

Earnings Summary

Fourth Quarter 2022

February 14, 2023

Safe Harbor

This presentation contains forward looking statements. The words "believe," "expect," "anticipate," "forecast," "forecast," "project," "should," "may," "will," "would" or the negative thereof and similar expressions are intended to identify such forward looking statements. These forward looking statements may include statements about the ongoing impacts of the COVID-19 pandemic and the conflict in Ukraine on the Company's operations and markets, including supply chain issues and inflationary pressures related thereto; future period guidance or projections; the Company's performance relative to its markets, including the drivers of such performance; market and technology trends, including the duration and drivers of any growth trends and the impact of the COVID-19 pandemic on such trends; the development of new products and the success of their introductions; the focus of the Company's engineering, research and development projects; the Company's ability to execute on our business strategies, including with respect to Company's expansion of its manufacturing presence in Taiwan and in Colorado Springs; the Company's capital allocation strategy, which may be modified at any time for any reason, including share repurchases, dividends, debt repayments and potential acquisitions; the impact of the acquisitions the Company has made and commercial partnerships the Company has established, including the acquisition of CMC Materials, Inc. ("CMC Materials"); the closing of any announced divestitures, including the timing thereof; trends relating to the fluctuation of currency exchange rates; future capital and other expenditures, including estimates thereof; the Company's expected tax rate; the impact, financial or otherwise, of any organizational changes; the impact of accounting pronouncements; guantitative and gualitative disclosures about market risk; and other matters. These forward looking statements are based on current management expectations and assumptions only as of the date of this Quarterly Report, are not guarantees of future performance and involve substantial risks and uncertainties that are difficult to predict and that could cause actual results to differ materially from the results expressed in, or implied by, these forward looking statements. These risks and uncertainties include, but are not limited to, weakening of global and/or regional economic conditions, generally or specifically in the semiconductor industry, which could decrease the demand for the Company's products and solutions; the level of, and obligations associated with, the Company's indebtedness, including the debts incurred in connection with the acquisition of CMC Materials; risks related to the acquisition and integration of CMC Materials, including unanticipated difficulties or expenditures relating thereto; the ability to achieve the anticipated synergies and value-creation contemplated by the acquisition of CMC Materials and the diversion of management time on transaction-related matters; risks related to the COVID-19 pandemic and the conflict in Ukraine on the global economy and financial markets, as well as on the Company, its customers and suppliers, which may impact its sales, gross margin, customer demand and its ability to supply its products to its customers; raw material shortages, supply and labor constraints and price increases, pricing and inflationary pressures and rising interest rates; operational, political and legal risks of the Company's international operations; the Company's dependence on sole source and limited source suppliers; the Company's ability to meet rapid demand shifts; the Company's ability to continue technological innovation and introduce new products to meet customers' rapidly changing requirements; substantial competition; the Company's concentrated customer base; the Company's ability to identify, complete and integrate acquisitions, joint ventures, divestitures or other similar transactions; the Company's ability to consummate pending transactions on a timely basis or at all and the satisfaction of the conditions precedent to consummation of such pending transactions, including the satisfaction of regulatory conditions on the terms expected, at all or in a timely manner; the Company's ability to effectively implement any organizational changes; the Company's ability to protect and enforce intellectual property rights; the increasing complexity of certain manufacturing processes; changes in government regulations of the countries in which the Company operates, including the imposition of tariffs, export controls and other trade laws and restrictions and changes to national security and international trade policy, especially as they relate to China; fluctuation of currency exchange rates; fluctuations in the market price of the Company's stock; and other risk factors and additional information described in the Company's filings with the Securities and Exchange Commission (the "SEC"), including under the heading "Risk Factors" in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, filed on February 4, 2022, and in the Company's other SEC filings. Except as required under the federal securities laws and the rules and regulations of the SEC, the Company undertakes no obligation to update publicly any forward-looking statements or information contained herein, which speak as of their respective dates.

This presentation contains references to "Adjusted EBITDA," "Adjusted EBITDA – as a % of Net Sales," "Adjusted Operating Income," "Adjusted Operating Margin," "Adjusted Gross Profit," "Adjusted Gross Margin – as a % of Net Sales," "Non-GAAP Tax Rate," "Non-GAAP Net Income," "Diluted Non-GAAP Earnings per Common Share," "Free Cash Flow" and other measures that are not presented in accordance GAAP. The non-GAAP financial measures should not be considered in isolation or as a substitute for GAAP financial measures but should instead be read in conjunction with the GAAP financial measures. Further information with respect to and reconciliations of such measures to the most directly comparable GAAP measure can be found attached to this presentation.



Summary – Consolidated Statement of Operations (GAAP)

\$ in millions, except per share data	4Q22	3Q22	4Q21	4Q22 over 4Q21	4Q22 over 3Q22
Net Revenue	\$946.1	\$993.8	\$635.2	48.9%	(4.8%)
Gross Margin	42.8%	37.4%	46.5%		
Operating Expenses	\$260.7	\$356.8	\$135.5	92.4%	(26.9%)
Operating Income	\$143.8	\$14.9	\$159.5	(9.9%)	865.7%
Operating Margin	15.2%	1.5%	25.1%		
Tax Rate	11.9%	8.7%	20.2%		
Net Income (Loss)	\$57.4	\$(73.7)	\$118.2	(51.4%)	(177.9%)
Diluted Earnings (Loss) Per Common Share	\$0.38	\$(0.50)	\$0.87	(56.3%)	(176.0%)



Summary – Consolidated Statement of Operations (Non-GAAP)¹

\$ in millions, except per share data	4Q22	3Q22	4Q21	4Q22 over 4Q21	4Q22 over 3Q22
Net Revenue	\$946.1	\$993.8	\$635.2	48.9%	(4.8%)
Adjusted Gross Margin – as a % of Net Sales ²	42.8%	43.6%	46.5%		
Non-GAAP Operating Expenses ³	\$185.2	\$180.4	\$118.7	55.9%	2.6%
Adjusted Operating Income	\$219.4	\$253.2	\$176.8	24.1%	(13.4%)
Adjusted Operating Margin	23.2%	25.5%	27.8%		
Non-GAAP Tax Rate ⁴	12.3%	21.2%	20.3%		
Non-GAAP Net Income ⁵	\$124.5	\$127.8	\$131.8	(5.6%)	(2.6%)
Diluted Non-GAAP Earnings Per Common Share	\$0.83	\$0.85	\$0.96	(13.5%)	(2.4%)

1. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.

2. Excludes charges for fair value write-up of acquired inventory sold.

3. Excludes amortization expense, deal and transaction costs, integration costs and severance and restructuring costs.

4. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.

