost of sales as the inventory is sold, which for purposes of these pro forma presentation is assumed to occur within the first quarter of 2021 based on inventory turns and is non-recurring in nature.
u. Interest expense on the new debt raised to fund in part the consideration paid to effect the Merger using the effective interest rates.
v. The elimination of interest expense, net of the gain on the termination of two swap instruments which were terminated on June 24,2022 associated with the extinguished CMC Materials debt outstanding.
w. Gain on termination of alliance agreement with MacDermid Enthone.


[^0]:    1. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.
    2. Excludes amortization expense, deal and transaction costs, integration costs, goodwill impairment, restructuring costs and loss on sale of business and held for sale assets.
    3. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.
    4. Excludes the items noted in footnotes 2 and 3, interest expense, net, Infineum termination fee, loss on extinguishment of debt and modification, and the tax effect of non-GAAP adjustments.
[^1]:    1. Equals cash from operations less capital expenditures.
    2. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation
[^2]:    *See footnotes section for reference

[^3]:    1. During the three months ended September 30, 2023, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on three reportable segments: Materials Solutions(MS), Microcontamination Control (MC) and Advanced Material Handling (AMH). The following prior year information has been recast to reflect this realignment
    2. The above pro forma results include the addition of CMC Materials Inc.'s (now known as CMC Materials LLC) ("CMC Materials") financials recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported financials and are provided as a complement to, and should be read in conjunction with, the consolidated financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated. No other adjustments have been included.
    *See footnotes section for reference
[^4]:    1. During the three months ended September 30,2023 , the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on three reportable segments: Materials Solutions(MS), Microcontamination Control (MC) and Advanced Material Handling (AMH). The following prior year information has been recast to reflect this realignment
    2. The above pro forma results include the addition of CMC Materials Inc.'s (now known as CMC Materials LLC) ("CMC Materials") financials recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported financials and are provided as a complement to, and should be read in conjunction with, the consolidated financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated. No other adjustments have been included.
[^5]:    1. During the three months ended September 30, 2023, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on three reportable segments: Materials Solutions(MS), Microcontamination Control (MC) and Advanced Material Handling (AMH). The following prior year information has been recast to reflect this realignment
    2. The above pro forma results include the addition of CMC Materials Inc.'s (now known as CMC Materials LLC) ("CMC Materials") financials recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported financials and are provided as a complement to, and should be read in conjunction with, the consolidated financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated. No other adjustments have been included.
[^6]:    1. The above pro forma results include the addition of CMC Materials Inc.'s (now known as CMC Materials LLC) ("CMC Materials") financials recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported financials and are provided as a complement to, and should be read in conjunction with, the consolidated financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated. No other adjustments have been included.
    *See footnotes section for reference
[^7]:    *See footnotes section for reference