5. Excludes the items noted in footnotes 2 and 3, interest expense, net and the tax effect of non-GAAP adjustments.



Summary – Consolidated Statement of Operations (GAAP)

\$ in millions, except per share data	Year ended December 31, 2022	Year ended December 31, 2021	Year-over-Year
Net Revenue	\$3,282.0	\$2,298.9	42.8%
Gross Margin	42.5%	46.1%	
Operating Expenses	\$916.4	\$507.9	80.4%
Operating Income	\$480.0	\$551.8	(13.0%)
Operating Margin	14.6%	24.0%	
Tax Rate	15.4%	14.6%	
Net Income	\$208.9	\$409.1	(48.9%)
Diluted Earnings Per Common Share	\$1.46	\$3.00	(51.3%)



Summary – Consolidated Statement of Operations (Non-GAAP)¹

	Year ended December 31,	Year ended December 31,	
\$ in millions, except per share data Net Revenue	2022 \$3,282.0	2021 \$2,298.9	Year-over-Year 42.8%
			72.070
Adjusted Gross Margin – as a % of Net Sales ²	44.4%	46.1%	
Non-GAAP Operating Expenses ³	\$620.5	\$451.0	37.6%
Adjusted Operating Income	\$837.9	\$609.1	37.6%
Adjusted Operating Margin	25.5%	26.5%	
Non-GAAP Tax Rate ⁴	16.3%	16.1%	
Non-GAAP Net Income ⁵	\$534.2	\$469.4	13.8%
Diluted Non-GAAP Earnings Per Common Share	\$3.73	\$3.44	8.4%

1. See GAAP to Non-GAAP reconciliation tables in the appendix of this presentation.

2. Excludes charges for fair value write-up of acquired inventory sold, integration costs and severance and restructuring costs.

3. Excludes amortization expense, deal and transaction costs, integration costs and severance and restructuring costs.

4. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.

5. Excludes the items noted in footnotes 2 and 3, the loss on debt extinguishment and the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.



Summary Consolidated Statement of Operations (GAAP)- Proforma

\$ in millions, except per share data	1Q22	2Q22	3Q22	4Q22	FY2022
Net Revenue	\$969.1	\$1,011.9	\$993.8	\$946.1	\$3,920.9
Gross Margin	45.2%	42.4%	37.4%	42.8%	41.9%
Operating Expenses	\$218.2	\$226.9	\$356.8	\$260.7	\$1,062.6
Operating Income	\$219.9	\$201.9	\$14.9	\$143.8	\$580.5
Operating Margin	22.7%	19.9%	1.5%	15.2%	14.8%
EBITDA	\$289.2	\$271.3	\$125.4	\$239.1	\$925.0
Tax Rate	16.1%	24.8%	8.7%	11.9%	21.5%
Net Income (Loss)	\$160.3	\$140.1	\$(73.7)	\$57.4	\$284.1
Diluted Earnings (Loss) Per Common Share	\$1.06	\$0.93	\$(0.50)	\$0.38	\$1.85

The above pro forma results include the addition of CMC Materials, Inc.'s financials recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported financials and are provided as a complement to, and should be read in conjunction with, the consolidated financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated. No other adjustments have been included.



Summary – Consolidated Statement of Operations (Non-GAAP)-Proforma¹

\$ in millions, except per share data	1Q22	2Q22	3Q22	4Q22	FY2022
Net Revenue	\$958.2	\$1,011.7	\$993.8	\$946.1	\$3,909.8
Adjusted Gross Margin – as a % of Net Sales ²	44.5%	42.0%	43.6%	42.8%	43.2%
Non-GAAP Operating Expenses ³	\$177.4	\$178.8	\$180.4	\$185.1	\$721.7
Adjusted Operating Income	\$248.8	\$245.8	\$253.2	\$219.4	\$967.2
Adjusted Operating Margin	26.0%	24.3%	25.5%	23.2%	24.7%
Adjusted EBITDA	\$296.6	\$294.0	\$298.4	\$261.3	\$1,150.3
Non-GAAP Tax Rate ⁴	15.3%	22.9%	21.2%	12.3%	18.1%
Non-GAAP Net Income ⁵	\$137.6	\$120.0	\$127.6	\$124.6	\$509.8
Diluted Non-GAAP Earnings Per Common Share	\$0.91	\$0.80	\$0.85	\$0.83	\$3.39

1. See GAAP Proforma to non-GAAP Proforma reconciliation tables in the appendix of this presentation.

2. Excludes charges for fair value write-up of acquired inventory sold, wood treatment and incremental depreciation expense

3. Excludes amortization and incremental depreciation expense, deal costs, and integration costs.

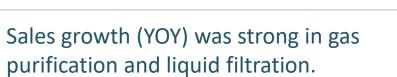
4. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.

5. Excludes the items noted in footnotes 2 and 3, incremental interest expense, interest rate swap gain, loss on extinguishment of debt, net and the tax effect of non-GAAP adjustments.



Microcontamination Control (MC) 4Q22 Highlights

\$ in millions	4Q22	3Q22	4Q21	4Q22 over 4Q21	4Q22 over 3Q22
Net Revenue	\$284.7	\$280.6	\$258.9	10.0%	1.5%
Segment Profit	\$107.4	\$105.3	\$94.2	14.0%	2.0%
Segment Profit Margin	37.7%	37.5%	36.4%		
Adj. Segment Profit ¹	\$107.4	\$105.3	\$94.2	14.0%	2.0%
Adj. Segment Profit Margin ¹	37.7%	37.5%	36.4%		



Segment profit margin (adjusted) increase was driven primarily by higher volumes and solid execution, offset in part by higher ER&D investment.



Advanced Materials Handling (AMH) 4Q22 Highlights

\$ in millions	4Q22	3Q22	4Q21	4Q22 over 4Q21	4Q22 over 3Q22
Net Revenue	\$213.9	\$210.4	\$197.7	8.2%	1.7%
Segment Profit	\$48.0	\$42.1	\$45.3	6.0%	14.0%
Segment Profit Margin	22.5%	20.0%	22.9%		
Adj. Segment Profit ¹	\$48.0	\$42.1	\$45.3	6.0%	14.0%
Adj. Segment Profit Margin ¹	22.5%	20.0%	22.9%		



Sales growth (YOY) was strongest in wafer and fluid handling and liquid packaging solutions.

Segment profit margin (adjusted) decline (YOY) was primarily driven by additional ER&D investment. Segment profit margin (adjusted) increase (SEQ) was primarily the result of certain inventory charges in Q3 not recurring and favorable product mix



Specialty Chemicals and Engineered Materials (SCEM)² 4Q22 Highlights

\$ in millions	4Q22	3Q22	4Q21	4Q22 over 4Q21	4Q22 over 3Q22
Net Revenue ¹	\$204.2	\$224.2	\$205.7	(0.7%)	(8.9%)
Segment Profit ¹	\$14.8	\$34.2	\$41.4	(64.3%)	(56.7%)
Segment Profit Margin	7.3%	15.3%	20.1%		
Adj. Segment Profit ¹	\$14.8	\$39.3	\$40.2	(63.2%)	(62.3%)
Adj. Segment Profit Margin ¹	7.3%	17.5%	19.5%		

Sales decline was seen across most product lines and was primarily driven by the softening in the semi market and the impact from the export restrictions in China.

Segment profit margin (adjusted) decline was driven primarily by greater investment in ER&D, lower volumes and unfavorable mix.



1. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.

2. 4Q21 is reported on a proforma basis, see proforma GAAP to proforma non-GAAP reconciliation tables in the appendix of this presentation.

Advanced Planarization Solutions (APS)²

4Q22 Highlights

\$ in millions	4Q22	3Q22	4Q21	4Q22 over 4Q21	4Q22 over 3Q22
Net Revenue	\$253.8	\$293.9	\$284.4	(10.8%)	(13.6%)
Segment Profit ¹	\$56.7	\$18.9	\$80.2	(29.3%)	200.0%
Segment Profit Margin	22.3%	6.4%	28.2%		
Adj. Segment Profit ¹	\$56.4	\$75.7	\$73.7	(23.5%)	(25.5%)
Adj. Segment Profit Margin ¹	22.2%	25.8%	25.9%		

Sales decline was primarily driven by the impact of the softening semi market.

Segment profit margin (adjusted) decline was driven primarily by lower volumes and unfavorable product mix.

1. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.

2. 4Q21 is reported on a proforma basis, see proforma GAAP to proforma non-GAAP reconciliation tables in the appendix of this presentation.



Summary – Balance Sheet Items

\$ in millions	4Q22		3Q22	3Q22		4Q21	
	\$ Amount	% Total	\$ Amount	% Total	\$ Amount	% Total	
Cash, Cash Equivalents & Restricted Cash	\$563.4	5.6%	\$754.7	7.4%	\$402.6	12.6%	
Accounts Receivable, net	\$535.5	5.3%	\$519.8	5.1%	\$347.4	10.9%	
Inventories	\$812.8	8.0%	\$823.6	8.1%	\$475.2	14.9%	
Net PP&E	\$1,393.3	13.7%	\$1,383.7	13.7%	\$654.1	20.5%	
Total Assets	\$10,138.9		\$10,133.4		\$3,191.9		
Current Liabilities	\$761.9	7.5%	\$841.0	8.3%	\$379.0	11.9%	
Long-term Debt, Excluding Current Maturities	\$5,632.9	55.6%	\$5,627.7	55.5%	\$937.0	29.4%	
Total Liabilities	\$6,920.9	68.3%	\$7,017.1	69.2%	\$1,478.1	46.3%	
Total Shareholders' Equity	\$3,218.0	31.7%	\$3,116.3	30.8%	\$1,713.8	53.7%	
AR – DSOs	51.6		47.7		49.9		
Inventory Turns	2.6	2.6			3.0		

1.Excludes inventory step-up amortization



Cash Flows

\$ in millions	4Q22	3Q22	4Q21
Beginning Cash Balance	\$754.7	\$2,743.2	\$475.8
Cash provided by operating activities	32.1	145.5	116.0
Capital expenditures	(147.4)	(126.7)	(76.6)
Proceeds from revolving credit facilities and debt	—	2,810.4	50.0
Payments on revolving credit facilities and debt	(70.0)	(223.0)	(50.0)
Acquisition of business, net of cash	—	(4,474.9)	(89.7)
Repurchase and retirement of common stock	—	—	(17.1)
Payments for dividends	(14.9)	(14.9)	(10.9)
Other investing activities	(5.7)	—	—
Other financing activities	5.1	(93.8)	6.0
Effect of exchange rates	9.6	(11.1)	(0.9)
Ending Cash Balance	\$563.4	\$754.7	\$402.6
Free Cash Flow ¹	(\$115.3)	\$18.8	\$39.3
Adjusted EBITDA ²	\$261.2	\$298.4	\$199.6
Adjusted EBITDA – as a % of net sales ²	27.6%	30.0%	31.4%



1. Equals cash from operations less capital expenditures.

2. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.

Outlook

GAAP

\$ in millions, except per share data	1Q23 Guidance	4Q22 Actual	3Q22 Actual
Net Revenue	\$880 - \$910	\$946.1	\$993.8
Operating Expenses	\$285 - \$290	\$260.7	\$356.8
Net Income (Loss)	\$8 - \$16	\$57.4	-\$73.7
Diluted Earnings (Loss) per Common Share	\$0.05 - \$0.10	\$0.38	-\$0.50
Operating Margin	10% - 12%	15.2%	1.5%

Non-GAAP

\$ in millions, except per share data	1Q23 Guidance	4Q22 Actual	3Q22 Actual
Net Revenue	\$880 - \$910	\$946.1	\$993.8
Non-GAAP Operating Expenses ¹	\$200 - \$205	\$185.2	\$180.4
Non-GAAP Net Income ¹	\$75 - \$83	\$124.5	\$127.8
Diluted non-GAAP Earnings per Common Share ¹	\$0.50 - \$0.55	\$0.83	\$0.85
Adjusted EBITDA Margin	25% - 26%	27.6%	30.0%







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Appendix

Entegris

Reconciliation of GAAP Gross Profit to Adjusted Gross Profit

		Three months ended		Twelve months ended			
\$ in thousands	December 31, 2022	December 31, 2021	October 1, 2022	December 31, 2022	December 31, 2021		
Net sales	\$946,070	\$635,204	\$993,828	\$3,282,033	\$2,298,893		
Gross profit-GAAP	\$404,525	\$295,090	\$371,671	\$1,396,413	\$1,059,664		
Adjustments to gross profit:							
Charge for fair value mark-up of acquired inventory sold	—	428	61,932	61,932	428		
Adjusted gross profit	\$404,525	\$295,518	\$433,603	\$1,458,345	\$1,060,092		
Gross margin – as a % of net sales	42.8%	46.5%	37.4%	42.5%	46.1%		
Adjusted gross margin – as a % of net sales	42.8%	46.5%	43.6%	44.4%	46.1%		



Reconciliation of GAAP Operating Expenses and Tax Rate to Non-GAAP Operating Expenses and Tax Rate

		Three months ended	
\$ in millions	December 31, 2022	December 31, 2021	October 1, 2022
GAAP operating expenses	\$260.7	\$135.5	\$356.8
Adjustments to operating expenses:			
Deal and transaction costs	0.3	4.7	31.9
Integration costs	18.5	(0.1)	20.8
Contractual and non-cash integration costs	3.5	_	58.4
Gain on sale	(0.3)	_	_
Amortization of intangible assets	53.5	12.2	65.3
Non-GAAP operating expenses	\$185.2	\$118.7	\$180.4
GAAP tax rate	11.9%	20.2%	8.7%
Other	0.4%	0.1%	12.5%
Non-GAAP tax rate	12.3%	20.3%	21.2%



Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

\$ in thousands		Three Months Ended		Twelve months ended			
	December 31, 2022	December 31, 2021	October 1, 2022	December 31, 2022	December 31, 2021		
Net sales	\$946,070	\$635,204	\$993,828	\$3,282,033	\$2,298,893		
Net (loss) income	\$57,427	\$118,219	\$(73 <i>,</i> 703)	\$208,920	\$409,126		
Net (loss) income – as a % of net sales	6.1%	18.6%	(7.4%)	6.4%	17.8%		
Adjustments to net (loss) income:							
Income tax (benefit) expense	7,783	30,003	(7,015)	38,160	69,950		
Interest expense, net	82,013	9,434	82,755	208,975	40,997		
Other expense, net	(3,447)	1,888	12,852	23,926	31,695		
GAAP - Operating income	143,776	159,544	14,889	479,981	551,768		
Operating margin - as a % of net sales	15.2%	25.1%	1.5%	14.6%	24.0%		
Charge for fair value write-up of acquired inventory sold	-	428	61,932	61,932	428		
Deal and transaction costs	258	4,744	31,867	39,543	4,744		
Integration costs	18,558	(186)	20,762	50,731	3,780		
Contractual and non-cash integration costs	3,553	_	58,411	61,964	_		
Gain on sale	(254)	_	_	(254)	_		
Severance and restructuring costs	_	_	_	_	529		
Amortization of intangible assets	53,462	12,240	65,346	143,953	47,856		
Adjusted operating income	219,353	176,770	253,207	837,850	609,105		
Adjusted operating margin - as a % of net sales	23.2%	27.8%	25.5%	25.5%	26.5%		
Depreciation	41,882	22,801	45,203	135,371	90,311		
Adjusted EBITDA	\$261,235	\$199,571	\$298,410	\$973,221	699,416		
Adjusted EBITDA – as a % of net sales	27.6%	31.4%	30.0%	29.7%	30.4%		

Entegris

Reconciliation of GAAP Net Income and Diluted Earnings per Common Share to Non-GAAP Net Income and Diluted Non-GAAP Earnings per Common Share

\$ in thousands, except per share data		Three months ended		Twelve months ended			
	December 31, 2022	December 31, 2021	October 1, 2022	December 31, 2022	December 31, 2021		
GAAP net (loss) income	\$57,427	\$118,219	\$(73,703)	\$208,920	\$409,126		
Adjustments to net (loss) income:							
Charge for fair value write-up of inventory acquired	_	428	61,932	61,932	428		
Deal and transaction costs	258	4,744	31,867	39,543	4,744		
Integration costs	18,558	(186)	20,762	50,731	3,780		
Contractual and non-cash integration costs	3,553	_	58,411	61,964	—		
Severance and restructuring costs	—	—	—	—	529		
Loss on extinguishment of debt and modification	1,052	-	2,235	3,287	23,338		
Gain on sale	(254)		—	(254)	—		
Interest expense, net	-	-	2,397	29,822	—		
Amortization of intangible assets	53,462	12,240	65,346	143,953	47,856		
Tax effect of adjustments to net income and discrete items ¹	(9,605)	(3,662)	(41,477)	(65,728)	(20,411)		
Non-GAAP net income	\$124,451	\$131,783	\$127,770	\$534,170	\$469,390		
Diluted earnings per common share	\$0.38	\$0.87	\$(0.50)	\$1.46	\$3.00		
Effect of adjustments to net income	\$0.45	\$0.10	\$1.35	\$2.27	\$0.44		
Diluted non-GAAP earnings per common share	\$0.83	\$0.96	\$0.85	\$3.73	\$3.44		
Weighted average diluted shares outstanding	149,909	136,629	148,570	143,146	136,574		
Effect of adjustment to diluted weighted average shares outstanding	_	_	1,099	_	_		
Diluted non-GAAP weighted average shares outstanding	149,909	136,629	149,669	143,146	136,574		

1. The tax effect of pre-tax adjustments to net income was calculated using the applicable marginal tax rate during the respective years.

Reconciliation of GAAP Outlook to Non-GAAP Outlook

\$ in millions	First-Quarter 2023 Outlook
Reconciliation GAAP operating expenses to non-GAAP operating expenses	
GAAP operating expenses	\$285 - \$290
Adjustments to net income:	
Deal, transaction and integration costs	20
Amortization of intangible assets	65
Non-GAAP operating expenses	\$200 - \$205
\$ in millions	First-Quarter 2023 Outlook
Reconciliation GAAP net income to non-GAAP net income	
GAAP net income	\$8 - \$16
Adjustments to net income:	
Deal, transaction and integration costs	20
Amortization of intangible assets	65
Income tax effect	(18)
Non-GAAP net income	\$75 - \$83

	First-Quarter 2023 Outlook
Reconciliation GAAP diluted earnings per share to non-GAAP diluted earnings per share	
Diluted earnings per common share	\$0.05 - \$0.10
Adjustments to diluted earnings per common share:	
Deal, transaction and integration costs	0.14
Amortization of intangible assets	0.43
Income tax effect	(0.12)
Diluted non-GAAP earnings per common share	\$0.50 - \$0.55



Reconciliation of GAAP Outlook to Non-GAAP Outlook Continued

First -Quarter Outlook

Reconciliation GAAP Operating Margin to non-GAAP Operating Margin and	d
Adjusted EBITDA Margin	April 1, 2023
Net sales	\$880 - \$910
GAAP - Operating income	\$89 - \$106
Operating margin - as a % of net sales	10% - 12%
Deal, transaction and integration costs	20
Amortization of intangible assets	65
Adjusted operating income	\$174 - 191
Adjusted operating margin - as a % of net sales	20% - 21%
Depreciation	40
Adjusted EBITDA	\$214 - \$231
Adjusted EBITDA - as a % of net sales	25% - 26%



Proforma GAAP Segment Trend Data Unaudited¹²

\$ in millions		Q120	Q220	Q320	Q420	Q121	Q221	Q321	Q421	Q122	Q222	Q322	Q422	FY 2020	FY 2021	FY 2022
Sales																
SCEM	\$	190.9 \$	181.1 \$	181.6 \$	198.5 \$	193.8 \$	224.3 \$	218.5 \$	220.7 \$	221.4 \$	225.4 \$	224.2 \$	204.2 \$	752.1 \$	857.3 \$	875.2
MC		159.3	183.8	193.5	205.6	207.1	227.5	225.9	258.9	266.6	274.1	280.6	284.7	742.2	919.4	1106.0
AMH		116.1	126.4	144.4	151.7	148.5	172.5	186.2	197.7	198.1	224.1	210.4	213.9	538.6	704.9	846.5
APS		237.5	239.8	243.1	258.0	263.4	265.6	269.8	284.4	299.1	305.3	293.9	253.8	978.4	1,083.2	1152.1
Inter-segment elimination		(8.9)	(9.9)	(8.9)	(11.0)	(11.7)	(11.6)	(11.1)	(11.5)	(16.1)	(17.0)	(15.3)	(10.5)	(38.7)	(45.9)	(58.9)
Total Sales	\$	694.9 \$	721.2 \$	753.7 \$	802.8 \$	801.1 \$	878.3 \$	889.3 \$	950.2 \$	969.1 \$	1,011.9 \$	993.8 \$	946.1 \$	2,972.6 \$	3,518.9 \$	3,920.9
Segment Profit (L	oss)															
SCEM	\$	53.3 \$	49.7 \$	43.3 \$	34.9 \$	(165.4) \$	57.2 \$	36.9 \$	41.4 \$	52.2 \$	38.1 \$	34.2 \$	14.8 \$	181.2 \$	(29.9) \$	139.3
FV Step-up			_	_	_	(5.1)	_	_	_	_	_	5.1	_		(5.1)	5.1
SCEM Segment Profit (Loss)																
Adjusted	\$	53.3 \$	49.7 \$	43.3 \$	34.9 \$	(170.5) \$	57.2 \$	36.9 \$	41.4 \$	52.2 \$	38.1 \$	39.3 \$	14.8 \$	181.2 \$	(35.0) \$	144.4
MC		50.2	62.1	64.9	71.7	70.6	78.1	78.4	94.2	98.6	100.1	105.3	107.4	248.9	321.3	411.4
AMH		20.6	22.8	33.3	34.3	32.1	42.1	40.5	45.3	46.7	46.9	42.1	48.0	111.0	160.0	183.7
APS		60.6	69.2	67.1	72.6	72.8	71.9	68.5	80.2	88.9	84.9	18.9	56.7	269.5	293.4	249.4
Depreciation ³		(7.0)	(7.0)	(7.0)	(7.0)	(7.0)	(7.0)	(7.0)	(7.0)	(7.0)	(7.0)	—	_	(28.0)	(28.0)	(14.0)
FV Step-up ⁴		_	_	_	_	(56.8)	_		_	_	_	56.8	_		(56.8)	56.8
APS Segment Profit Adjusted	\$	53.6 \$	62.2 \$	60.1 \$	65.6 \$	9.0 \$	64.9 \$	61.5 \$	73.2 \$	81.9 \$	77.9 \$	75.7 \$	56.7 \$	241.5 \$	208.6 \$	292.2
Total Segment Profit (Loss)	\$	177.7 \$	196.8 \$	201.6 \$	206.5 \$	(58.8) \$	242.3 \$	217.3 \$	254.1 \$	279.4 \$	263.0 \$	262.4 \$	226.9 \$	782.6 \$	654.9 \$	1,031.7

¹ During the three months ended October 1, 2022, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on four reportable segments: Specialty Chemicals and Engineered Materials (SCEM), Microcontamination Control (MC), Advanced Material Handling (AMH) and Advanced Planarization Solutions (APS). The following prior year information has been recast to reflect this realignment

² The above pro forma results include the addition of CMC Materials, Inc.'s net sales and segment profit amounts recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported GAAP net sales and segment profit amounts related to businesses that were transferred to the above business segments after the effectiveness of the merger and are provided as a complement to, and should be read in conjunction with, the condensed financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated, see table below.

³ Represents the preliminary pro forma adjustment to recognize changes to straight-line depreciation expense resulting from the fair value adjustments to acquired property, plant, and equipment. The preliminary fair value of the property, plant and equipment may not represent the actual value of the property, plant and equipment when the Merger is completed resulting in a potential difference in straight-line depreciation expense, and that difference may be material.

⁴ Represents the additional cost of goods sold recognized in connection with the step-up of inventory valuation. Entegris will recognize the increased value of inventory in cost of sales as the inventory is sold, which for purposes of these pro forma presentation is assumed to occur within the first quarter of 2021 based on inventory turns and is non-recurring in nature.



Proforma GAAP Segment Trend Data Unaudited^{1 2} (continued)

\$ in millions	Q120	Q220	Q320	Q420	Q121	Q221	Q321	Q421	Q122	Q222	Q322	Q422	FY 2020	FY 2021	FY 2022
Total Segment Profit (Loss)	\$ 177.7 \$	196.8 \$	201.6 \$	206.5 \$	(58.8) \$	242.3 \$	217.3 \$	254.1 \$	279.4 \$	263.0 \$	262.4 \$	226.9	\$ 782.6 \$	\$654.9\$	5 1,031.7
Amortization of intangible assets	34.8	30.7	29.7	28.9	28.4	28.8	28.6	28.1	28.5	28.3	65.3	53.5	124.1	113.9	175.6
Additional Amortization ⁵	31.4	31.4	31.4	31.4	31.4	31.4	31.4	31.4	31.4	31.4	_	_	125.6	125.6	62.8
Stock based ⁶ compensation	_	_	_	_	6.1	_	_	_	_	_	_	_	_	6.1	_
Transaction Expenses ⁷	_	_	_	_	184.6	_	_	(11.1)	(17.8)	(22.3)	(111.0)	(22.4)	_	173.5	(173.5)
Unallocated expenses	17.6	20.7	26.1	24.2	23.8	25.5	19.2	33.0	38.0	39.9	120.3	29.7	88.6	101.5	227.9
Total Operating Income (Loss)	\$ 93.9 \$	114.0 \$	114.4 \$	122.0 \$	(333.1) \$	156.6 \$	138.1 \$	172.7 \$	199.3 \$	185.7 \$	187.8 \$	166.1	\$ 444.3 \$	\$ 134.3 \$	5 738.9

¹ During the three months ended October 1, 2022, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on four reportable segments: Specialty Chemicals and Engineered Materials (SCEM), Microcontamination Control (MC), Advanced Material Handling (AMH) and Advanced Planarization Solutions (APS). The following prior year information has been recast to reflect this realignment

² The above pro forma results include the addition of CMC Materials, Inc.'s net sales and segment profit amounts recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported GAAP net sales and segment profit amounts related to businesses that were transferred to the above business segments after the effectiveness of the merger and are provided as a complement to, and should be read in conjunction with, the condensed financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated, see table below.

⁵ Represents estimated incremental straight-line amortization expense resulting from the allocation of purchase consideration to definite-lived intangible assets subject to amortization.

⁶ Represents the incremental pro forma stock-based compensation expense for accelerated vesting upon the change in control for stock options, restricted stock units, restricted stock shares, phantom units, and other deferred restricted stock units.

⁷ Represents one-time transaction-related costs for both Entegris and CMC that have yet to be expensed or accrued in the historical financial statements in connection with the Merger including bank fees, legal fees, consulting fees, severance payments, retention payments, CICSPA, and other transaction expenses.



Proforma Non-GAAP Segment Trend Data Unaudited^{1 2}

\$ in millions	(Q120	Q220	Q320	Q420	Q121	Q221	Q321	Q421	Q122	Q222	Q322	Q422	FY 2020	FY 2021	FY 2022
Sales - GAAP																
SCEM	\$	190.9 \$	181.1 \$	181.6 \$	198.5 \$	193.8 \$	224.3 \$	218.5 \$	220.7 \$	221.4 \$	225.4 \$	224.2 \$	204.2 \$	752.1 \$	857.3 \$	875.2
MC		159.3	183.8	193.5	205.6	207.1	227.5	225.9	258.9	266.6	274.1	280.6	284.7	742.2	919.4	1106.0
AMH		116.1	126.4	144.4	151.7	148.5	172.5	186.2	197.7	198.1	224.1	210.4	213.9	538.6	704.9	846.5
APS		237.5	239.8	243.1	258.0	263.4	265.6	269.8	284.4	299.1	305.3	293.9	253.8	978.4	1083.2	1152.1
Inter-segment elimination		(8.9)	(9.9)	(8.9)	(11.0)	(11.7)	(11.6)	(11.1)	(11.5)	(16.1)	(17.0)	(15.3)	(10.5)	(38.7)	(45.9)	(58.9)
Total Sales	\$	694.9 \$	721.2 \$	753.7 \$	802.8 \$	801.1 \$	878.3 \$	889.3 \$	950.2 \$	969.1 \$	1,011.9 \$	993.8 \$	946.1 \$	2,972.6 \$	3,518.9 \$	3,920.9
Adjusted Segment Sales																
SCEM	\$	175.9 \$	162.3 \$	163.4 \$	181.2 \$	178.3 \$	205.2 \$	197.3 \$	205.7 \$	210.5 \$	225.2 \$	224.2 \$	204.2 \$	682.8 \$	786.5 \$	864.1
MC		159.26	183.8	193.5	205.6	207.1	227.5	225.9	258.9	266.6	274.1	280.6	284.7	742.2	919.4	1106.0
AMH		116.14	126.4	144.4	151.7	148.5	172.5	186.2	197.7	198.1	224.1	210.4	213.9	538.6	704.9	846.5
APS		237.5	239.8	243.1	258.0	263.4	265.6	269.8	284.4	299.1	305.3	293.9	253.8	978.4	1083.2	1152.1
Inter-segment elimination		(8.9)	(9.9)	(8.9)	(11.0)	(11.7)	(11.6)	(11.1)	(11.5)	(16.1)	(17.0)	(15.3)	(10.5)	(38.7)	(45.9)	(58.9)
Total Adjusted Sales	\$	679.9 \$	702.4 \$	735.5 \$	785.5 \$	785.6 \$	859.2 \$	868.1 \$	935.2 \$	958.2 \$	1,011.7 \$	993.8 \$	946.1 \$	2,903.3 \$	3,448.1 \$	3,909.8
Adjusted SCEM segment Sales:																
SCEM segment Sales	\$	190.9 \$	181.1 \$	181.6 \$	198.5 \$	193.8 \$	224.3 \$	218.5 \$	220.7 \$	221.4 \$	225.4 \$	224.2 \$	204.2 \$	752.1 \$	857.3 \$	875.2
Removal of wood treatment sales		(15.0)	(18.8)	(18.2)	(17.3)	(15.5)	(19.1)	(21.2)	(15.0)	(10.9)	(0.2)	_	_	(69.3)	(70.8)	(11.1)
SCEM adjusted segment sales	\$	175.9 \$	162.3 \$	163.4 \$	181.2 \$	178.3 \$	205.2 \$	197.3 \$	205.7 \$	210.5 \$	225.2 \$	224.2 \$	204.2 \$	682.8 \$	786.5 \$	864.1

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² The above pro forma results include the addition of CMC Materials, Inc.'s net sales and segment profit amounts recorded prior to the consummation of the merger with the Company on July 6, 2022 to the Company's reported GAAP net sales and segment profit amounts related to businesses that were transferred to the above business segments after the effectiveness of the merger and are provided as a complement to, and should be read in conjunction with, the condensed financial statements to better facilitate the assessment and measurement of the Company's operating performance. Intercompany sales between the Company and CMC Materials, Inc have been eliminated, see table below.



Proforma Non-GAAP Segment Trend Data Unaudited¹² (continued)

\$ in millions	Q120	Q220	Q320	Q420	Q121	Q221	Q321	Q421	Q122	Q222	Q322	Q422	FY 2020	FY 2021	FY 2022
Segment Profit - GAAP															
SCEM	\$ 53.3 \$	49.7 \$	43.3 \$	34.9 \$	(170.5) \$	57.2 \$	36.9 \$	41.4 \$	52.2 \$	38.1 \$	39.3 \$	14.8 \$	181.2 \$	(35.0) \$	144.4
MC	50.2	62.1	64.9	71.7	70.6	78.1	78.4	94.2	98.6	100.1	105.3	107.4	248.9	321.3	411.4
AMH	20.6	22.8	33.3	34.3	32.1	42.1	40.5	45.3	46.7	46.9	42.1	48.0	111.0	160.0	183.7
APS	 53.6	62.2	60.1	65.6	9	64.9	61.5	73.2	81.9	77.9	75.7	56.7	241.5	208.6	292.2
Total Segment profit (loss)	\$ 177.7 \$	196.8 \$	201.6 \$	206.5 \$	(58.8) \$	242.3 \$	217.3 \$	254.1 \$	279.4 \$	263.0 \$	262.4 \$	226.9 \$	782.6 \$	654.9 \$	1,031.7
Amortization of intangible assets	66.2	62.1	61.1	60.3	59.8	60.2	60	59.5	59.9	59.7	65.3	53.5	249.7	239.5	238.4
Unallocated expenses	 17.6	20.7	26.1	24.2	214.5	25.5	19.2	21.9	20.2	17.6	9.3	7.3	88.6	281.1	54.4
Total Operating Income (Loss)	\$ 93.9 \$	114.0 \$	114.4 \$	122.0 \$	(333.1) \$	156.6 \$	138.1 \$	172.7 \$	199.3 \$	185.7 \$	187.8 \$	166.1 \$	444.3 \$	134.3 \$	738.9
Adjusted Segment Profit (Loss)															
SCEM segment profit (loss)	\$ 53.3 \$	49.7 \$	43.3 \$	34.9 \$	(170.5) \$	57.2 \$	36.9 \$	41.4 \$	52.2 \$	38.1 \$	39.3 \$	14.8 \$	181.2 \$	(35.0) \$	144.4
Adjustments for wood treatment	(10.6)	(13.3)	(12.9)	(12.9)	(11.5)	(14.2)	(15.7)	(10.7)	(7.4)	0.3	_	_	(49.7)	(52.1)	(7.1)
Impairment charges	—	—	2.3	7.3	208.2	3.1	11.7	9.4			—	_	9.6	232.4	_
Integration Expenses	_	(1.6)	_	_	_	_	_	_	_	_	_	_	(1.6)	_	—
FV Mark-up of Inventory sold	0.2	—	—	_	5.1	—	—	0.4	—	—			0.2	5.5	_
Other adjustments	0.1	0.3	_	0.1	(1.0)	_	2.9	(0.3)	(3.3)		_	_	0.5	1.6	(3.3)
Severance - Restructuring	 0.2	0.5	0.3	0.2		0.1	0.1	—	—	—	—	_	1.2	0.2	—
SCEM adjusted segment profit	\$ 43.2 \$	35.6 \$	33.0 \$	29.6 \$	30.3 \$	46.2 \$	35.9 \$	40.2 \$	41.5 \$	38.4 \$	39.3 \$	14.8 \$	141.4 \$	152.6 \$	134.0
MC segment Profit	\$ 50.2 \$	62.1 \$	64.9 \$	71.7 \$	70.6 \$	78.1 \$	78.4 \$	94.2 \$	98.6 \$	100.1 \$	105.3 \$	107.4 \$	248.9 \$	321.3 \$	411.4
FV Mark-up of Inventory sold	0.1	—	_	_	—	—	_	_	_	_	_	—	0.1	—	—
Severance - Restructuring	 0.2	0.5	0.3	0.2	0.1	0.1	0.1	_			_	_	1.2	0.3	
MC adjusted segment profit	\$ 50.5 \$	62.6 \$	65.2 \$	71.9 \$	70.7 \$	78.2 \$	78.5 \$	94.2 \$	98.6 \$	100.1 \$	105.3 \$	107.4 \$	250.2 \$	321.6 \$	411.4

¹ During the three months ended October 1, 2022, the Company realigned its financial reporting structure reflecting management and organizational changes. The Company will report its financial performance based on four reportable segments: Specialty Chemicals and Engineered Materials (SCEM), Microcontamination Control (MC), Advanced Material Handling (AMH) and Advanced Planarization Solutions (APS). The following prior year information has been recast to reflect this realignment

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Proforma Non-GAAP Segment Trend Data Unaudited^{1 2} (continued)

\$ in millions	(Q120	Q220	Q320	Q420	Q121	Q221	Q321	Q421	Q122	Q222	Q322	Q422	FY 2020	FY 2021	FY 2022
Adjusted Segment Profit																
AMH segment Profit	\$	20.6 \$	22.8 \$	33.3 \$	34.3 \$	32.1 \$	42.1 \$	40.5 \$	45.3 \$	46.7 \$	46.9 \$	42.1 \$	48.0 \$	111.0 \$	6 160.0 \$	183.
FV Mark-up of Inventory sold			—	0.2	—	_	_		_	—		_	_	0.2	_	_
Severance - Restructuring		0.1	0.8	0.2	0.1	_	_	0.1	_	—			_	1.2	0.1	
AMH adjusted segment profit	\$	20.7 \$	23.6 \$	33.7 \$	34.4 \$	32.1 \$	42.1 \$	40.6 \$	45.3 \$	46.7 \$	46.9 \$	42.1 \$	48.0 \$	112.4 \$	5 160.1 \$	183.
APS segment profit	\$	53.6 \$	62.2 \$	60.1 \$	65.6 \$	9.0 \$	64.9 \$	61.5 \$	73.2 \$	81.9 \$	77.9 \$	75.7 \$	56.7 \$	241.5	5 208.6 \$	292.2
FV Mark-up of Inventory sold APS		_	—	—	—	56.8	_		_	—			—	—	56.8	
Other adjustments		0.2	0.1	0.1	0.1	_	1.5	(0.2)	0.5	_	_		(0.3)	0.5	1.8	(0.3
APS adjusted segment profit	\$	53.8 \$	62.3 \$	60.2 \$	65.7 \$	65.8 \$	66.4 \$	61.3 \$	73.7 \$	81.9 \$	77.9 \$	75.7 \$	56.4 \$	242.0 \$	6 267.2 \$	291.9
Unallocated expenses	\$	17.6 \$	20.7 \$	26.1 \$	24.2 \$	214.5 \$	25.5 \$	19.2 \$	21.9 \$	20.2 \$	17.6 \$	9.3 \$	7.3 \$	88.6	5 281.1 \$	54.4
Other adjustments		0.5	1.9	0.5	1.1	(0.4)	(1.6)	(0.3)	2.7	0.3	0.1	0.1	0.1	4.0	0.4	0.6
Deal, transaction & integration costs		3.8	3.6	5.5	3.7	194.9	4.0	3.5	_		_			16.6	202.4	
Adjusted unallocated expenses	\$	13.3 \$	15.2 \$	20.1 \$	19.4 \$	20.0 \$	23.1 \$	16.0 \$	19.2 \$	19.9 \$	17.5 \$	9.2 \$	7.2 \$	68.0 \$	5 78.3 \$	53.8
Total Adjusted Segment Profit	\$	168.2 \$	184.1 \$	192.1 \$	201.6 \$	198.9 \$	232.9 \$	216.3 \$	253.4 \$	268.7 \$	263.3 \$	262.4 \$	226.6 \$	746.0	§ 901.5 \$	1,021.0
Adjusted unallocated expenses		13.3	15.2	20.1	19.4	20.0	23.1	16.0	19.2	19.9	17.5	9.2	7.2	68.0	78.3	53.8
Total adjusted operating Income	¢	154.9 \$	168.9 \$	172.0 \$	182.2 \$	178.9 \$	209.8 \$	200.3 \$	234.2 \$	248.8 \$	245.8 \$	253.2 \$	219.4 \$	678.0	823.2 \$	967.2

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Reconciliation of Proforma GAAP Net Sales to Proforma Non-GAAP Net Sales

\$ in millions	1Q22	2Q22	3Q22	4Q22	FY2022
Proforma GAAP net sales	\$969.1	\$1,011.9	\$993.8	\$946.1	\$3,920.9
Removal of Wood treatment	10.9	0.2	—	—	11.1
Proforma Non-GAAP net sales	\$958.2	\$1,011.7	\$993.8	\$946.1	\$3,909.8

Reconciliation of Proforma GAAP Gross Profit to Proforma Adjusted Gross Profit

\$ in millions	1Q22	2Q22	3Q22	4Q22	FY2022
Proforma Gross Margin	\$438.0	\$428.8	\$371.7	\$404.5	\$1,643.0
Proforma Gross Margin -as a % of GAAP net sales	45.2 %	42.4 %	37.4 %	42.8 %	41.9 %
Inventory step-up	—	—	61.9	—	61.9
Wood treatment	(7.4)	0.3	—	—	(7.1)
Incremental Depreciation expense	(4.5)	(4.5)	—	—	(9.0)
Proforma Non-GAAP gross margin	\$426.1	\$424.6	\$433.6	\$404.5	\$1,688.8
Proforma Gross Margin - as a % of Non-GAAP net sales	44.5 %	42.0 %	43.6 %	42.8 %	43.2 %



Reconciliation of Proforma GAAP Operating Expenses and GAAP Tax Rate to Proforma Non-GAAP Operating Expenses and Non-GAAP Tax Rate

\$ in millions	1Q22	2Q22	3Q22	4Q22	FY2022
Proforma GAAP Operating Expense	\$218.2	\$226.9	\$356.8	\$260.7	\$1,062.6
Deal costs	17.3	12.1	31.9	0.3	61.6
Integration costs	0.7	10.2	79.2	22.1	112.2
Other	(3.2)	—	—	(0.3)	(3.5)
Amortization of intangible assets	28.5	28.3	65.3	53.5	175.6
Incremental depreciation expense	(2.5)	(2.5)	—	—	(5.0)
Proforma Non-GAAP Operating Expense	\$177.4	\$178.8	\$180.4	\$185.1	\$721.7
GAAP tax rate	16.1%	24.8%	8.7%	11.9%	21.5%
Other	(0.8%)	(1.9%)	12.6%	0.3%	(3.4%)
Non-GAAP tax rate	15.3%	22.9%	21.2%	12.3%	18.1%



Reconciliation of Proforma GAAP Net Income to Proforma Adjusted Operating Income and Adjusted EBITDA

\$ in millions	1Q22	2Q22	3Q22	4Q22	FY2022
Net sales	\$969.1	\$1,011.9	\$993.8	\$946.1	\$3,920.9
Net income (loss)	160.3	140.1	(73.8)	57.5	284.1
Net income (loss) – as a % of proforma GAAP net sales	16.5 %	13.8 %	(7.4)%	6.1 %	7.2 %
Adjustments to net income (loss):					
Income tax expense (benefit)	30.9	46.3	(7.0)	7.8	78.0
Interest expense, net	22.4	5.7	82.8	82.0	192.9
Other expense, net	6.3	9.8	12.9	(3.5)	25.5
Proforma GAAP Operating Income	\$219.9	\$201.9	\$14.9	\$143.8	\$580.5
Proforma GAAP Operating Income - as a % of proforma GAAP					
net sales	22.7 %	20.0 %	1.5 %	15.2 %	14.8 %
Amortization of intangible assets	28.5	28.3	65.3	53.5	175.6
Depreciation	40.8	41.1	45.2	41.8	168.9
Adjusted EBITDA	\$289.2	\$271.3	\$125.4	\$239.1	\$925.0
Adjusted EBITDA as a % of proforma GAAP net sales	29.8 %	26.8 %	12.6 %	25.3 %	23.6 %



Reconciliation of Proforma GAAP Net Income to Proforma Adjusted Operating Income and Adjusted EBITDA Non-GAAP

\$ in millions	1Q22	2Q22	3Q22	4Q22	FY2022
Net sales	\$969.1	\$1,011.9	\$993.8	\$946.1	\$3,920.9
Net income (loss)	160.3	140.1	(73.8)	57.5	284.1
Net income (loss) – as a % of proforma GAAP net sales	16.5 %	13.8 %	(7.4)%	6.1 %	7.2 %
Adjustments to net income (loss):					
Income tax expense (benefit)	30.9	46.3	(7.0)	7.8	78.0
Interest expense, net	22.4	5.7	82.8	82.0	192.9
Other expense, net	6.3	9.8	12.9	(3.5)	25.5
Proforma GAAP Operating Income	\$219.9	\$201.9	\$14.9	\$143.8	\$580.5
Proforma GAAP Operating Income - as a % of proforma GAAP					
net sales	22.7 %	20.0 %	1.5 %	15.2 %	14.8 %
Wood treatment (net margin impact)	(7.4)	0.3	_	—	(7.1)
Charge for fair value write-up of acquired inventory sold	_	—	\$61.9	—	\$61.9
Deal costs	17.3	12.1	31.9	0.3	61.6
Integration costs	0.7	10.2	79.2	22.1	112.2
Other	(3.2)	_	_	(0.3)	(3.5)
Amortization of intangible assets	28.5	28.3	65.3	53.5	175.6
Incremental depreciation expense	(7.0)	(7.0)	—	—	(14.0)
Proforma Operating Income - Non-GAAP	\$248.8	\$245.8	\$253.2	\$219.4	\$967.2
Proforma Non-GAAP Operating Income - as a % of proforma Non-GAAP net sales	26.0 %	24.3 %	25.5 %	23.2 %	24.7 %
Depreciation	47.8	48.2	45.2	41.9	183.1
Adjusted EBITDA	\$296.6	\$294.0	\$298.4	\$261.3	\$1,150.3
Adjusted EBITDA as a % of proforma Non-GAAP net sales	31.0%	29.1%	30.0%	27.6%	29.3%



Reconciliation of Proforma GAAP Net Income(Loss) and Diluted Earnings(Loss) per Common Share to Proforma Non-GAAP Net Income and Diluted Non-GAAP Earnings per Common Share

\$ in millions, except per share data	1Q22	2Q22	3Q22	4Q22	FY2022
Proforma GAAP Net Income (Loss)	\$160.3	\$140.1	\$(73.8)	\$57.5	\$284.1
Adjustments to Proforma GAAP Net Income (Loss):					
Charge for fair value write-up of acquired inventory sold	_	_	61.9	_	61.9
Deal costs	17.3	12.1	31.9	0.3	61.6
Integration costs	0.7	10.2	79.2	22.1	112.2
Other	(3.2)	—	_	(0.3)	(3.5)
Interest rate swap gain	—	(35.0)	—	—	(35.0)
Loss on extinguishment of debt	—	—	2.2	1.1	3.3
Interest expense, net	4.7	22.7	2.4	—	29.8
Amortization of intangible assets	28.5	28.3	65.3	53.5	175.6
Wood treatment (net margin affect)	(7.4)	0.3	—	—	(7.1)
Incremental interest expense	(62.3)	(62.3)	—	—	(124.6)
Incremental depreciation expense	(7.0)	(7.0)	—	—	(14.0)
Tax effect of adjustments to net income and discrete items ¹	6.0	10.6	(41.5)	(9.6)	(34.5)
Proforma Non-GAAP net income	\$137.6	\$120.0	\$127.6	\$124.6	\$509.8
Diluted earnings per common share	\$1.06	\$0.93	\$(0.50)	\$0.38	\$1.89
Effect of adjustments to net income	\$(0.15)	\$(0.13)	\$1.35	\$0.45	\$1.50
Diluted non-GAAP earnings per common share	\$0.91	\$0.80	\$0.85	\$0.83	\$3.39
Weighted average diluted shares outstanding - Proforma GAAP	150.8	150.7	148.6	149.9	150.3
Weighted average diluted shares outstanding - Proforma Non-GAAP	150.8	150.7	149.7	149.9	150.3



1. The tax effect of pre-tax adjustments to net income was calculated using the applicable marginal tax rate during the respective years.